

UNITED STATES
 SECURITIES AND EXCHANGE COMMISSION
 WASHINGTON, D.C. 20549
 FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
 SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2000

Commission file number 1-10466

The St. Joe Company
 (Exact name of registrant as specified in its charter)

Florida
 (State or other jurisdiction of
 incorporation or organization)

59-0432511
 (I.R.S. Employer
 Identification No.)

Suite 400, 1650 Prudential Drive, Jacksonville, Florida
 (Address of principal executive offices)

32207
 (Zip Code)

(904) 396-6600
 (Registrant's telephone number, including area code)

None
 (Former name, former address and former fiscal year,
 if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports
 required to be filed by Section 13 or 15(D) of the Securities Exchange Act of
 1934 during the preceding 12 months (or for such shorter period that the
 registrant was required to file such reports), and (2) has been subject to such
 filing requirements for the past 90 days. YES NO

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of June 30, 2000, there were 84,982,472 shares of common stock, no par
 value, issued and outstanding, with an additional 6,715,339 shares issued and
 held in treasury.

THE ST. JOE COMPANY
INDEX

	Page No.
PART I Financial Information:	
Consolidated Balance Sheets- June 30, 2000 and December 31, 1999	3
Consolidated Statements of Income - Three months and six months ended June 30, 2000 and 1999	4
Consolidated Statements of Cash Flows- Six months ended June 30, 2000 and 1999	5
Notes to Consolidated Financial Statements	6
Management's Discussion and Analysis of Consolidated Financial Condition and Results of Operations	10
PART II Other Information	
Exhibits and Reports on Form 8-K	23

THE ST. JOE COMPANY
 CONSOLIDATED BALANCE SHEETS
 (Dollars in thousands, except share data)

	June 30, 2000 ----- (Unaudited)	December 31, 1999 -----
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 80,699	\$ 71,987
Short-term investments	89,862	69,174
Accounts receivable	45,262	38,805
Inventory	5,258	6,360
Other assets	10,373	11,158
	-----	-----
Total current assets	231,454	197,484
	-----	-----
Investments & other assets:		
Marketable securities	118,375	188,884
Prepaid pension asset	68,271	63,771
Other assets	27,343	20,867
Investment in unconsolidated affiliates	83,431	80,652
Goodwill	137,623	138,392
Net assets of discontinued operations	--	215
	-----	-----
Total investments and other assets	435,043	492,781
	-----	-----
Investment in real estate	822,499	746,933
Property, plant & equipment, net	449,969	384,429
	-----	-----
Total assets	\$ 1,938,965 =====	\$ 1,821,627 =====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 50,142	\$ 45,697
Accrued liabilities	82,120	54,641
Current portion of long-term debt	43,084	31,250
	-----	-----
Total current liabilities	175,346	131,588
Other liabilities	20,460	17,705
Deferred income taxes	274,979	278,513
Long-term debt	209,707	115,974
Minority interest in consolidated subsidiaries	343,932	336,993
	-----	-----
Total liabilities	1,024,424	880,773
Stockholders' equity:		
Common stock, no par value; 180,000,000 shares authorized; 91,697,811 shares issued	13,131	13,170
Retained earnings	992,623	961,819
Accumulated other comprehensive income	70,314	90,597
Restricted stock deferred compensation	(2,910)	(3,564)
Treasury stock, at cost, 6,715,339 and 5,265,827 shares respectively	(158,617)	(121,168)
	-----	-----
Total stockholders' equity	914,541	940,854
	-----	-----
Total liabilities and stockholders' equity	\$ 1,938,965 =====	\$ 1,821,627 =====

See notes to consolidated financial statements

THE ST. JOE COMPANY
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(Dollars in thousands, except per share data)

	Three Months Ended June 30		Six Months Ended June 30	
	2000	1999	2000	1999
Operating revenues	\$ 222,013	\$ 170,131	\$ 433,044	\$ 352,116
Expenses:				
Operating expenses	165,975	141,444	324,177	285,524
Corporate expense, net	6,414	4,416	11,678	7,028
Depreciation and amortization	14,449	10,992	28,436	22,105
Total expenses	186,838	156,852	364,291	314,657
Operating profit	35,175	13,279	68,753	37,459
Other income (expense):				
Investment income	2,912	3,347	8,137	6,403
Interest expense	(3,312)	(1,054)	(4,941)	(1,301)
Other, net	1,717	2,348	3,341	4,603
Total other income	1,317	4,641	6,537	9,705
Income from continuing operations before income taxes and minority interest	36,492	17,920	75,290	47,164
Income tax expense (benefit)	14,449	(19,713)	29,376	(7,314)
Minority interest	3,214	1,756	8,328	9,067
Income from continuing operations	18,829	35,877	37,586	45,411
Income from discontinued operations:				
Earnings from discontinued operations, net of income taxes of \$1,803 and \$2,981, respectively	--	2,874	--	4,604
Gain on sale of discontinued operations, net of income taxes of \$29,031	--	--	--	42,800
Net income	\$ 18,829	\$ 38,751	\$ 37,586	\$ 92,815
EARNINGS PER SHARE				
Basic:				
Income from continuing operations	\$ 0.22	\$ 0.41	\$ 0.44	\$ 0.51
Earnings from discontinued operations	--	0.03	--	0.05
Gain on sale of discontinued operations	--	--	--	0.49
Net income	\$ 0.22	\$ 0.44	\$ 0.44	\$ 1.05
Diluted:				
Income from continuing operations	\$ 0.22	\$ 0.40	\$ 0.43	\$ 0.51
Earnings from discontinued operations	--	0.03	--	0.05
Gain on sale of discontinued operations	--	--	--	0.48
Net income	\$ 0.22	\$ 0.43	\$ 0.43	\$ 1.04

See notes to consolidated financial statements

THE ST. JOE COMPANY
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(Dollars in thousands)

	Six Months Ended June 30	
	2000	1999
Cash flows from operating activities:		
Net income	\$ 37,586	\$ 92,815
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	28,436	22,105
Accrued interest increase to long-term debt	2,983	82
Minority interest	8,328	9,067
Deferred income tax expense (benefit)	6,841	(23,494)
Equity in income of unconsolidated affiliates	(9,465)	(8,530)
Tax benefit from exercise of stock options	871	--
Gain on sales of property and investments	(35,501)	(12,679)
Gain on sale of discontinued operations, net of taxes	--	(42,800)
Purchases and maturities of trading investments, net	(9,817)	(11,854)
Cost of community residential properties sold	16,089	15,227
Expenditures for community residential properties	(55,380)	(46,639)
Changes in operating assets and liabilities:		
Accounts receivable	(6,457)	5,787
Inventory	1,102	3,840
Prepaid pension and other assets	(12,879)	(8,662)
Accounts payable, accrued liabilities, reserves and other liabilities	34,833	(1,778)
Discontinued operations	215	3,638
Net cash provided by operating activities	7,785	(3,875)
Cash flows from investing activities:		
Purchases of property, plant and equipment	(77,601)	(19,671)
Purchases of and development of investments in real estate	(64,309)	(91,872)
Purchases of available-for-sale investments	(11,822)	(39,858)
Investments in joint ventures and purchase business acquisitions, net of cash received	(11,860)	(22,264)
Proceeds from sale of discontinued operations	--	150,682
Maturities and redemptions of available-for-sale investments	40,404	95,679
Proceeds from dispositions of assets	54,341	47,381
Distributions from unconsolidated affiliates	15,476	16,975
Net cash (used in) provided by investing activities	(55,371)	137,052
Cash flows from financing activities:		
Proceeds from long-term debt, net of repayments	102,419	73,062
Proceeds from exercise of stock options and stock purchase plan	5,153	--
Dividends paid to stockholders	(6,830)	(1,765)
Dividends paid to minority interest	(980)	(836)
Treasury stock purchased	(43,464)	(38,744)
Net cash provided by financing activities	56,298	31,717
Net increase in cash and cash equivalents	8,712	164,894
Cash and cash equivalents at beginning of period	71,987	39,108
Cash and cash equivalents at end of period	\$ 80,699	\$ 204,002

See notes to consolidated financial statements

THE ST. JOE COMPANY
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 (Unaudited)

1. BASIS OF PRESENTATION

The accompanying unaudited interim financial statements have been prepared pursuant to the rules and regulations for reporting on Form 10-Q. Accordingly, certain information and footnotes required by generally accepted accounting principles for complete financial statements are not included herein. The interim statements should be read in conjunction with the financial statements and notes thereto included in the Company's latest Annual Report on Form 10-K. In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the financial position as of June 30, 2000 and the results of operations and cash flows for the three-month and six-month periods ended June 30, 2000 and 1999. The results of operations for the three and six-month periods ended June 30, 2000 and 1999 are not necessarily indicative of the results that may be expected for the full year. Certain reclassifications of 1999 amounts have been made to be consistent with current period reporting.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Earnings Per Share

Earnings per share ("EPS") are based on the weighted average number of common shares outstanding during the period. Diluted EPS assumes options to purchase shares of common stock have been exercised using the treasury stock method. In August 1998, the Company's Board of Directors authorized \$150.0 million for the repurchase of the Company's outstanding common stock on the open market. During the first quarter of 2000, the Company completed this initial repurchase plan by acquiring 1,067,911 shares, for a total of 6,485,311 shares repurchased under this plan. In February 2000, the Company's Board of Directors authorized an additional \$150.0 million for the repurchase of the Company's outstanding stock. As of June 30, 2000, the Company had repurchased 636,955 shares under this authorization for a total of 7,122,266 shares repurchased under both repurchase plans. Weighted average basic and diluted shares, taking into consideration the options used in calculating EPS and shares repurchased for each of the periods presented are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2000	1999	2000	1999
	-----	-----	-----	-----
Basic	84,952,717	87,921,540	85,166,515	88,232,633
Diluted	86,922,557	89,054,056	86,729,901	89,166,208

Comprehensive Income

The Company's comprehensive income differs from net income due to changes in the net unrealized gains on investment securities available-for-sale. For the six months ended June 30, 2000 and 1999, total comprehensive income was approximately \$17.3 million and \$95.7 million, respectively.

Supplemental Cash Flow Information

The Company paid \$1.2 million and \$1.6 million for interest in the first six months of 2000 and 1999, respectively. The Company paid \$15.9 million and \$18.9 million for income taxes in the first six months of 2000 and 1999, respectively. The Company capitalized interest expense of \$2.9 million and \$1.7 million in the first six months of 2000 and 1999, respectively.

Cash flows related to community residential developments are included in operating activities on the statements of cash flows.

3. DISCONTINUED OPERATIONS

During 1999, the Company discontinued its operations in the sugar industry and has thus reported its sugar operations as discontinued operations for all periods presented. Revenues from Talisman Sugar Corporation, ("Talisman"), the Company's sugar subsidiary, were approximately \$21.2 million and \$38.4 million for the three and six month periods ended June 30, 1999. Net income, after tax, for Talisman, excluding the gain on sale of the land and farming rights, was approximately \$2.9 million and \$4.6 million for the three and six-month periods ended June 30, 1999. There have been no activities at Talisman in 2000.

4. LONG-TERM DEBT

Long-term debt consisted of the following (in thousands):

	June 30, 2000	December 31, 1999
	-----	-----
Minimum liability owed on sale of equity securities	\$ 117,424	\$ 112,941
Senior revolving credit agreement, unsecured	90,000	--
Revolving credit agreement, secured by restricted short-term investments	34,563	22,741
Notes payable to former owners of businesses acquired	10,593	10,593
Various secured and unsecured notes payable	509	1,511
Less: discounts on non-interest bearing notes payable	(298)	(562)
	-----	-----
Net borrowings	252,791	147,224
Less: current portion	43,084	31,250
	-----	-----
Total long-term debt	\$ 209,707	\$ 115,974

In March 2000, the Company entered into a senior unsecured revolving credit facility for up to \$200.0 million, which matures in March of 2002. The proceeds of this debt will be used for working capital and general corporate requirements of the Company and to fund repurchases of the Company's outstanding common stock. This debt accrues interest at different rates based on timing of the loan and the Company's preferences, but generally will be either the one, two, three or six month London Interbank Offered Rate ("LIBOR") plus a LIBOR margin in effect at the time of the loan. The agreement also subjects the Company to certain restrictive covenants including financial covenants relating to the Company's leverage position, interest coverage position and minimum net worth.

The Company has long-term debt relating to the forward sale of its portfolio of equity securities of approximately \$117.4 million, which will increase as interest expense is imputed at an annual rate of 7.9%. The liability will also increase by the amount, if any, that the securities increase beyond the 20% that the Company retains under the terms of the agreement. The balance as of June 30, 2000 includes imputed interest of approximately \$ 4.3 million since December 31, 1999 and an amount relating to certain securities increasing beyond the 20% appreciation that the Company retains of approximately \$0.2 million. This sale will ultimately settle in the fourth quarter of 2001.

One of the Company's subsidiaries, Florida East Coast Industries, Inc. ("FECI") has entered into a \$200 million revolving credit agreement with a syndicate of financial institutions. This agreement subjects the subsidiary to various financial covenants. No amounts were outstanding on this credit revolver as of June 30, 2000.

5. SEGMENT INFORMATION

The Company conducts primarily all of its business in six reportable operating segments, which are residential real estate services, community residential development, commercial real estate development and services, land sales, forestry and transportation. Intercompany transactions have been eliminated. The Company evaluates a segment's performance based on Net EBITDA. Net EBITDA is defined as earnings before interest expense, income taxes, depreciation and amortization, and is net of the effects of minority interests. Net EBITDA also excludes gains from discontinued operations and gains (losses) on sales of nonoperating assets. Net EBITDA is considered a key financial measurement in the industries that the

Company operates. The segment labeled other primarily consists of investment income, net of corporate general and administrative expenses. Also, included in the segment labeled other is an investment in an unconsolidated affiliate that was previously classified in the leisure and resort segment and costs related to the initial operations of the Company's newly formed hospitality development group. The Company's reportable segments are strategic business units that offer different products and services. They are each managed separately and decisions about allocations of resources are determined by management based on these strategic business units.

Information by business segment follows: (In millions)

	Three months ended June 30		Six months ended June 30	
	2000	1999	2000	1999
Total Revenues:				
Residential real estate services	\$ 73.8	\$ 55.7	\$ 124.7	\$ 97.1
Community residential development	35.4	28.9	63.0	34.8
Commercial real estate development and services	35.8	27.4	84.5	108.4
Land sales	17.5	--	37.4	--
Forestry	7.9	7.1	19.7	14.1
Transportation	51.1	51.4	103.0	99.3
Other	0.5	(.4)	0.7	(1.6)
	-----	-----	-----	-----
Total revenues	\$ 222.0	\$ 170.1	\$ 433.0	\$ 352.1
Net EBITDA:				
Residential real estate services	\$ 7.3	\$ 4.9	\$ 9.6	\$ 5.1
Community residential development	9.6	9.4	14.1	11.0
Commercial real estate development and services	7.1	4.1	12.0	18.2
Land sales	14.9	--	32.8	--
Forestry	3.5	3.4	10.4	6.7
Transportation	6.4	2.8	15.6	9.4
Other	(4.4)	(1.3)	(7.4)	(1.9)
	-----	-----	-----	-----
Net EBITDA	\$ 44.4	\$ 23.3	\$ 87.1	\$ 48.5
Adjustments to reconcile to income from continuing operations:				
Depreciation and amortization	(14.4)	(11.0)	(28.4)	(22.1)
Other income	.4	.2	.5	.3
Interest expense	(3.5)	(1.1)	(5.3)	(1.3)
Income tax (expense) income	(14.4)	19.7	(29.4)	7.3
Minority interest	6.3	4.8	13.1	12.7
	-----	-----	-----	-----
Income from continuing operations	\$ 18.8	\$ 35.9	\$ 37.6	\$ 45.4

There was no material change in any segment's total assets since December 31, 1999

6. CONTINGENCIES

The Company and its affiliates are involved in litigation on a number of matters and are subject to certain claims which arise in the normal course of business, none of which, in the opinion of management, is expected to have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

The Company has retained certain self-insurance risks with respect to losses for third party liability, worker's compensation, property damage, group health insurance provided to employees and other types of insurance.

The Company is jointly and severally liable as guarantor on four credit obligations entered into by partnerships in which the Company has equity interests. The maximum amount of the guaranteed debt totals \$148.6 million; the amount outstanding at June 30, 2000 totaled \$89.8 million. In addition, the Company has

indemnification agreements from some of its partners requiring that they will cover a portion of the debt that the Company is guaranteeing.

The Company is subject to costs arising out of environmental laws and regulations, which include obligations to remove or limit the effects on the environment of the disposal or release of certain wastes or substances at various sites including sites which have been previously sold. It is the Company's policy to accrue and charge against earnings environmental cleanup costs when it is probable that a liability has been incurred and an amount is reasonably estimable. As assessments and cleanups proceed, these accruals are reviewed and adjusted, if necessary, as additional information becomes available.

The Company is currently a party to, or involved in, legal proceedings directed at the cleanup of Superfund sites. The Company has accrued an allocated share of the total estimated cleanup costs for these sites. Based upon management's evaluation of the other potentially responsible parties, the Company does not expect to incur additional amounts even though the Company has joint and several liability. Other proceedings involving environmental matters such as alleged discharge of oil or waste material into water or soil are pending against the Company. It is not possible to quantify future environmental costs because many issues relate to actions by third parties or changes in environmental regulation. However, based on information presently available, management believes that the ultimate disposition of currently known matters will not have a material effect on the consolidated financial position, results of operations or liquidity of the Company. Environmental liabilities are paid over an extended period and the timing of such payments cannot be predicted with any confidence. Aggregate environmental-related accruals were \$9.1 million and \$8.2 million as of June 30, 2000 and December 31, 1999, respectively.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE CONSOLIDATED
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD LOOKING STATEMENTS

From time to time, the Company has made and will make "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipate," "expect," "estimate," "intend," "plan," "goal," "believe" or other words of similar meaning. Forward-looking statements give the Company's current expectations or forecasts of future events, circumstances or results. The Company's disclosure in this report, including in the MD&A section, contains forward-looking statements. The Company may also make forward-looking statements in our other documents filed with the SEC and in other written materials. In addition, the Company's senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others. Any forward-looking statements made by or on behalf of the Company speak only as of the date they are made. The Company does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made. The reader should, however, consult any further disclosures of a forward-looking nature the Company may make in its other documents filed with the SEC and in other written materials. All forward-looking statements, by their nature, are subject to risks and uncertainties. The Company's actual future results may differ materially from those set forth in the Company's forward-looking statements. In particular, discussions regarding the size and number of commercial buildings, residential units, development timetables, development approvals and the ability to obtain approvals, anticipated price ranges of developments, the number of units that can be supported upon full build-out of development, and the absorption rate and expected gain on land sales are forward-looking statements. Additional risk factors that may cause actual results to differ materially from those expressed in forward looking statements in this Form 10-Q are described in the Company's Annual Report on Form 10-K for the year ended December 31, 1999 filed with the Securities Exchange Commission. In addition, the occurrence or non-occurrence of the recapitalization, the exchange and the spin-off of the Company's interest in Florida East Coast Industries, Inc. ("FECI") depends on the satisfaction of a number of conditions among which is the Company's receipt of an Internal Revenue Service ruling concerning the tax-free status of the spin-off. The anticipated benefits of the recapitalization, the exchange and the spin-off may be affected by (1) general economic conditions; (2) economic developments that have a particularly adverse effect on the Company or FECI and; (3) conditions in the securities markets on which the Company's and FECI's securities trade. Such statements are based on current expectations and are subject to certain risks discussed in this report and in our other periodic reports filed with the SEC. Other factors besides those listed in this report or discussed in the Company's other reports to the SEC could also adversely affect the Company's results and the reader should not consider any such list of factors to be a complete set of all potential risks or uncertainties.

OVERVIEW

The St. Joe Company is a diversified company which conducts primarily all of its business in six reportable operating segments, which are residential real estate services, community residential development, commercial real estate development and services, transportation, forestry, and land sales. In late 1999, the Company also started a hospitality development group that will offer fee-based development services for hospitality real estate projects including hotels, resorts, and timeshare facilities. During the fourth quarter of 1998, the Company discontinued its sugar operations line of business for accounting purposes and all sugar operations ceased by the fourth quarter of 1999.

Management believes that the Company has a strategy in place for its non-strategic assets and has begun to execute its long term strategies, particularly in developing its vast holdings in Northwest Florida and elsewhere in the State of Florida by receiving DRI (primary discretionary land use approval for large scale projects in Florida) or county approvals for WaterColor in Northwest Florida, SouthWood in Tallahassee, St. John's Golf and Country Club in St. John's County and Victoria Park near Orlando. Management believes that the Company is now in position to execute and deliver their long-term plan with regards to these developments and the growth of its other real estate businesses.

DISCONTINUED OPERATIONS

During 1999, the Company discontinued its operations in the sugar industry and has thus reported its sugar operations as discontinued operations for all periods presented. Revenues from Talisman Sugar Corporation, ("Talisman"), the Company's sugar subsidiary, were approximately \$21.2 million and \$38.4 million for the three and six month periods ended June 30, 1999. Net income, after tax, for Talisman, excluding the gain on sale of the land and farming rights, was approximately \$2.9 million and \$4.6 million for the three and six month periods ended June 30, 1999. There have been no activities at Talisman in 2000.

RECENT EVENTS

FECI Spin-off (Proposed)

The Company owns 19,609,216 shares of FECI's common stock, which represents an approximate 54% equity interest.

On October 27, 1999, the Company and FECI announced that they have agreed to undertake a recapitalization of FECI to facilitate a pro rata tax-free spin-off to the Company's shareholders of the Company's 54% equity interest in FECI.

As part of the recapitalization, the Company will exchange all of its shares of FECI common stock for an equal number of shares of a new class of FECI common stock. The holders of the new class of FECI common stock will be entitled to elect 80% of the members of the Board of Directors of FECI, but the new FECI common stock will otherwise have substantially identical rights to the existing common stock. The new class of FECI common stock will be distributed pro rata to the Company's shareholders in a tax-free distribution. The Company will not retain any equity interest in FECI after the spin-off is completed.

At the closing of the transaction, various service agreements between the Company and FECI's wholly owned subsidiary Flagler Development Company ("Flagler"), formerly known as Gran Central Corporation, will become effective. Under the terms of these agreements, which extend for up to three years after the closing of the transaction, Flagler will retain the Company, through its commercial real estate affiliates, to continue to develop and manage certain commercial real estate holdings of Flagler. The terms of these agreements have been approved by both the Company's and FECI's Boards of Directors, and in the judgement of the boards, reflect arms-length terms and conditions typically found in today's marketplace.

The Boards of Directors of the Company and FECI have unanimously approved the transaction and on March 8, 2000, the minority shareholders of FECI approved the transaction. This transaction is subject to the receipt of an Internal Revenue Service ruling concerning the tax-free status of the proposed spin-off and is expected to be completed as quickly as possible after receipt of a positive IRS ruling.

RESULTS OF OPERATIONS

CONSOLIDATED RESULTS

THREE MONTHS ENDED JUNE 30

Total revenues increased \$51.9 million, or 31%, to \$222.0 million for the second quarter of 2000 as compared to \$170.1 million in the second quarter of 1999. The residential real estate services segment through Arvida Realty Services ("ARS") contributed \$73.8 million in the second quarter of 2000, a 33% increase over \$55.7 million in the second quarter of 1999. The community residential development segment, through sales recorded at its northwest and northeast Florida residential communities and sales of homes by Saussy Burbank, recorded \$35.4 million in the second quarter of 2000, a 23% increase over \$28.9 million in the second quarter of 1999. The commercial real estate development and services segment, through both Flagler and St. Joe Commercial, contributed \$35.8 million in the second quarter of 2000, a 31% increase over \$27.4 million in the second quarter of 1999. The land sales segment of the Company,

started during the fourth quarter of 1999, recorded revenues of \$17.5 million in the second quarter of 2000. The forestry segment reported revenues of \$7.9 million during the second quarter of 2000, an 11% increase over \$7.1 million during the second quarter of 1999. The transportation segment, primarily through its Florida East Coast Railroad ("FECR") subsidiary, recorded \$51.1 million in revenues, a slight decrease from the \$51.4 million recorded in 1999. Revenues of \$0.5 million were recorded which are not attributable to a reportable segment in 2000 as compared to a \$0.4 million loss recorded on an investment in an unconsolidated affiliate which was not attributable to a particular segment in 1999.

Operating expenses totaled approximately \$166.0 million, an increase of \$24.6 million, or 17%, for the second quarter of 2000 as compared to \$141.4 million for the second quarter of 1999. The residential real estate services segment contributed \$67.1 million in costs in the second quarter of 2000, a 31% increase over the \$51.1 million in costs recorded in the second quarter of 1999. The community residential development segment recorded \$26.2 million in costs in the second quarter of 2000, a 35% increase over the \$19.4 million recorded in 1999. The commercial real estate development and services segment contributed \$25.2 million in costs recorded in the second quarter of 2000, a 25% increase over \$20.2 million recorded in 1999. The land sales segment contributed \$2.8 million in costs in the second quarter of 2000. The forestry segment reported costs of \$5.0 million in the second quarter of 2000, an 11% increase over the \$4.5 million recorded in 1999. The transportation segment costs were \$39.1 million in the second quarter of 2000, a 16% decrease from the \$46.3 million recorded in 1999. The decrease is due primarily to non-recurring special charges recorded at FECR in 1999 totaling \$8.2 million. Operating expenses of approximately \$0.6 million and \$(0.1) million in 2000 and 1999 were not attributable to a reportable segment.

Corporate expense increased 46% from \$4.4 million to \$6.4 million, primarily due to the effects of increased salary and other benefits costs. Corporate expense included prepaid pension income of \$2.0, a decrease of \$0.7 for the second quarter of 2000 as compared to the second quarter of 1999.

Depreciation and amortization totaled \$14.4 million, an increase of \$3.4 million, or 31%, primarily due to additional depreciation expense on assets acquired and/or placed in service in late 1999.

Other income (expense) decreased \$3.3 million, or 72% to \$1.3 million in the second quarter of 2000 compared to \$4.6 million in 1999. The decrease primarily resulting from the company's increased interest expense totaling \$3.3 million in the second quarter of 2000 as compared to \$1.1 million in 1999.

Income tax expense (benefit) on continuing operations totaled \$14.4 million for the second quarter of 2000 as compared to a benefit of (19.7) million for the second quarter of 1999. During the second quarter of 1999, the Company recorded a \$26.8 million deferred income tax benefit related to the excise tax on its pension surplus. In 1996, the Company sold the majority of its paper operations, which resulted in a substantial reduction in employees. Management, at the time, determined that the over-funded status of the pension plans would probably not be realized other than by a plan termination and reversion of assets. From 1996 through the first quarter of 1999, the Company recorded deferred income tax expense on its pension surplus at the statutory rate plus a 50% excise tax that would be imposed if the company were to liquidate its pension plans and revert the assets back to the Company. In light of events occurring in 1998 and 1999, including several acquisitions, which significantly increased the number of participants in the pension plan, along with plan modifications and the Company's growth strategy, management reevaluated how the pension plan surplus could be utilized. Management believes it is now probable that the Company will utilize the pension surplus over time without incurring the 50% excise tax. Therefore, the Company reversed the deferred tax liability related to the 50% excise tax amounting to \$26.8 million as a deferred income tax benefit in its 1999 second quarter operations. Income taxes on the change in pension surplus will continue to be recorded at the statutory rate in future periods.

The effective tax rate for the second quarter of 2000 was 40%. The effective tax rate for the second quarter of 1999, excluding the \$26.8 million reversal was also 40%.

Income from discontinued operations, net of tax, related to the run-off of the sugar business totaled \$2.9 million for the second quarter of 1999. There were no discontinued operations in 2000.

Net income for the second quarter of 2000 was \$18.8 million or \$0.22 per diluted share as compared to \$38.8 million or \$0.43 per diluted share for the second quarter of 1999. Excluding the FECI special charges

of \$8.2 million (\$2.7 million, net of tax and minority interest), and the \$26.8 million deferred income tax benefit related to the pension surplus excise tax, net income for the second quarter of 1999 would have been \$14.7 million, or \$0.17 per diluted share.

SIX MONTHS ENDED JUNE 30

Total revenues increased \$80.9 million, or 23%, to \$433.0 million for the six months of 2000 as compared to \$352.1 million in the first six months of 1999. The residential real estate services segment contributed \$124.7 million in revenues, a 28% increase over the \$97.1 million recorded in 1999. The community residential development segment recorded \$63.0 million in revenues during the first six months of 2000, an 81% increase over \$34.8 million recorded in 1999. The commercial real estate development and services segment recorded revenue of \$84.5 million during the first six months of 2000, a 22% decrease from \$108.4 million during the first six months of 1999, primarily due to the sale of two industrial parks located in south Florida in the first quarter of 1999 totaling \$50.4 million. The land sales segment, formed in the fourth quarter of 1999, recorded revenues of \$37.4 million for the first six months of 2000. The forestry segment reported revenues of \$19.7 million during the first six months of 2000, a 40% increase over the \$14.1 million recorded in 1999. The transportation segment contributed \$103.0 million in revenues during the first six months of 2000, a 4% increase from the \$99.3 million recorded in 1999. Revenues of \$0.7 million were recorded that were not attributable to a reportable segment in 2000 as compared to a loss of \$1.6 million that was recorded on an investment in an unconsolidated affiliate which was not attributable to a particular segment in 1999.

Operating expenses totaled approximately \$324.2 million, an increase of 14%, for the first six months of 2000 as compared to \$285.5 million for the first six months of 1999. Residential real estate services costs were \$116.2 million for the first six months of 2000, a 26% increase over the \$92.6 million recorded in 1999. The community residential development segment recorded \$49.3 million in costs for the first six months of 2000, a 105% increase over the \$24.1 million recorded in 1999. The increase was primarily due to increased development in 2000 at many of the Company's residential communities in Florida and a full six months of Saussy Burbank activity. The commercial real estate development and services segment recorded costs of \$65.5 million, a 17% decrease from the \$78.4 million recorded in 1999, primarily due to cost of sales of the two industrial parks located in south Florida sold in 1999. The land sales segment recorded costs of \$4.9 million for the first six months of 2000. The forestry segment reported operating expenses of \$10.6 million, a 22% increase over the \$8.7 million recorded in 1999. The transportation segment costs were \$76.9 million, a 6% decrease compared to \$81.7 million primarily relating to non-recurring special charges totaling \$8.2 million incurred during the second quarter of 1999 offset by many cost cutting measures adopted by FECR's management in late 1999 and 2000. Operating expenses of \$0.8 million were recorded in 2000 that were not attributable to a reportable segment.

Corporate expense increased 67% from \$7.0 million to \$11.7 million, primarily associated with increased salaries and benefits costs. Corporate expense included prepaid pension income of \$4.5 million, a decrease of \$0.8 million for the first six months of 2000 as compared to 1999.

Depreciation and amortization totaled \$28.4 million for the first six months of 2000, a 29% increase over the \$22.1 million recorded in 1999, primarily due to a \$4.9 million increase in depreciation expense relating to buildings placed into service in the last two quarters of 1999 and the first two quarters of 2000 and a \$1.4 million increase in amortization expense relating to 1999 acquisitions.

Other income (expense) decreased \$3.2 million, or 33% in the first six months of 2000 compared to 1999, due primarily to an increase of interest expense of \$3.6 million from \$1.3 million in 1999 to \$4.6 million in 2000.

Income tax expense (income) on continuing operations totaled \$29.4 million for the first six months of 2000 as compared to a benefit of (\$7.3) million for 1999. Excluding the \$26.8 million deferred income tax benefit previously discussed, income tax expense for the six months of 1999 would have been \$19.5 million for an effective rate of 41% as compared to an effective tax rate of 39% in 2000.

Income from discontinued operations for 1999 includes the \$42.8 million gain, net of tax, on the sale of Talisman's land and farming rights which occurred in the first quarter of 1999. Net earnings from discontinued operations totaled \$4.6 million for the first six months of 1999.

Net income for the six months of 2000 was \$37.6 million or \$0.43 per diluted share as compared to \$92.8 million or \$1.04 per diluted share for 1999. Excluding the FECI special charges of \$8.2 million (\$2.8 million, net of tax and minority interest), the \$26.8 million deferred income tax benefit related to the pension surplus excise tax, and the \$71.8 million (\$42.8 net of tax) gain on sale of discontinued operations, net income for 1999 would have been \$26.0 million, or \$0.29 per diluted share.

RESIDENTIAL REAL ESTATE SERVICES
(In millions)

	Three months ended June 30,		Six months ended June 30,	
	2000	1999	2000	1999
Revenues	\$ 73.8	\$ 55.7	\$ 124.7	\$ 97.1
Operating expenses	67.1	51.1	116.2	92.6
Depreciation and amortization	1.7	1.3	3.3	2.6
Other income (expense)	.4	.2	.6	.2
Pretax income from continuing operations	5.4	3.5	5.8	2.1
EBITDA, net	7.3	4.9	9.6	5.1

The residential real estate services segment is comprised of the operation of the Company's ARS subsidiary. ARS provides a complete array of real estate brokerage services, including residential real estate sales, relocation and referral, asset management, mortgage and title services, annual and seasonal rentals and international real estate marketing. The operations of ARS are seasonal with the volume of transactions increasing in the spring and summer.

THREE MONTHS ENDED JUNE 30

Residential real estate services revenues were \$73.8 million for the second quarter of 2000, a 33% increase over \$55.7 million for the second quarter of 1999. Realty brokerage revenues in the second quarter of 2000 were attributable to 10,295 closed units representing \$2.2 billion in sales volume as compared to 8,730 closed units representing \$1.6 billion of sales volume in 1999. The average home sales price for the second quarter of 2000 increased to \$214,000 as compared to \$185,000 for the second quarter of 1999.

Operating expenses were \$67.1 million for the first quarter of 2000, a 31% increase over \$51.1 million during the second quarter of 1999 and represent commissions paid on real estate transactions, underwriting fees on title policies and administrative expenses of the ARS operations.

SIX MONTHS ENDED JUNE 30

Residential real estate services revenues were \$124.7 million for the first six months of 2000, a 28% increase over \$97.1 million for the first six months of 1999. Realty brokerage revenues in the first six months of 2000 were attributable to 17,393 closed units representing \$3.6 billion in sales volume as compared to 15,049 closed units representing \$2.7 billion of sales volume in 1999. The average home sales price for the first six months of 2000 increased to \$210,000 as compared to \$186,000 for the first six months of 1999.

Operating expenses were \$116.2 million for the first six months of 2000, a 26% increase over \$92.6 million during the first six months of 1999 and represent commissions paid on real estate transactions, underwriting fees on title policies and administrative expenses of the ARS operations.

COMMUNITY RESIDENTIAL DEVELOPMENT
(In millions)

	Three months ended June 30,		Six months ended June 30,	
	2000	1999	2000	1999
Revenues	\$ 35.4	\$ 28.9	\$ 63.0	\$ 34.8
Operating expenses	26.2	19.4	49.3	24.1
Depreciation and amortization	--	(.8)	--	(.8)
Other income (expense)	.2	(.1)	.2	(.1)
Pretax income from continuing operations	9.3	10.2	13.9	11.4
EBITDA, gross	9.6	9.5	14.2	10.6
EBITDA, net	9.6	9.4	14.1	11.0

The Company's community residential development operations currently consist of community development through its residential development on land owned 100% by the Company, its 26% equity interest in Arvida/JMB Partners, L.P. ("Arvida/JMB") and its 74% ownership of St. Joe/Arvida Company, L.P. Arvida/JMB is recorded on the equity method of accounting for investments. These two partnerships manage a total of 23 communities in various stages of planning and development primarily focused in northwest, northeast and central Florida. WaterColor, a coastal resort community in Walton County, Florida began sales in April of this year. The lots at WaterColor had an average sales price of approximately \$286,000, while the condominium residences averaged approximately \$414,000. All sales thus far have been inland from the beach with the first 22 of the WaterColor beachfront product, premium Gulf-front residential units, going on the market this August. These units will average over 3,000 square feet and will be priced at more than \$1 million each. WaterColor will eventually be a 1,140 unit beachfront resort and residential community. Approximately three miles east of WaterColor on about a mile of beachfront property, sales of beachfront condominiums at WaterSound are expected to get underway in the third quarter of 2000. This community has begun site work on an 18-hole golf course which will be adjacent to WaterSound and will be opening by the end of 2000. Also in the second half of 2000, construction is set to begin at Victoria Park, near Orlando and at the Hammocks, in Bay County in northwest Florida.

In April 1999, the Company acquired all outstanding stock of Saussy Burbank, Inc. ("Saussy Burbank"), a homebuilder located in Charlotte, North Carolina, for \$16.5 million in cash and assumption of liabilities of approximately \$8.8 million. Saussy Burbank builds approximately 250 to 300 homes a year and has operations in the greater Charlotte, Raleigh and Asheville market areas. Saussy Burbank's operations are included in community residential real estate operations since acquisition.

THREE MONTHS ENDED JUNE 30

Real estate sales totaled \$30.8 million with related costs of sales of \$20.9 million during the second quarter of 2000 as compared to sales of \$25.7 million in 1999 with related cost of sales of \$14.8 million. During the second quarter of 2000, 25 lots and multi-family unit sales at WaterColor closed generating pre-tax gain of \$5.7 million. Revenues from these sales totaled \$8.5 million with related cost of sales of \$2.8 million. At the Retreat, the final two lots were sold during the second quarter of 2000 for sales of \$0.7 million, thus all of this resort community's 90 lots will have been sold at an average price of approximately \$419,000. In the second quarter of 1999, sales at the Retreat amounted to \$11.5 million. Sales this quarter at James Island in northeast Florida totaled \$6.3 million on closings of 22 units at an average price of approximately \$286,000. Related cost of sales at James Island were \$5.5 million. In 1999, James Island had sales of \$0.3 million in the second quarter. Other sales this quarter included housing and lots in the Summerwood, Woodrun, and Camp Creek Point developments in west Florida totaling in the aggregate \$1.3 million and at Driftwood and SouthWood in the Tallahassee, Florida area of \$1.1 million. Related cost of sales for these developments totaled \$1.5 million in 2000. In 1999, these other developments had sales aggregating \$2.5 million. In the second quarter of 1999, cost of sales for all Florida residential community development (the Retreat, James Island, Summerwood, Woodrun, and Camp Creek) totaled \$4.2 million. Saussy Burbank, acquired in April 1999, contributed revenues in the second quarter of 2000 from homebuilding totaling \$12.9 million with related cost of sales of \$11.1 million on closing of 64 units at an average price of approximately \$201,000 as compared to the second quarter of 1999 when Saussy Burbank had sales of \$11.4 million with cost of sales of \$10.6 million. Other revenues from management fees and rental income totaled \$0.4 million with related costs of \$0.6 million in the second quarter of 2000 as compared to \$0.3 million in revenues and \$0.6 in related costs in 1999. The community residential development operations also had other operating expenses, including salaries and benefits of personnel and

other administrative expenses, of \$4.7 million during the second quarter of 2000 as compared to \$4.0 million in 1999.

Income from the Company's investment in Arvida/JMB was \$4.0 million for the second quarter of 2000, as compared to \$2.6 million in 1999. During the second quarter of 2000, the Company also had income from other joint ventures of \$0.2 million as compared to \$0.3 million in 1999.

SIX MONTHS ENDED JUNE 30

Real estate sales totaled \$54.7 million with related costs of sales of \$39.7 million during the first six months of 2000 as compared to sales of \$27.3 million in 1999 with related cost of sales of \$15.7 million. During the first six months of 2000, 25 lots and multi-family unit sales at WaterColor closed generating pre-tax gain of \$5.7 million. Revenues from these sales totaled \$8.5 million with related cost of sales of \$2.8 million. At the Retreat, the final eight lots were sold during the first six months of 2000 for a sales of \$3.2 million with related cost of sales of \$0.4 million. In the first six months of 1999, sales at the Retreat amounted to \$11.5 million. Sales for the first six months of 2000 at James Island in northeast Florida totaled \$12.9 million on closings of 45 units at an average price of approximately \$287,000. Related cost of sales at James Island were \$11.5 million. In 1999, James Island had sales of \$0.3 million in the first six months. Other sales during the first six months included housing and lots in the Summerwood, Woodrun, Camp Creek Point and other various developments in west Florida totaling in the aggregate \$3.6 million and at Driftwood and Southwood in the Tallahassee, Florida area of \$1.5 million. Related cost of sales for these developments totaled \$3.4 million. In 1999, Summerwood, Deerwood, Woodrun and Camp Creek Point had sales aggregating \$4.1 million. In 1999, cost of sales for all Florida residential community development (the Retreat, James Island, Summerwood, Woodrun, and Camp Creek) totaled \$5.1 million. Saussy Burbank, acquired in April 1999, contributed revenues in the first six months of 2000 from homebuilding totaling \$25.0 million with related cost of sales of \$21.6 million on closing of 124 units at an average price of approximately \$201,000 as compared to the first six months of 1999 when Saussy Burbank had sales of \$11.4 million with cost of sales of \$10.6 million since its April 1999 acquisition. Other revenues from management fees and rental income totaled \$0.6 million with related costs of \$1.3 million in the first six months of 2000 as compared to \$0.5 million in revenues and \$1.0 in related costs in 1999. The community residential development operations also had other operating expenses of \$8.3 million during the first six months of 2000 as compared to \$7.4 million in 1999.

Income from the Company's investment in Arvida/JMB was \$7.3 million for the first six months of 2000, as compared to \$6.8 million in 1999. During the first six months of 2000, the Company also had income from other joint ventures of \$0.4 million compared with 0.2 million during 1999.

COMMERCIAL REAL ESTATE DEVELOPMENT AND SERVICES (In millions)

	Three months ended June 30,		Six months ended June 30,	
	2000	1999	2000	1999
Revenues	\$ 35.8	\$ 27.4	\$ 84.5	108.4
Operating expenses	25.2	20.2	65.5	78.4
Depreciation and amortization	5.9	4.2	11.7	7.9
Other income (expense)	.2	.1	.2	.1
Pretax income from continuing operations	4.9	3.1	7.5	22.2
EBITDA, gross	11.0	7.3	19.4	30.2
EBITDA, net	7.1	4.1	12.0	18.2

Operations of the commercial real estate development and services segment include the development of St. Joe properties ("St. Joe Commercial"), development and management of the Flagler real estate portfolio, the Advantis service businesses and investments in affiliates, including the Codina Group, Inc. ("CGI"), to develop and manage properties throughout the southeast. The Company owns 54% of FECl and Flagler is the wholly owned real estate subsidiary of FECl.

THREE MONTHS ENDED JUNE 30

Revenues generated from rental operations in the second quarter of 2000 are from both St. Joe Commercial owned operating properties and Flagler operating properties and FECR owned rental properties. Revenues generated from rental operations in the second quarter of 1999 were primarily from Flagler and FECR owned rental properties. Rental revenues in the second quarter of 2000 were \$16.7 million, an increase of 33% over the \$12.6 million during the second quarter of 1999.

Rental revenues generated by St. Joe Commercial owned operating properties were \$1.9 million during the second quarter of 2000 compared to \$0.2 million in 1999, while operating expenses relating to these revenues were \$0.8 million and \$0.1 million, respectively. As of June 30, 2000, St. Joe Commercial had interests in, either wholly owned or through partnerships, 12 operating buildings with 1.4 million total rentable square feet in service. Approximately 0.5 million square feet of office and industrial space is under construction as of June 30, 2000.

Rental revenues generated by Flagler owned operating properties and FECR rental properties during the second quarter of 2000 were \$14.8 million, a 19% increase over \$12.4 million in 1999, resulting primarily from increases in same store revenues totaling \$0.4 million and new store revenues of \$2.4 million which were offset by a decrease of \$0.4 million relating to properties that were sold since second quarter 1999. Operating expenses on rental revenues, excluding depreciation, increased to \$5.0 million for the second quarter of 2000, from \$4.0 million in 1999. As of June 30, 2000, Flagler had 51 operating buildings with 5.3 million total rentable square feet in service. Approximately 333,000 square feet of office and industrial space is under construction as of June 30, 2000. Additionally, approximately 586,000 square feet is in the predevelopment stage and Flagler is expected to commence construction on some or all of these properties during 2000.

Operating revenues generated from Advantis totaled \$17.4 million during the second quarter of 2000 compared with \$14.6 million for the second quarter of 1999, an increase of 19% due primarily to increases of 32% in brokerage revenues and 13% in brokerage transactions. Advantis expenses were \$16.4 million during the second quarter of 2000 compared with \$14.1 million in 1999. The increase in gross profits is also primarily due to the increase in brokerage activity. Advantis' expenses include commissions paid to brokers, property management expenses and construction costs.

The Company has investments in various real estate developments and affiliates that are accounted for by the equity method of accounting. Earnings from these investments contributed \$1.7 million to the commercial real estate segment's revenues during the second quarter of 2000 compared to \$0.2 million in 1999. The second quarter 2000 earnings were comprised primarily from \$1.7 million contributed by land sales in 2000 from the Company's investment in Deerfield Park, LLC, located in Atlanta, Georgia which did not occur during the second quarter of 1999.

General and administrative expenses for the commercial group, which are included in operating expenses, increased \$1.0 million, or 50% to \$3.0 million for the second quarter of 2000 from \$2.0 million in the second quarter of 1999. Of total general and administrative expenses for the second quarter of 2000, \$1.5 million are St. Joe Commercial related and \$1.5 million are related to Flagler. For 1999, St. Joe Commercial related expenses were \$0.6 million and \$1.4 million were related to Flagler. Other operating expenses for the second quarter of 2000 include the \$16.4 million of Advantis expenses and the \$5.8 million in costs related to rental revenues.

Depreciation and amortization increased by \$1.7 million to \$5.9 million and is attributable to additional depreciation on operating properties. Of the \$1.7 million increase in depreciation, \$1.4 million was from Flagler operating properties and \$0.3 million was from St. Joe Commercial related operating properties.

Net EBITDA totaled \$7.1 million for the second quarter of 2000 and was comprised of \$4.2 million from rental operations, \$1.7 million from earnings on investments in real estate developments, and \$1.2 million

from Advantis. Excluding Flagler, St. Joe Commercial had Net EBITDA of \$2.6 million, compared to \$0.2 million in 1999.

SIX MONTHS ENDED JUNE 30

Revenues generated from rental operations in the first six months of 2000 are from both St. Joe Commercial owned operating properties and Flagler operating properties and FECR owned rental properties. Revenues generated from rental operations in the first six months of 1999 were from primarily Flagler and FECR owned rental properties. Rental revenues in the first six months of 2000 were \$31.2 million, an increase of 20% over the \$26.1 million during the first six months of 1999.

Rental revenues generated by St. Joe Commercial owned operating properties were \$3.8 million during the first six months of 2000, while operating expenses relating to these revenues were \$1.3 million. St. Joe Commercial had \$0.3 million of rental revenues in the first six months of 1999 with \$0.1 million in operating expenses related to those revenues

Rental revenues generated by Flagler owned operating properties and FECR rental properties during the first six months of 2000 were \$27.4 million, an 8% increase over \$25.8 million in 1999, resulting primarily from increases in same store revenues totaling \$0.9 million and new store revenues of \$3.8 million and being offset by decreases of \$2.8 million in rental income relating to properties sold in the first quarter of 1999. Operating expenses on rental revenues, excluding depreciation, increased to \$10.1 million for the first six months of 2000, from \$8.8 million in 1999.

Operating revenues generated from Advantis totaled \$33.3 million during the first six months of 2000 compared with \$28.0 million for the first six months of 1999. Advantis expenses were \$33.1 million during the first six months of 2000 compared with \$26.4 million in 1999. Advantis' expenses include commissions paid to brokers, property management expenses and construction costs. Gross profits were down in 2000 as compared to 1999 even though Advantis had more brokerage revenues because commissions paid as a percentage of those revenues was higher. St. Joe Commercial also had management fees earned of \$0.8 million in 1999.

In the first six months of 2000, St. Joe Commercial sold the Homeside Lending Building for gross proceeds of \$16.0 million and had cost of sales of approximately \$14.4 million resulting in a \$1.6 million pre-tax gain.

In the first six months of 2000, Flagler sold real estate properties for gross proceeds of \$2.2 million with cost of sales of \$0.4 million. In 1999 Flagler had revenues of \$50.4 million which were from the sale of two industrial parks, Gran Park at McCahill and Gran Park at Lewis Terminals which resulted in a pre-tax gain of \$10.4 million (\$5.6 million, net of the effect of FECI's minority interest). Total costs of these 1999 sales totaled \$39.1 million. The two industrial parks sold in 1999 consisted of 10 buildings with 1.2 million square feet.

The Company has investments in various real estate developments and affiliates that are accounted for by the equity method of accounting. Earnings from these investments contributed \$1.8 million to the commercial real estate segment's revenues during the first six months of 2000 compared to \$3.1 million in 1999. The first six months earnings were comprised primarily from \$1.7 million and \$2.7 million contributed by 2000 and 1999 land sales, respectively from the Company's investment in Deerfield Park, LLC, located in Atlanta, Georgia.

General and administrative expenses for the commercial group, which are included in operating expenses, increased \$2.2 million to \$6.2 million for the first six months of 2000 from \$4.0 million in the first six months of 1999. Of total general and administrative expenses for the first six months of 2000, \$3.2 million are St. Joe Commercial related and \$3.1 million are related to Flagler. For 1999, St. Joe Commercial related expenses were \$1.9 million and \$2.1 million were related to Flagler. The increase at St. Joe Commercial is primarily due to increased salaries and benefits charges. The increase in expenses at Flagler is primarily due to transition costs associated with Flagler's new management team. Other operating expenses for the first six months of 2000 include the \$33.1 million of Advantis expenses, the \$14.8 million in cost of sales, and the \$11.4 million in costs related to rental revenues.

Depreciation and amortization increased by \$3.8 million to \$11.7 million and is attributable to goodwill amortization of \$0.3 million as a result of acquisitions completed by Advantis in 1999 and additional depreciation on operating properties of \$3.5 million. Of the \$3.5 million increase in depreciation, \$2.6 million was from Flagler operating buildings and \$0.9 million was from St. Joe Commercial related operating properties.

Net EBITDA totaled \$12.0 million for the first six months of 2000 and was comprised of \$1.5 million from sales of real estate, \$8.0 million from rental operations, \$1.8 million from earnings on investments in real estate developments, and \$0.7 million from Advantis. Excluding Flagler, St. Joe Commercial had Net EBITDA of \$1.7 million, compared to \$3.9 million in 1999. Net EBITDA in the first six months of 1999 included the \$2.8 million contribution from the Company's equity investment in Deerfield Park, LLC which contributed \$1.7 million in 2000.

LAND SALES (In millions)

	Three months ended June 30,		Six months ended June 30,	
	2000	1999	2000	1999
Revenues	\$ 17.5	--	\$ 37.4	--
Operating expenses	2.8	--	4.9	--
Depreciation and amortization	--	--	--	--
Other income (expense)	.2	--	.3	--
Pretax income from continuing operations	14.9	--	32.8	--
EBITDA, net	14.9	--	32.8	--

During the fourth quarter of 1999, the St. Joe Land Company was created to sell parcels of land, typically 5 to 5,000 acres, from a portion of the total of 800,000 acres of timberland held by The Company in northwest Florida and southwest Georgia. These parcels could be used as large secluded home sites, quail plantations, ranches, farms, hunting and fishing preserves and for other recreational uses.

THREE MONTHS ENDED JUNE 30

During the second quarter of 2000, the land sales division had revenues of \$17.5 million and a total gain of approximately \$15.3 million, which represented sales of 7,914 acres at an average price of \$2,211 per acre. This amount included a sale of one parcel of 4,094 acres for a total gain of approximately \$10.1 million.

SIX MONTHS ENDED JUNE 30

During the first six months of 2000, the land sales division had revenues of \$37.4 million and a total gain of approximately \$33.5 million, which represented sales of 16,686 acres at an average price of \$2,241 per acre. This amount included the first quarter sale of approximately 3,620 acres for approximately \$3,200 per acre, in Capps, near Tallahassee, Florida.

FORESTRY (In millions)

	Three months ended June 30,		Six months ended June 30,	
	2000	1999	2000	1999
Revenues	\$ 7.9	\$ 7.1	\$ 19.7	\$ 14.1
Operating expenses	5.0	4.5	10.6	8.7
Depreciation and amortization	.7	.6	1.5	1.2
Other income (expense)	.7	.8	1.4	1.4
Pretax income from continuing operations	2.8	2.8	9.0	5.6
EBITDA, net	3.5	3.4	10.4	6.7

THREE MONTHS ENDED JUNE 30

Total revenues for the forestry segment increased \$0.8 million, or 11% in the second quarter of 2000 compared to 1999 due to an increase in timber sales. Total sales to Florida Coast Paper Company, L.L.C. ("FCP"), the Company's major pulpwood customer, were \$3.9 million (159,000 tons) in 2000 as compared to \$5.0 million (171,000 tons) in 1999. In August of 1998 the FCP mill in Port St. Joe was shutdown. Under the terms and conditions of the amended fiber supply agreement with FCP, the Company began redirecting the volumes of pulpwood from the FCP mill in Port St. Joe to another mill in Panama City, Florida, thus sales of pulpwood resumed in November of 1998 and continued through June 30, 2000 and there was no significant loss in volume of sales. Effective July 1, 2000, a new fiber agreement with Jefferson Smurfit (U.S.), also known as Smurfit-Stone Container Corporation went into effect. The agreement is for twelve years and it requires an annual pulpwood volume of 700,000 tons per year that must come from company-owned fee simple lands. 311,870 acres are encumbered, subject to certain restrictions, by this agreement, although the obligation may be transferred to a third party if a parcel is sold. Sales to other customers increased to \$4.0 million (153,000 tons) in the second quarter of 2000 from \$1.9 million (86,000 tons) a year ago. The increase in sales to other customers is the result of price and local demand increasing for solid wood products in 2000. Revenues also include bulk land sales of \$0.2 million during the second quarter of 1999; none in 2000.

Operating expenses for the second quarter of 2000 increased \$0.5 million, or 11% compared to 1999 due to higher harvest volumes. Cost of sales were \$4.7 million in 2000 as compared to \$4.1 million in 1999. Other operating expenses were \$0.3 million in 2000 decreasing from \$0.4 million in 1999.

SIX MONTHS ENDED JUNE 30

Total revenues for the six months ended June 30, 2000 increased \$5.6 million, or 40%, compared to the first six months of 2000, primarily from timber sales. Sales to FCP were \$8.7 million (347,000 tons) in 2000 as compared to \$9.3 million (311,000 tons) in 1999. Sales to other customers increased to \$10.2 million (344,000 tons) in 2000 from \$4.5 million (194,000 tons) in 1999. In the first three months of 2000, the Company conducted several lump sum bid timber sales to take advantage of favorable market conditions, which was not the case in 1999. Revenues in 2000 include bulk land sales of \$0.8 million compared to \$0.3 million in 1999.

Operating expenses for the first six months of 2000 increased \$1.9 million to \$10.6 million. Cost of sales were \$9.7 million in the first six months of 2000 as compared to \$7.9 million in 1999. Cost of sales as a percentage of sales was lower in 2000 than in 1999, due to the lump sum timber sales in 2000, which do not incur cut and haul charges. Other operating expenses were \$0.9 million in 2000 and \$0.8 million in 1999.

TRANSPORTATION
(In millions)

	Three months ended June 30,		Six months ended June 30,	
	2000	1999	2000	1999
Revenues	\$ 51.1	\$ 51.4	\$ 103.0	\$ 99.3
Operating expenses	39.1	46.3	76.9	81.7
Depreciation and amortization	5.3	4.9	10.3	9.7
Other income (expense)	(.5)	.2	1.9	.2
Pretax income from continuing operations	6.2	.4	17.7	8.1
EBITDA, gross	12.0	5.2	28.6	17.9
EBITDA, net	6.4	2.8	15.6	9.4

THREE MONTHS ENDED JUNE 30,

The transportation segment includes the railway, trucking and telecom operations of FECI. Total FECI transportation operating revenues increased to \$50.5 million, or 2% for the second quarter of 2000 as compared to \$49.6 million for the second quarter of 1999. Transportation revenues were fairly stagnant increasing \$0.1 million to \$48.5 million in the second quarter of 2000 from \$48.4 million in 1999. Increases in aggregate traffic of 2%, automotive traffic of 4%, and all other carload traffic of 3% were offset by a decrease in intermodal traffic of 5% during the second quarter of 2000 compared to the same period of 1999. Transportation revenues for 2000 also included \$2.0 million in revenues from FECI's telecommunications division compared with \$1.2 million in 1999.

FECR's operating expenses decreased to \$38.4 million, or 14% in the second quarter of 2000 from \$44.5 million in 1999, primarily due to the \$8.2 million in special charges that FECR took in the second quarter of 1999 relating to a reorganization and workforce reduction in its railway operations. The railway has made additional changes which have increased savings in other areas as well. Operating expenses also include \$3.2 million in charges relating to FECI's telecommunication division in 2000 as compared to \$0.7 million in 2000.

Apalachicola Northern Railroad Company ("ANRR") operating revenues decreased \$1.2 million to \$0.6 million in 2000 as compared to 1999. Up until early in the second quarter of 2000, included in revenues recorded by ANRR were contractual payments from Seminole Electric Cooperative, Inc. ("Seminole"). Seminole halted shipments of coal in January 1999. ANRR's workforce has been reduced significantly, commensurate with its loss in traffic. The railroad intends to maintain a staff adequate to operate a minimal schedule sufficient to provide service to existing customers.

ANRR's operating expenses decreased \$1.0 million to \$0.7 million in the second quarter of 2000 as compared to \$1.8 in the second quarter of 1999, commensurate with the loss in traffic.

SIX MONTHS ENDED JUNE 30

The transportation segment includes the railway, trucking and telecom operations of FECI. Total FECI transportation operating revenues increased to \$101.2 million, or 5% for the first six months of 2000 as compared to \$96.4 million for the first six months of 1999. Transportation revenues for 2000 included \$4.5 million in revenues from FECI's telecommunications division compared with \$2.2 million in 1999.

FECR's operating expenses decreased to \$75.5 million, or 3% in the first six months of 2000 from \$78.1 million in 1999, primarily due to the special charges that FECR took in the first six months of 1999 mentioned above. Operating expenses also include \$5.4 million in charges relating to FECI's telecommunication division in 2000 as compared to \$0.7 million in 2000.

ANRR's operating revenues decreased \$1.1 million to \$1.8 million in 2000 as compared to 1999. Up until early in the second quarter of 2000, included in revenues recorded by ANRR were contractual payments from Seminole Electric Cooperative, Inc. ("Seminole"). Seminole halted shipments of coal in January 1999 but were required to continue making contractual payments to ANRR. ANRR's workforce has been reduced significantly, commensurate with its loss in traffic. The railroad intends to maintain a staff adequate to operate a minimal schedule sufficient to provide service to existing customers.

ANRR's operating expenses decreased \$2.2 million to \$1.4 million in the first six months of 2000 as compared to \$3.6 in the first six months of 1999, commensurate with the loss in traffic.

FINANCIAL POSITION

In August 1998, the St. Joe Board of Directors authorized \$150 million for the purchase of outstanding common stock through open-market purchases. During the first quarter of 2000, the Company completed this program having purchased 6.5 million shares at an average price of \$23.13. In February 2000, the St. Joe Board of Directors authorized a second \$150 million stock repurchase plan. The Board believes that the current price of the Company's common shares does not reflect the value of the Company's assets or its future prospects. The Company will purchase the Company's stock from time to time on the open market.

For the period ended June 30, 2000, cash provided by operations was \$6.9 million. Included in cash flows from operations were expenditures of \$55.4 million relating to its community residential development segment. The Company also obtained a \$200 million line of credit, of which it has drawn \$90.0 million as of June 30, 2000. Capital expenditures, other than community residential development expenditures, during the first quarter of 2000 were \$141.9 million consisting of building acquisitions, real estate development and FECl transportation and telecom expenditures.

The \$200 million credit facility has an initial term of 2 years. This facility will be available for general corporate purposes, including repurchases of the Company's outstanding common stock. The facility includes financial performance covenants relating to its leverage position, interest coverage and a minimum net worth requirement and also negative pledge restrictions.

The Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("FAS 133"), which is effective for all fiscal quarters of all fiscal years beginning after June 15, 2000. FAS 133 establishes accounting and reporting standards for derivative instruments and hedging activities. FAS 133 requires entities to recognize all derivatives as either assets or liabilities in the balance sheet and measure those instruments at fair value. The Company has not yet determined the impact of FAS 133 on its financial statements but does not believe it will materially effect its financial statements.

Management believes that its financial condition is strong and that its cash, investments, other liquid assets, operating cash flows, and borrowing capacity, taken together, provide adequate resources to fund ongoing operating requirements and future capital expenditures related to the expansion of existing businesses including the continued investment in real estate developments.

ITEM 7A. MARKET RISK

The Company's primary market risk exposure is interest rate risk primarily related to the Company's investment portfolio and its long-term debt. This portfolio is materially comprised of fixed rate municipal securities with active secondary or resale markets to ensure portfolio liquidity and commercial paper. In March 2000, the Company entered into a senior unsecured revolving credit facility for up to \$200.0 million, which matures in March of 2002, with \$90 million outstanding as of June 30, 2000. This debt accrues interest at different rates based on timing of the loan and the Company's preferences, but generally will be either the one, two, three or six month London Interbank Offered Rate ("LIBOR") plus a LIBOR margin in effect at the time of the loan. This loan subjects the Company to interest rate risk relating to the change in the LIBOR rates. The Company manages its interest rate exposure by monitoring the effects of market changes in interest rates.

PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

27.01 Financial Data Schedule (for SEC use only)

99.01 Supplemental Calculation of Selected Consolidated Financial
Data

(b) Reports on Form 8-K

Item 5 - Other Events - May 18, 2000

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The St Joe Company

Date: August 14, 2000

/s/ Peter S. Rummell

Peter S. Rummell
Chairman of the Board and
Chief Executive Officer

Date: August 14, 2000

/s/ Kevin M. Twomey

Kevin M. Twomey
President, Chief Operating Officer, and
Chief Financial Officer

Date: August 14, 2000

/s/ Janna L. Connolly

Janna L. Connolly
Vice President, Controller
(Chief Accounting Officer)

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FINANCIAL STATEMENTS OF ST. JOE CORPORATION FOR THE SIX MONTH ENDED JUNE 30, 2000 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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6-MOS		
	DEC-31-2000	
	JAN-01-2000	
	JUN-30-2000	
		80,699
		89,862
		45,262
		0
		5,258
	231,454	1,622,995
	(350,527)	
	1,938,965	
175,346		0
	0	
	0	
		13,131
		901,410
1,938,965		
		433,044
	433,044	
		324,177
		364,291
		0
		0
	4,941	
	75,290	
		29,376
37,586		
	0	
	0	
		0
	37,586	
	0.44	
	0.43	

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THE ST JOE COMPANY
SUPPLEMENTAL CALCULATION OF SELECTED CONSOLIDATED FINANCIAL DATA
EXHIBIT 99.01
(DOLLARS IN THOUSANDS)

THE FOLLOWING TABLE CALCULATES EBITDA (GROSS AND NET):

	Three Months Ended June 30, 2000 -----	Three Months Ended June 30, 1999 -----	Six Months Ended June 30, 2000 -----	Six Months Ended June 30, 1999 -----
Income from continuing and discontinued operations before income taxes and minority interest	\$ 36,492	\$ 17,920	\$ 75,290	\$ 47,164
Additions:				
Depreciation and amortization	14,449	10,992	28,436	22,105
Interest expense	3,480	1,054	5,254	1,301
Spin Costs	10	10		
Deductions:				
Gain on sales of nonoperating assets	(438)	(227)	(526)	(259)
EBITDA, Gross	53,995	29,739	108,465	70,311
Less minority interest percentages:				
Income before income taxes	(5,153)	(2,567)	(12,751)	(14,448)
Depreciation and amortization	(4,369)	(3,553)	(8,390)	(6,923)
Interest expense	(439)	(24)	(502)	(64)
Gain on sales of nonoperating assets	191	(343)	239	(367)
EBITDA, Net	\$ 44,424	\$ 23,252	\$ 87,060	\$ 48,509