

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2026

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 1-10466

**The St. Joe Company**

(Exact name of registrant as specified in its charter)

Florida  
(State or other jurisdiction of  
incorporation or organization)  
  
130 Richard Jackson Boulevard, Suite 200  
Panama City Beach, Florida  
(Address of principal executive offices)

59-0432511  
(I.R.S. Employer  
Identification No.)

32407  
(Zip Code)

(850) 231-6400  
(Registrant's telephone number, including area code)  
Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Exchange on Which Registered
Common Stock, no par value	JOE	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

As of April 27, 2026, there were 57,409,746 shares of common stock, no par value, outstanding.

**THE ST. JOE COMPANY  
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**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements****THE ST. JOE COMPANY  
CONDENSED CONSOLIDATED BALANCE SHEETS***(Dollars in thousands)**(Unaudited)*

	March 31, 2026	December 31, 2025
<b>ASSETS</b>		
Investment in real estate, net	\$ 999,813	\$ 1,004,858
Investment in unconsolidated joint ventures	68,076	66,052
Cash and cash equivalents	136,280	129,614
Other assets	71,533	73,782
Property and equipment, net of accumulated depreciation of \$109,061 and \$105,175 as of March 31, 2026 and December 31, 2025, respectively	39,642	41,314
Investments held by special purpose entities	202,404	202,806
Total assets	<u>\$ 1,517,748</u>	<u>\$ 1,518,426</u>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities:</b>		
Debt, net	\$ 380,417	\$ 391,159
Accounts payable and other liabilities	57,645	48,297
Deferred revenue	61,820	58,663
Deferred tax liabilities, net	64,561	65,861
Senior Notes held by special purpose entity	178,908	178,821
Total liabilities	743,351	742,801
Commitments and contingencies (Note 17)		
<b>Equity:</b>		
Common stock, no par value; 180,000,000 shares authorized; 57,575,718 and 57,547,307 issued at March 31, 2026 and December 31, 2025, respectively; and 57,494,746 and 57,547,307 outstanding at March 31, 2026 and December 31, 2025, respectively	229,833	229,506
Retained earnings	540,911	536,190
Accumulated other comprehensive income	550	594
Treasury stock at cost, 80,972 shares held at March 31, 2026	(5,421)	—
Total stockholders' equity	765,873	766,290
Non-controlling interest	8,524	9,335
Total equity	774,397	775,625
Total liabilities and equity	<u>\$ 1,517,748</u>	<u>\$ 1,518,426</u>

See accompanying notes to the condensed consolidated financial statements.

**THE ST. JOE COMPANY**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
*(Dollars in thousands)*  
*(Unaudited)*

The following presents the portion of the condensed consolidated balances attributable to the Company's consolidated joint ventures ("JV"), which as of March 31, 2026 and December 31, 2025, include the Pier Park North JV ("Pier Park North JV"), Pier Park Crossings LLC ("Pier Park Crossings JV"), Origins Crossings, LLC ("Watersound Origins Crossings JV"), SJWCSL, LLC ("Watercrest JV"), Pier Park Crossings Phase II LLC ("Pier Park Crossings Phase II JV"), Mexico Beach Crossings, LLC ("Mexico Beach Crossings JV"), Pier Park Resort Hotel, LLC ("Pier Park Resort Hotel JV"), the 30A Greenway Hotel, LLC ("The Lodge 30A JV"), Panama City Timber Finance Company, LLC and Northwest Florida Timber Finance, LLC. See Note 2. *Summary of Significant Accounting Policies. Basis of Presentation and Principles of Consolidation* and Note 4. *Joint Ventures* for additional information. The following assets may only be used to settle obligations of the consolidated JVs and the following liabilities are only obligations of the consolidated JVs and do not have recourse to the general credit of the Company, except for covenants and guarantees discussed in Note 8. *Debt, Net*.

	March 31, 2026	December 31, 2025
<b>ASSETS</b>		
Investment in real estate, net	\$ 228,329	\$ 230,380
Cash and cash equivalents	5,193	4,788
Other assets	9,048	10,930
Property and equipment, net	9,125	10,219
Investments held by special purpose entities	202,404	202,806
Total assets	<u>\$ 454,099</u>	<u>\$ 459,123</u>
<b>LIABILITIES</b>		
Debt, net	\$ 247,700	\$ 248,713
Accounts payable and other liabilities	5,507	6,327
Deferred revenue	203	323
Senior Notes held by special purpose entity	178,908	178,821
Total liabilities	<u>\$ 432,318</u>	<u>\$ 434,184</u>

See accompanying notes to the condensed consolidated financial statements.

**THE ST. JOE COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
*(Dollars in thousands except per share amounts)*  
*(Unaudited)*

	Three Months Ended March 31,	
	2026	2025
<b>Revenue:</b>		
Real estate revenue	\$ 39,699	\$ 38,319
Hospitality revenue	44,686	39,636
Leasing revenue	14,659	16,242
Total revenue	99,044	94,197
<b>Expenses:</b>		
Cost of real estate revenue <sup>(a)</sup>	21,555	18,839
Cost of hospitality revenue <sup>(a)</sup>	33,832	32,404
Cost of leasing revenue <sup>(a)</sup>	5,717	7,350
Corporate and other operating expenses <sup>(a)</sup>	8,374	6,580
Depreciation, depletion and amortization	11,390	12,130
Total expenses	80,868	77,303
Operating income	18,176	16,894
<b>Other income (expense):</b>		
Investment income, net	3,270	3,428
Interest expense	(7,094)	(7,775)
Equity in income from unconsolidated joint ventures	3,525	10,159
Other expense, net	(80)	(230)
Total other (expense) income, net	(379)	5,582
Income before income taxes	17,797	22,476
Income tax expense	(4,510)	(5,808)
Net income	13,287	16,668
Net loss attributable to non-controlling interest	647	793
Net income attributable to the Company	\$ 13,934	\$ 17,461
<b>NET INCOME PER SHARE ATTRIBUTABLE TO THE COMPANY</b>		
Basic	\$ 0.24	\$ 0.30
Diluted	\$ 0.24	\$ 0.30
<b>WEIGHTED AVERAGE SHARES OUTSTANDING</b>		
Basic	57,485,043	58,244,040
Diluted	57,507,895	58,257,920

(a) Excluding depreciation, depletion and amortization, shown separately above.

See accompanying notes to the condensed consolidated financial statements.

**THE ST. JOE COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
*(Dollars in thousands)*  
*(Unaudited)*

	Three Months Ended	
	March 31,	
	2026	2025
Net income:	\$ 13,287	\$ 16,668
Other comprehensive income (loss):		
Interest rate swap	179	(213)
Interest rate swap - unconsolidated joint venture	—	(2)
Reclassification of net realized gain included in earnings	(260)	(355)
Total before income taxes	(81)	(570)
Income tax benefit	15	103
Total other comprehensive loss, net of tax	(66)	(467)
Total comprehensive income, net of tax	13,221	16,201
Total comprehensive loss attributable to non-controlling interest	669	955
Total comprehensive income attributable to the Company	<u>\$ 13,890</u>	<u>\$ 17,156</u>

See accompanying notes to the condensed consolidated financial statements.

**THE ST. JOE COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
*(Dollars in thousands)*  
*(Unaudited)*

	Common Stock		Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Non-controlling Interest	Total
	Outstanding Shares	Amount					
<b>Balance at December 31, 2025</b>	<b>57,547,307</b>	<b>\$ 229,506</b>	<b>\$ 536,190</b>	<b>\$ 594</b>	<b>\$ —</b>	<b>\$ 9,335</b>	<b>\$ 775,625</b>
Capital contributions from non-controlling interest	—	—	—	—	—	50	50
Capital distributions to non-controlling interest	—	—	—	—	—	(192)	(192)
Issuance of restricted stock	28,411	—	—	—	—	—	—
Repurchase of restricted stock withheld for taxes	(4,835)	—	—	—	(333)	—	(333)
Stock based compensation expense	—	327	—	—	—	—	327
Repurchase of common stock, including excise tax	(76,137)	—	—	—	(5,088)	—	(5,088)
Dividends (\$0.16 per share)	—	—	(9,213)	—	—	—	(9,213)
Other comprehensive loss, net of tax	—	—	—	(44)	—	(22)	(66)
Net income (loss)	—	—	13,934	—	—	(647)	13,287
<b>Balance at March 31, 2026</b>	<b>57,494,746</b>	<b>\$ 229,833</b>	<b>\$ 540,911</b>	<b>\$ 550</b>	<b>\$ (5,421)</b>	<b>\$ 8,524</b>	<b>\$ 774,397</b>

	Common Stock		Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Non-controlling Interest	Total
	Outstanding Shares	Amount					
<b>Balance at December 31, 2024</b>	<b>58,326,521</b>	<b>\$ 268,668</b>	<b>\$ 454,193</b>	<b>\$ 1,419</b>	<b>\$ —</b>	<b>\$ 12,455</b>	<b>\$ 736,735</b>
Capital distributions to non-controlling interest	—	—	—	—	—	(299)	(299)
Issuance of restricted stock	19,408	—	—	—	—	—	—
Stock based compensation expense	—	310	—	—	—	—	310
Repurchase of common stock, including excise tax	(123,614)	—	—	—	(5,728)	—	(5,728)
Dividends (\$0.14 per share)	—	—	(8,166)	—	—	—	(8,166)
Other comprehensive loss, net of tax	—	—	—	(305)	—	(162)	(467)
Net income (loss)	—	—	17,461	—	—	(793)	16,668
<b>Balance at March 31, 2025</b>	<b>58,222,315</b>	<b>\$ 268,978</b>	<b>\$ 463,488</b>	<b>\$ 1,114</b>	<b>\$ (5,728)</b>	<b>\$ 11,201</b>	<b>\$ 739,053</b>

See accompanying notes to the condensed consolidated financial statements.

**THE ST. JOE COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(Dollars in thousands)*  
*(Unaudited)*

	Three Months Ended March 31,	
	2026	2025
<b>Cash flows from operating activities:</b>		
Net income	\$ 13,287	\$ 16,668
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion and amortization	11,390	12,130
Stock based compensation	327	310
Equity in income from unconsolidated joint ventures	(3,525)	(10,159)
Distribution of earnings from unconsolidated joint ventures	3,603	7,074
Deferred income tax	(1,285)	(264)
Cost of real estate sold	16,993	17,591
Expenditures for and acquisition of real estate to be sold	(13,094)	(27,177)
Accretion income and other	(238)	(574)
Amortization of debt issuance costs	235	232
Loss on disposal of property and equipment	5	46
Loss on extinguishment of debt	13	47
Changes in operating assets and liabilities:		
Other assets	2,295	3,832
Deferred revenue	3,186	1,667
Accounts payable and other liabilities	9,049	7,593
<b>Net cash provided by operating activities</b>	<b>42,241</b>	<b>29,016</b>
<b>Cash flows from investing activities:</b>		
Expenditures for operating property	(5,564)	(4,402)
Expenditures for property and equipment	(1,997)	(1,168)
Proceeds from the disposition of assets	7	59
Capital contributions to unconsolidated joint ventures	(1,792)	(1,479)
Maturities of assets held by special purpose entities	415	416
<b>Net cash used in investing activities</b>	<b>(8,931)</b>	<b>(6,574)</b>
<b>Cash flows from financing activities:</b>		
Capital contributions from non-controlling interest	50	—
Capital distributions to non-controlling interest	(192)	(299)
Repurchase of common stock, including excise tax	(5,201)	(5,685)
Payments for taxes withheld on vested restricted stock awards	(333)	—
Dividends paid	(9,201)	(8,157)
Borrowings on debt	—	27,832
Principal payments for debt	(10,902)	(30,378)
Principal payments for finance leases	(84)	(33)
Debt issuance costs	—	(384)
<b>Net cash used in financing activities</b>	<b>(25,863)</b>	<b>(17,104)</b>
<b>Net increase in cash, cash equivalents and restricted cash</b>	<b>7,447</b>	<b>5,338</b>
<b>Cash, cash equivalents and restricted cash at beginning of the period</b>	<b>136,511</b>	<b>96,316</b>
<b>Cash, cash equivalents and restricted cash at end of the period</b>	<b>\$ 143,958</b>	<b>\$ 101,654</b>

See accompanying notes to the condensed consolidated financial statements.

**THE ST. JOE COMPANY**  
**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION**  
*(Dollars in thousands)*  
*(Unaudited)*

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the condensed consolidated balance sheets that sum to the total of the amounts shown in the condensed consolidated statements of cash flows.

	March 31, 2026	March 31, 2025
Cash and cash equivalents	\$ 136,280	\$ 94,535
Restricted cash included in other assets	7,678	7,119
<b>Total cash, cash equivalents and restricted cash shown in the accompanying condensed consolidated statements of cash flows</b>	<b>\$ 143,958</b>	<b>\$ 101,654</b>

Restricted cash includes amounts reserved as a requirement of financing, development for certain of the Company's projects or long-term mitigation bank management.

	Three Months Ended March 31,	
	2026	2025
<b>Cash paid during the period for:</b>		
Interest, net of interest rate swap	\$ 9,041	\$ 9,743
Federal income taxes, net	\$ 2,000	\$ 4,500
State income taxes, net	\$ 500	\$ 1,150
<b>Non-cash investing and financing activities:</b>		
Right-of-use assets obtained in exchange for new or modified finance lease liabilities, net of terminations	\$ 549	\$ 265
Right-of-use assets obtained in exchange for new or modified operating lease liabilities, net of terminations	\$ (122)	\$ 38
Transfers of expenditures for operating property to property and equipment	\$ 517	\$ 468
(Decrease) increase in expenditures for operating properties and property and equipment financed through accounts payable	\$ (682)	\$ 1,317
Unrealized gain (loss) on cash flow hedges	\$ 179	\$ (215)
Excise tax payable on repurchase of common stock	\$ 38	\$ 43
Issuance of restricted stock	\$ 2,065	\$ 897

See accompanying notes to the condensed consolidated financial statements.

**THE ST. JOE COMPANY**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
*(Dollars in thousands, unless otherwise stated)*  
*(Unaudited)*

**1. Nature of Operations**

The St. Joe Company together with its consolidated subsidiaries (“St. Joe” or the “Company”) is a diversified Florida real estate development, asset management and operating company with all of its real estate assets and operations in Northwest Florida. Approximately 87% of the Company’s real estate is located in Florida’s Bay, Gulf, and Walton counties. Approximately 90% of the Company’s real estate land holdings are located within fifteen miles of the Gulf of America, formerly known as the Gulf of Mexico (the “Gulf”).

The Company conducts primarily all of its business in the following three reportable segments: 1) residential, 2) hospitality and 3) commercial. See Note 16. *Segment Information* for additional information.

**2. Summary of Significant Accounting Policies**

***Basis of Presentation and Principles of Consolidation***

The accompanying unaudited interim condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) for reporting on Form 10-Q. Accordingly, certain information and footnotes required by United States generally accepted accounting principles (“GAAP”) for complete financial statements are not included herein. The unaudited interim condensed consolidated financial statements include the accounts of the Company and all of its majority-owned and controlled subsidiaries, voting interest entities where the Company has a majority voting interest or control and variable interest entities where the Company deems itself the primary beneficiary. Investments in JVs in which the Company is not the primary beneficiary, or a voting interest entity where the Company does not have a majority voting interest or control, but has significant influence are unconsolidated and accounted for by the equity method of accounting. All significant intercompany transactions and balances have been eliminated in consolidation. The December 31, 2025 condensed consolidated balance sheet amounts have been derived from the Company’s December 31, 2025 audited consolidated financial statements. Certain prior period amounts in the accompanying condensed consolidated financial statements have been reclassified to conform to the current year presentation. The reclassifications had no effect on the Company’s previously reported total assets and liabilities, equity or net income. Operating results for the three months ended March 31, 2026 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2026.

A variable interest entity (“VIE”) is an entity in which a controlling financial interest may be achieved through arrangements that do not involve voting interests. A VIE is required to be consolidated by its primary beneficiary, which is the entity that possesses the power to direct the activities of the VIE that most significantly impact the VIE’s economic performance and has the obligation to absorb losses or the right to receive benefits from the VIE that are significant to the VIE. The Company consolidates VIEs when it is the primary beneficiary of the VIE. The Company continues to evaluate whether it is the primary beneficiary as needed when assessing reconsideration events. See Note 4. *Joint Ventures* for additional information.

The unaudited interim condensed consolidated financial statements reflect all normal recurring adjustments that in the opinion of management are necessary for fair presentation of the information contained herein. The unaudited interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2025. The Company adheres to the same accounting policies in preparation of its unaudited interim condensed consolidated financial statements as the Company’s December 31, 2025 annual financial statements, except for any recently adopted accounting pronouncements. As required under GAAP, interim accounting for certain expenses, including income taxes, are based on full year assumptions. For interim financial reporting purposes, income taxes are recorded based upon estimated annual income tax rates.

### ***Concentration of Risks and Uncertainties***

All of the Company's real estate assets are concentrated in Northwest Florida. Uncertain economic conditions could have an adverse impact on the Company's operations and asset values.

While macroeconomic factors such as uncertainty over tariffs, inflation, geopolitical conflicts, elevated interest rates and higher insurance costs for consumers and overall consumer confidence, among other things, continued to produce economic headwinds and impacted buyer sentiment in many parts of the country, the Company's segments continued to generate positive financial results through the first three months of 2026. The Company believes this is primarily due to the continued growth of Northwest Florida as a result of net migration, which the Company attributes to the region's high quality of life, natural beauty and outstanding amenities.

Elevated interest rates, market conditions in home states, and higher insurance costs have negatively impacted or delayed the ability of some buyers to obtain financing or sell their existing homes in their home states. The negative impact has been partially offset by the net migration into the Company's markets and the number of cash buyers. In addition, the Company has not experienced an increase in cancellation rates as homebuilders have continued to perform on their contractual obligations with the Company.

The Company's operations may be affected by seasonal fluctuations. The revenues and earnings from the Company's business segments may vary significantly from period to period. Homebuilders tend to buy multiple homesites in sporadic transactions. In addition, homesite prices vary significantly by community, which further impacts period over period results. Therefore, there may be reporting periods in which the Company has no, or significantly less, revenue from residential or commercial real estate sales. The Company may also choose to operate rather than lease assets, lease rather than sell assets, or sell improved rather than unimproved assets that may delay revenue and profits.

Hospitality revenues are typically higher in the second and third quarters, and vary depending on the timing of holidays and school breaks. Commercial real estate sales tend to be non-recurring. Projects depend on uncertain demand. Extraordinary events such as hurricanes may dramatically change demand and pricing for products and services.

Given the Company's diverse portfolio of residential holdings, the mix of sales and pricing from different communities may impact revenue and margins period over period.

Financial instruments that potentially subject the Company to a concentration of credit risk consist of cash, cash equivalents, other receivables and investments held by special purpose entity or entities ("SPE"). The Company deposits and invests cash with local, regional and national financial institutions, and as of March 31, 2026, these balances exceeded the amount of F.D.I.C. insurance provided on such deposits. In addition, as of March 31, 2026, the Company had \$63.9 million invested in short-term U.S. Treasury Bills and \$0.7 million invested in U.S. Treasury Money Market Funds classified as cash and cash equivalents.

### ***Earnings Per Share***

Basic earnings per share is calculated by dividing net income attributable to the Company by the basic weighted average number of common shares outstanding for the period. Diluted earnings per share is calculated by dividing net income attributable to the Company by the weighted average number of shares of common stock outstanding for the period, including potential dilutive common shares. The treasury stock method is used to determine the effect on diluted earnings. For the three months ended March 31, 2026 and 2025, the Company had 66,050 and 60,217, respectively, unvested shares of restricted stock. For the three months ended March 31, 2026 and 2025, 43,198 and 46,337, respectively, potentially dilutive restricted stock units were excluded from the calculation of diluted income per share, since the effect would have been anti-dilutive based on the application of the treasury stock method. See Note 13. *Stockholders' Equity* for additional information related to the issuance of common stock for employee compensation.

The computation of basic and diluted earnings per share are as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>(Dollars in thousands except per share amounts)</i>	
<b>Income</b>		
Net income attributable to the Company	\$ 13,934	\$ 17,461
<b>Shares</b>		
Weighted average shares outstanding - basic	57,485,043	58,244,040
Incremental shares from restricted stock	22,852	13,880
Weighted average shares outstanding - diluted	57,507,895	58,257,920
<b>Net income per share attributable to the Company</b>		
Basic income per share	\$ 0.24	\$ 0.30
Diluted income per share	\$ 0.24	\$ 0.30

#### ***Recently Adopted Accounting Pronouncements***

There have been no recently adopted accounting pronouncements, which would have a material effect on the Company's financial condition, results of operations and cash flows other than those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2025.

#### ***Recently Issued Accounting Pronouncements***

##### *Income Statement – Reporting Comprehensive Income – Expense Disaggregation Disclosures*

In November 2024, the Financial Accounting Standards Board ("FASB") issued ASU 2024-03, *Income Statement - Reporting Comprehensive Income – Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses* ("ASU 2024-03") that requires additional disclosure in the notes to the financial statements information about specific costs and expense categories, including purchases of inventory, employee compensation, depreciation, intangible asset amortization and selling expenses, as well as qualitative descriptions for certain other expenses. In January 2025, the FASB issued ASU 2025-01, *Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Clarifying the Effective Date* ("ASU 2025-01") that clarifies the effective date of ASU 2024-03. This guidance will be effective for annual reporting periods beginning after December 15, 2026, and for interim reporting periods within annual reporting periods beginning after December 15, 2027, with early adoption permitted. The guidance should be applied either prospectively for periods after the effective date or retrospectively to all prior periods presented. The Company is currently evaluating the impact that the adoption of this guidance will have on its financial condition, results of operations, cash flows and related disclosures.

### 3. Investment in Real Estate, Net

Investment in real estate, net, excluding unconsolidated JVs, by property type and segment includes the following:

	March 31, 2026	December 31, 2025
<b>Development property:</b>		
Residential	\$ 157,493	\$ 147,662
Hospitality	13,564	14,141
Commercial	81,941	89,659
Other	6,747	5,683
<b>Total development property</b>	<b>259,745</b>	<b>257,145</b>
<b>Operating property:</b>		
Residential	6,644	6,692
Hospitality	445,429	445,295
Commercial	457,408	459,601
Other	3,142	3,142
<b>Total operating property</b>	<b>912,623</b>	<b>914,730</b>
Less: Accumulated depreciation	172,555	167,017
<b>Total operating property, net</b>	<b>740,068</b>	<b>747,713</b>
<b>Investment in real estate, net</b>	<b>\$ 999,813</b>	<b>\$ 1,004,858</b>

Investment in real estate, net is carried at cost, net of depreciation and timber depletion, unless circumstances indicate that the carrying value of the assets may not be recoverable.

Development property consists of land the Company is developing or intends to develop for sale, lease or future operations and includes direct costs associated with the land, as well as development, construction and indirect costs. Residential development property includes existing and planned residential homesites and related infrastructure, as well as completed townhomes. Hospitality development property consists of land, as well as development costs related to improvements to existing properties and design costs for other hospitality assets. Commercial development property primarily consists of land and construction and development costs for planned commercial, multi-family and industrial uses. Other development property includes mitigation banks and office building construction and development costs for the Company's real estate brokerage, title insurance agency and insurance agency businesses. Development property in the hospitality and commercial segments will be reclassified as operating property as it is placed into service.

Operating property includes property that the Company uses for operations and activities. Residential operating property consists primarily of residential utility assets. Hospitality operating property primarily consists of existing hotels, resorts, clubs, marinas and other operations. Commercial operating property includes property used for retail, office, self-storage, light industrial, multi-family, commercial rental and timber purposes. Other operating property includes property used in the Company's real estate brokerage, title insurance agency and insurance agency businesses. Operating property may be sold in the future as part of the Company's principal real estate business. As of March 31, 2026 and December 31, 2025, operating property, net related to operating leases was \$350.4 million and \$355.1 million, respectively.

### 4. Joint Ventures

The Company enters into JVs, from time to time, for the purpose of developing real estate and other business activities in which the Company may or may not have a controlling financial interest. GAAP requires consolidation of voting interest entities where the Company has a majority voting interest or control and VIEs in which an enterprise has a controlling financial interest and is the primary beneficiary. A controlling financial interest will have both of the following characteristics: (i) the power to direct the VIE activities that most significantly impact economic performance and (ii) the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. The Company examines specific criteria and uses judgment when determining whether the Company is the

primary beneficiary and must consolidate a VIE. The Company continues to evaluate whether it is the primary beneficiary as needed when assessing reconsideration events. Investments in JVs in which the Company is not the primary beneficiary, or a voting interest entity where the Company does not have a majority voting interest or control, but has significant influence are unconsolidated and accounted for by the equity method of accounting.

The timing of cash flows for additional required capital contributions related to the Company's JVs varies by agreement. Some of the Company's consolidated and unconsolidated JVs have entered into financing agreements where the Company or its JV partners have provided guarantees. See Note 8. *Debt, Net* and Note 17. *Commitments and Contingencies* for additional information. The Company provides land, mitigation bank credits, impact and other fees, property for lease and services to certain unconsolidated JVs and incurs expenses for leasing management services from the Company's unconsolidated Watersound Management, LLC ("Watersound Management JV"), see Note 18. *Related Party Transactions* for additional information.

### ***Consolidated Joint Ventures***

#### *Mexico Beach Crossings JV*

Mexico Beach Crossings JV was formed in 2022, when the Company entered into a JV agreement to develop, manage and lease a 216-unit multi-family community in Mexico Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 75.0% interest in the consolidated JV. The Company's unconsolidated Watersound Management JV is responsible for the day-to-day activities of the community. The Company approves all major decisions, including project development, annual budgets and financing. The Company determined Mexico Beach Crossings JV is a voting interest entity as of March 31, 2026 and December 31, 2025.

#### *The Lodge 30A JV*

The Lodge 30A JV was formed in 2020, when the Company entered into a JV agreement to develop and operate an 85-room boutique hotel on Scenic County Highway 30A in Seagrave Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 52.8% interest in the consolidated JV. A wholly-owned subsidiary of the Company manages the day-to-day operations of the hotel. The Company approves all major decisions, including project development, annual budgets and financing. The Company determined The Lodge 30A JV is a VIE and that the Company is the VIE's primary beneficiary as of March 31, 2026 and December 31, 2025.

#### *Pier Park Resort Hotel JV*

Pier Park Resort Hotel JV was formed in 2020, when the Company entered into a JV agreement to develop and operate a 255-room Embassy Suites by Hilton hotel in the Pier Park area of Panama City Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 70.0% interest in the consolidated JV. A wholly-owned subsidiary of the Company manages the day-to-day operations of the hotel. The Company has significant involvement in the project design and development, annual budgets and financing. The Company determined Pier Park Resort Hotel JV is a VIE and that the Company is the VIE's primary beneficiary as of March 31, 2026 and December 31, 2025.

#### *Pier Park Crossings Phase II JV*

Pier Park Crossings Phase II JV was formed in 2019, when the Company entered into a JV agreement to develop, manage and lease a 120-unit multi-family community in the Pier Park area of Panama City Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 75.0% interest in the consolidated JV. The Company's unconsolidated Watersound Management JV is responsible for the day-to-day activities of the community. The Company approves all major decisions, including project development, annual budgets and financing. The Company determined Pier Park Crossings Phase II JV is a VIE and that the Company is the VIE's primary beneficiary as of March 31, 2026 and December 31, 2025.

*Watercrest JV*

Watercrest JV was formed in 2019, when the Company entered into a JV agreement to develop and operate a 107-unit senior living community in Santa Rosa Beach, Florida. In September 2025, the Watercrest JV sold its senior living community property to a third-party and ceased operating activities. The Watercrest JV has a contingent gain related to a \$0.8 million indemnity holdback, required through June 2026. As of March 31, 2026 and December 31, 2025, the Company owned an 87.0% interest in the consolidated JV.

*Watersound Origins Crossings JV*

Watersound Origins Crossings JV was formed in 2019, when the Company entered into a JV agreement to develop, manage and lease a 217-unit multi-family community near the entrance to the Watersound Origins residential community. As of March 31, 2026 and December 31, 2025, the Company owned a 75.0% interest in the consolidated JV. The Company's unconsolidated Watersound Management JV is responsible for the day-to-day activities of the community. The Company approves all major decisions, including project development, annual budgets and financing. The Company determined Watersound Origins Crossings JV is a VIE and that the Company is the VIE's primary beneficiary as of March 31, 2026 and December 31, 2025.

*Pier Park Crossings JV*

Pier Park Crossings JV was formed in 2017, when the Company entered into a JV agreement to develop, manage and lease a 240-unit multi-family community in the Pier Park area of Panama City Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 75.0% interest in the consolidated JV. The Company's unconsolidated Watersound Management JV is responsible for the day-to-day activities of the community. The Company approves all major decisions, including project development, annual budgets and financing. The Company determined Pier Park Crossings JV is a VIE and that the Company is the VIE's primary beneficiary as of March 31, 2026 and December 31, 2025.

*Pier Park North JV*

During 2012, the Company entered into a JV agreement with a partner to develop a retail center at Pier Park North. As of March 31, 2026 and December 31, 2025, the Company owned a 90.0% interest in the consolidated JV. A wholly-owned subsidiary of the Company's JV partner is responsible for the day-to-day activities of the retail center. The Company approves all major decisions, including project development, annual budgets and financing. The Company determined Pier Park North JV is a VIE and that the Company is the VIE's primary beneficiary as of March 31, 2026 and December 31, 2025.

**Unconsolidated Joint Ventures**

Investment in unconsolidated joint ventures includes the Company's investment accounted for using the equity method. The following table presents details of the Company's investment in unconsolidated joint ventures and total outstanding debt of unconsolidated JVs:

	March 31, 2026	December 31, 2025
<b>Investment in unconsolidated joint ventures</b>		
Latitude Margaritaville Watersound JV <sup>(a)</sup>	\$ 54,237	\$ 51,648
Watersound Fountains Independent Living JV	3,196	3,159
Pier Park TPS JV <sup>(b)</sup>	—	—
Pier Park RI JV	7,206	7,494
Busy Bee JV	2,210	2,502
Electric Cart Watersound JV	676	694
Watersound Management JV	551	555
<b>Total investment in unconsolidated joint ventures</b>	<b>\$ 68,076</b>	<b>\$ 66,052</b>
<b>Outstanding debt principal of unconsolidated JVs</b>		
Latitude Margaritaville Watersound JV <sup>(c)</sup>	\$ —	\$ —
Watersound Fountains Independent Living JV <sup>(c)</sup>	41,000	41,195
Pier Park TPS JV <sup>(c)</sup>	12,800	12,802
Pier Park RI JV	16,189	16,189
Busy Bee JV	4,937	5,025
Electric Cart Watersound JV <sup>(c)</sup>	4,474	4,485
<b>Total outstanding debt principal of unconsolidated JVs</b>	<b>\$ 79,400</b>	<b>\$ 79,696</b>

- (a) As of both March 31, 2026 and December 31, 2025, the Company's investment in unconsolidated joint ventures includes intra-entity profit elimination of \$0.5 million related to the sale of additional land to the JV, a pro-rata portion of which will be recognized as each home on the land is sold by the JV.
- (b) As of March 31, 2026 and December 31, 2025, the Company's investment in the unconsolidated joint venture was below zero due to cash distributions and non-cash depreciation and amortization expense. As of March 31, 2026 and December 31, 2025, the Company's investment in the unconsolidated joint venture is included within accounts payable and other liabilities on the condensed consolidated balance sheets.
- (c) See Note 17. *Commitments and Contingencies* for additional information related to outstanding debt.

The Company had approximately \$20.4 million in cumulative undistributed earnings from its unconsolidated JVs included within investment in unconsolidated joint ventures as of March 31, 2026. During the three months ended March 31, 2026 and 2025, the Company received distributions from unconsolidated JVs totaling \$3.6 million and \$7.1 million, respectively. During the three months ended March 31, 2026 and 2025, the Company made capital contributions to certain unconsolidated JVs totaling \$1.8 million and \$1.5 million, respectively, related to operations. The Company's maximum exposure to loss due to involvement with the unconsolidated JVs as of March 31, 2026 was \$127.4 million, which includes the carrying amounts of the investments, guarantees and other receivables. See Note 17. *Commitments and Contingencies* for additional information related to debt guaranteed by the Company with respect to its involvement with unconsolidated JVs.

The following table presents details of the Company's equity in income (loss) from unconsolidated JVs:

	Three Months Ended March 31,	
	2026	2025
<b>Equity in income (loss) from unconsolidated joint ventures</b>		
Latitude Margaritaville Watersound JV <sup>(a)</sup>	\$ 5,053	\$ 12,700
Watersound Fountains Independent Living JV <sup>(b)</sup>	(908)	(1,026)
Pier Park TPS JV	(153)	(273)
Pier Park RI JV <sup>(c)</sup>	(388)	(1,100)
Busy Bee JV <sup>(d)</sup>	(92)	(173)
Electric Cart Watersound JV	(18)	(5)
Watersound Management JV	31	36
<b>Total equity in income from unconsolidated joint ventures</b>	<b>\$ 3,525</b>	<b>\$ 10,159</b>

- (a) During the three months ended March 31, 2026 and 2025, the Latitude Margaritaville Watersound JV completed 83 and 192 home sale transactions, respectively.
- (b) The community is under lease-up.
- (c) The three months ended March 31, 2025, include start-up, depreciation and interest expenses for the project.
- (d) Includes changes in the fair value of derivatives related to interest rate swaps entered into by the Busy Bee JV.

Summarized balance sheets for the Company's unconsolidated JVs are as follows:

	March 31, 2026							
	Latitude Margaritaville Watersound JV	Watersound Fountains Independent Living JV	Pier Park TPS JV	Pier Park RI JV	Busy Bee JV	Electric Cart Watersound JV	Watersound Management JV	Total
<b>ASSETS</b>								
Investment in real estate, net	\$ 101,750 <sup>(a)</sup>	\$ 47,215	\$ 11,367	\$ 30,104	\$ 7,508	\$ 4,842	\$ —	\$ 202,786
Cash and cash equivalents	20,705	765	424	388	523	668	112	23,585
Other assets	1,353	205	135	208	1,781	343	—	4,025
<b>Total assets</b>	<b>\$ 123,808</b>	<b>\$ 48,185</b>	<b>\$ 11,926</b>	<b>\$ 30,700</b>	<b>\$ 9,812</b>	<b>\$ 5,853</b>	<b>\$ 112</b>	<b>\$ 230,396</b>
<b>LIABILITIES AND EQUITY</b>								
Debt, net	\$ —	\$ 40,813	\$ 12,795	\$ 15,988	\$ 4,937	\$ 4,421	\$ —	\$ 78,954
Accounts payable and other liabilities	27,467	829	330	300	456	107	—	29,489
Equity (deficit)	96,341	6,543	(1,199) <sup>(b)</sup>	14,412	4,419	1,325	112	121,953
<b>Total liabilities and equity</b>	<b>\$ 123,808</b>	<b>\$ 48,185</b>	<b>\$ 11,926</b>	<b>\$ 30,700</b>	<b>\$ 9,812</b>	<b>\$ 5,853</b>	<b>\$ 112</b>	<b>\$ 230,396</b>

- (a) Investment in real estate, net includes the initial land contributed to the Latitude Margaritaville Watersound JV at the Company's historical cost basis and additional completed infrastructure improvements.
- (b) Deficit includes cash distributions and non-cash depreciation and amortization expense. As of March 31, 2026, the Company and JV partner each contributed assets valued at \$3.2 million to the JV, which included land, cash and mitigation credits. As of March 31, 2026, cash of \$2.9 million has been distributed to each the Company and JV partner over the past several years.

December 31, 2025

	Latitude Margaritaville Watersound JV	Watersound Fountains Independent Living JV	Pier Park TPS JV	Pier Park RI JV	Busy Bee JV	Electric Cart Watersound JV	Watersound Management JV	Total
<b>ASSETS</b>								
Investment in real estate, net	\$ 108,617	(a)\$ 47,929	\$ 11,469	\$ 30,773	\$ 7,643	\$ 4,904	\$ —	\$ 211,335
Cash and cash equivalents	11,121	301	253	250	1,005	712	149	13,791
Other assets	1,089	189	182	246	1,701	529	25	3,961
<b>Total assets</b>	<b>\$ 120,827</b>	<b>\$ 48,419</b>	<b>\$ 11,904</b>	<b>\$ 31,269</b>	<b>\$ 10,349</b>	<b>\$ 6,145</b>	<b>\$ 174</b>	<b>\$ 229,087</b>
<b>LIABILITIES AND EQUITY</b>								
Debt, net	\$ —	\$ 41,037	\$ 12,802	\$ 15,965	\$ 5,025	\$ 4,430	\$ —	\$ 79,259
Accounts payable and other liabilities	30,670	992	181	321	343	354	53	32,914
Equity (deficit)	90,157	6,390	(1,079)	14,983	4,981	1,361	121	116,914
<b>Total liabilities and equity</b>	<b>\$ 120,827</b>	<b>\$ 48,419</b>	<b>\$ 11,904</b>	<b>\$ 31,269</b>	<b>\$ 10,349</b>	<b>\$ 6,145</b>	<b>\$ 174</b>	<b>\$ 229,087</b>

- (a) Investment in real estate includes the initial land contributed to the Latitude Margaritaville Watersound JV at the Company's historical cost basis and additional completed infrastructure improvements.

Summarized statements of operations for the Company's unconsolidated JVs are as follows:

	Three Months Ended March 31, 2026							
	Latitude Margaritaville Watersound JV (a)	Watersound Fountains Independent Living JV (b)	Pier Park TPS JV	Pier Park RI JV	Busy Bee JV	Electric Cart Watersound JV	Watersound Management JV	Total
Total revenue	\$ 48,976	\$ 1,113	\$ 666	\$ 857	\$ 2,826	\$ 1,010	\$ 699	\$ 56,147
Expenses:								
Cost of revenue (c)	34,617	1,446	602	729	2,817	927	637	41,775
Other operating expenses (c)	4,289	—	—	—	—	—	—	4,289
Depreciation and amortization (d)	188	757	111	669	135	63	—	1,923
Total expenses	39,094	2,203	713	1,398	2,952	990	637	47,987
Operating income (loss)	9,882	(1,090)	(47)	(541)	(126)	20	62	8,160
Other (expense) income:								
Interest expense	—	(618)	(260)	(230)	(32)	(61)	—	(1,201)
Other income (expense), net	243	7	1	—	(3)(e)	5	—	253
Total other income (expense), net	243	(611)	(259)	(230)	(35)	(56)	—	(948)
<b>Net income (loss)</b>	<b>\$ 10,125</b>	<b>\$ (1,701)</b>	<b>\$ (306)</b>	<b>\$ (771)</b>	<b>\$ (161)</b>	<b>\$ (36)</b>	<b>\$ 62</b>	<b>\$ 7,212</b>

- (a) The Latitude Margaritaville Watersound JV completed 83 home sale transactions during the three months ended March 31, 2026.  
(b) The community is under lease-up.  
(c) Excluding depreciation and amortization, shown separately above.  
(d) Depreciation is a non-cash, GAAP expense, which is amortized over an asset's useful life.  
(e) Includes changes in the fair value of derivatives related to interest rate swaps entered into by the Busy Bee JV.

	Three Months Ended March 31, 2025							
	Latitude Margaritaville Watersound JV (a)	Watersound Fountains Independent Living JV (b)	Pier Park TPS JV	Pier Park RI JV (c)	Busy Bee JV	Electric Cart Watersound JV	Watersound Management JV	Total
Total revenue	\$ 116,402	\$ 741	\$ 647	\$ 784	\$ 2,922	\$ 1,073	\$ 663	\$ 123,232
Expenses:								
Cost of revenue (d)	86,202	1,215	664	703	2,919	953	591	93,247
Other operating expenses (d)	4,711	—	—	—	—	—	—	4,711
Depreciation and amortization (e)	132	752	360	1,167	134	62	—	2,607
Total expenses	91,045	1,967	1,024	1,870	3,053	1,015	591	100,565
Operating income (loss)	25,357	(1,226)	(377)	(1,086)	(131)	58	72	22,667
Other (expense) income:								
Interest expense	—	(687)	(169)	(411)	(34)	(73)	—	(1,374)
Other income (expense), net	43	5	—	(704)	(112)(f)	6	—	(762)
Total other income (expense), net	43	(682)	(169)	(1,115)	(146)	(67)	—	(2,136)
<b>Net income (loss)</b>	<b>\$ 25,400</b>	<b>\$ (1,908)</b>	<b>\$ (546)</b>	<b>\$ (2,201)</b>	<b>\$ (277)</b>	<b>\$ (9)</b>	<b>\$ 72</b>	<b>\$ 20,531</b>

- (a) The Latitude Margaritaville Watersound JV completed 192 home sale transactions during the three months ended March 31, 2025.  
(b) The community is under lease-up.  
(c) Activity includes start-up, depreciation and interest expenses for the project.  
(d) Excluding depreciation and amortization, shown separately above.  
(e) Depreciation is a non-cash, GAAP expense, which is amortized over an asset's useful life.  
(f) Includes changes in the fair value of derivatives related to interest rate swaps entered into by the Busy Bee JV.

*Latitude Margaritaville Watersound JV*

LMWS, LLC ("Latitude Margaritaville Watersound JV") was formed in 2019, when the Company entered into a JV agreement to develop a 55+ active adult residential community in Bay County, Florida. As of March 31, 2026, the Latitude Margaritaville Watersound JV had 158 homes under contract and has completed 2,273 home sale transactions of the total estimated 3,700 homes planned in the community. As of March 31, 2026 and December 31, 2025, the Company owned a 50.0% interest in the JV. During the three months ended March 31, 2026 and 2025, the Company received \$3.4 million and \$7.0 million, respectively, of cash distributions from the JV. During the three months ended March 31, 2026, the Company and JV partner each made capital contributions of \$0.6 million related to operations of the JV. During the three months ended March 31, 2025, the Company and JV partner did not make any capital contributions. The day-to-day activities of the JV are being managed through a board of managers, with each JV partner having equal voting rights. The Company has determined that Latitude Margaritaville Watersound JV is a VIE, but that the Company is not the primary beneficiary since it does not have the power to direct the activities that most significantly impact the economic performance of the JV. The Company's investment in the Latitude Margaritaville Watersound JV is accounted for using the equity method. See Note 17. *Commitments and Contingencies* for additional information related to the guaranty by the Company. See Note 18. *Related Party Transactions* for additional information.

In December 2025, the Company sold an additional 34 acres of land to the Latitude Margaritaville Watersound JV with a contractual value of \$1.2 million, which will be paid as each home is sold by the JV. The initial net present value of the additional land sale was \$0.9 million and is included within other assets on the condensed consolidated balance sheets as of March 31, 2026 and December 31, 2025. The Company also eliminated intra-entity profit of \$0.5 million, included in investment in unconsolidated joint ventures on the condensed consolidated balance sheets as of March 31, 2026 and December 31, 2025, a pro-rata portion of which will be recognized as each home on the land is sold by the JV.

As of March 31, 2026 and December 31, 2025, the Company's investment in the unconsolidated Latitude Margaritaville Watersound JV was \$54.2 million and \$51.6 million, respectively, which includes the net present value of the initial land contribution, cash contributions, additional completed infrastructure improvements and equity in income,

less distributions and intra-entity profit elimination of the additional land sale. As of March 31, 2026, the Company completed \$8.4 million of the \$9.2 million total agreed upon infrastructure improvements. The Company's unimproved initial land contribution and agreed upon infrastructure improvements are being distributed at an average of \$10,000 per home, as each home is sold by the JV.

*Watersound Fountains Independent Living JV*

WOSL, LLC ("Watersound Fountains Independent Living JV") was formed in 2021. The Company entered into a JV agreement to develop and manage a 148-unit independent senior living community located near the Watersound Origins residential community. As of March 31, 2026 and December 31, 2025, the Company owned a 53.8% interest in the JV. During the three months ended March 31, 2026 and 2025, the Company made capital contributions of \$0.9 million and \$1.5 million, respectively, and each member also made capital contributions based on their pro-rata ownership interest, related to operations of the JV. The Company's partner is responsible for the day-to-day activities of the JV. The Company has determined that Watersound Fountains Independent Living JV is a VIE, but that the Company is not the primary beneficiary since it does not have the power to direct the activities that most significantly impact the economic performance of the JV. The Company's investment in Watersound Fountains Independent Living JV is accounted for using the equity method. See Note 17. *Commitments and Contingencies* for additional information related to debt guaranteed by the Company.

*Pier Park TPS JV*

Pier Park TPS, LLC ("Pier Park TPS JV") was formed in 2018. The Company entered into a JV agreement to develop and operate a 124-room hotel in Panama City Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 50.0% interest in the JV. During the three months ended March 31, 2026, the Company and JV partner each made capital contributions of \$0.1 million related to operations of the JV. During the three months ended March 31, 2025, the Company and JV partner did not make any capital contributions to the JV. The Company's partner is responsible for the day-to-day activities of the JV. The Company has determined that Pier Park TPS JV is a VIE, but that the Company is not the primary beneficiary since it does not have the power to direct the activities that most significantly impact the economic performance of the JV. The Company's investment in Pier Park TPS JV is accounted for using the equity method. See Note 17. *Commitments and Contingencies* for additional information related to debt guaranteed by the Company.

*Pier Park RI JV*

Pier Park RI, LLC ("Pier Park RI JV") was formed in 2022. The Company entered into a JV agreement to develop and operate a 121-room hotel in Panama City Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 50.0% interest in the JV. During the three months ended March 31, 2026, the Company and JV partner each made capital contributions of \$0.1 million related to operations of the JV. During the three months ended March 31, 2025, the Company and JV partner did not make any capital contributions to the JV. The Company's partner is responsible for the day-to-day activities of the JV. The Company has determined that Pier Park RI JV is a VIE, but that the Company is not the primary beneficiary since it does not have the power to direct the activities that most significantly impact the economic performance of the JV. The Company's investment in Pier Park RI JV is accounted for using the equity method.

In 2025, the JV refinanced into a \$16.2 million loan (the "Pier Park RI JV Loan"). The Pier Park RI JV Loan bears interest at the Secured Overnight Financing Rate ("SOFR") plus 2.1%, with a floor of 3.1%. The loan requires interest only payments through November 2026 and monthly payments of principal and interest thereafter, with a final balloon payment at maturity in December 2030. The loan is secured by real property and certain other security interests. The Company's JV partner is the sole guarantor and receives a fee related to the guarantee from the Company based on the Company's ownership percentage. As of both March 31, 2026 and December 31, 2025, \$16.2 million was outstanding on the Pier Park RI JV Loan.

*Busy Bee JV*

SJBB, LLC (“Busy Bee JV”) was formed in 2019, when the Company entered into a JV agreement to develop and manage a Busy Bee branded fuel station and convenience store, which includes a Starbucks, in Panama City Beach, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 50.0% interest in the JV. During the three months ended March 31, 2026, the Company and JV partner each received \$0.2 million of cash distributions from the JV. During the three months ended March 31, 2025, the Company and JV partner did not receive any cash distributions from the JV. The Company’s partner is responsible for the day-to-day activities of the JV. The Company has determined that Busy Bee JV is a VIE, but that the Company is not the primary beneficiary since it does not have the power to direct the activities that most significantly impact the economic performance of the JV. The Company’s investment in the Busy Bee JV is accounted for using the equity method.

In 2019, the JV entered into a \$5.4 million construction loan (the “Busy Bee JV Construction Loan”) and a \$1.2 million equipment loan (the “Busy Bee JV Equipment Loan”). The Busy Bee JV Construction Loan and the Busy Bee JV Equipment Loan bear interest at SOFR plus 1.6%. The Busy Bee JV Construction Loan provides for monthly principal and interest payments with a final balloon payment at maturity in November 2035. The Busy Bee JV Equipment Loan provides for monthly principal and interest payments through maturity in November 2027. The loans are secured by real and personal property and certain other security interests. The Company’s JV partner is the sole guarantor and receives a fee related to the guarantee from the Company based on the Company’s ownership percentage. The Busy Bee JV entered into an interest rate swap to hedge cash flows tied to changes in the underlying floating interest rate tied to SOFR for the Busy Bee JV Construction Loan and the Busy Bee JV Equipment Loan. The Busy Bee JV Construction Loan interest rate swap matures in November 2035 and fixed the variable rate debt, initially at \$5.4 million amortizing to \$2.8 million at swap maturity, to a rate of 2.7%. The Busy Bee JV Equipment Loan interest rate swap matures in November 2027 and fixed the variable rate debt, initially at \$1.2 million to maturity, to a rate of 2.1%. As of March 31, 2026 and December 31, 2025, \$4.6 million and \$4.7 million, respectively, was outstanding on the Busy Bee JV Construction Loan. As of March 31, 2026 and December 31, 2025, \$0.3 million and \$0.4 million, respectively, was outstanding on the Busy Bee JV Equipment Loan.

*Electric Cart Watersound JV*

SJECC, LLC (“Electric Cart Watersound JV”) was formed in 2022, when the Company entered into a JV agreement to develop, manage and operate a golf cart and low speed vehicle “LSV” business at the new Watersound West Bay Center adjacent to the Latitude Margaritaville Watersound residential community in Bay County, Florida. As of March 31, 2026 and December 31, 2025, the Company owned a 51% interest in the JV. The Company’s JV partner manages the day-to-day operations of the business. The Company has determined Electric Cart Watersound JV is a VIE, but that the Company is not the primary beneficiary since it does not have the power to direct the activities that most significantly impact the economic performance of the JV. The Company’s investment in Electric Cart Watersound JV is accounted for using the equity method.

As of both March 31, 2026 and December 31, 2025, the Electric Cart Watersound JV had \$2.2 million of floorplan line of credit facilities to finance its golf cart and LSV inventory, which are secured by the JV. Borrowings under the line of credit facility bear interest at various rates based on the number of days outstanding after an interest free period ranging from two to six months. As of March 31, 2026 and December 31, 2025, the JV had an outstanding principal balance of \$0.3 million and \$0.2 million, respectively, on these line of credit facilities. See Note 17. *Commitments and Contingencies* for additional information related to debt guaranteed by the Company.

*Watersound Management JV*

Watersound Management, LLC was formed in 2021, when the Company entered into a JV agreement to lease, manage and operate multi-family housing developments for which the JV is the exclusive renting and management agent. All activity of Watersound Management JV is related to multi-family housing developments owned by the Company or by consolidated JVs of the Company. As of March 31, 2026 and December 31, 2025, the Company owned a 50.0% interest in the JV. During each of the three months ended March 31, 2026 and 2025, the Company and JV partner each received less than \$0.1 million of cash distributions from the JV. The day-to-day activities of the JV are

being managed through a board of managers, with each JV partner having equal voting rights. The Company has determined that Watersound Management JV is a voting interest entity, but that the Company does not have a majority voting interest. The Company's investment in Watersound Management JV is accounted for using the equity method. See Note 18. *Related Party Transactions* for additional information.

## 5. Financial Instruments and Fair Value Measurements

### Fair Value Measurements

The financial instruments measured at fair value on a recurring basis are as follows:

	March 31, 2026			Total Fair Value
	Level 1	Level 2	Level 3	
<b>Cash equivalents:</b>				
Money market funds	\$ 690	\$ —	\$ —	\$ 690
U.S. Treasury Bills	63,887	—	—	63,887
	<u>\$ 64,577</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 64,577</u>
	December 31, 2025			
	Level 1	Level 2	Level 3	Total Fair Value
<b>Cash equivalents:</b>				
Money market funds	\$ 5,108	\$ —	\$ —	\$ 5,108
U.S. Treasury Bills	58,896	—	—	58,896
	<u>\$ 64,004</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 64,004</u>

Money market funds and U.S. Treasury Bills are measured based on quoted market prices in an active market and categorized within Level 1 of the fair value hierarchy. Money market funds and short-term U.S. Treasury Bills with a maturity date of 90 days or less from the date of purchase are classified as cash equivalents in the Company's condensed consolidated balance sheets.

Assets and liabilities measured at fair value on a recurring basis related to interest rate swap agreements designated as cash flow hedges are as follows:

Description	Effective Date	Maturity Date	Fixed Interest Rate	Notional Amount as of March 31, 2026 <i>In Millions</i>	Derivative Asset Fair Value		Fair Value Level	Location in Consolidated Balance Sheets
					March 31, 2026	December 31, 2025		
Pier Park Resort Hotel JV Loan <sup>(a)</sup>	December 2022	April 2027	3.2%	\$ 39.6	\$ 1,053	\$ 1,127	2	Other assets
Pier Park TPS JV Loan <sup>(b)</sup>	January 2021	January 2026	5.2%	\$ N/A	\$ N/A	\$ 7	2	Accounts payable and other liabilities

(a) See Note 8. *Debt, Net* for additional information.

(b) Interest rate swap was entered into by the Pier Park TPS JV, which is unconsolidated and accounted for using the equity method. The derivative asset has been recorded at the Company's proportionate share of its estimated fair value. The Company's proportionate share of the gain or loss on the derivative instrument is reported as a component of other comprehensive loss and reclassified into equity in income from unconsolidated joint ventures in the period during which the hedged transaction affects earnings. The interest rate swap matured in January 2026. See Note 4. *Joint Ventures* and Note 17. *Commitments and Contingencies* for additional information.

The following is a summary of the effect of derivative instruments on the Company's condensed consolidated statements of income and condensed consolidated statements of comprehensive income:

	Three Months Ended March 31,	
	2026	2025
Amount of net gain (loss) recognized in other comprehensive loss	\$ 179	\$ (215)
Amount of net gain reclassified into interest expense	\$ (253)	\$ (326)
Amount of net gain reclassified into equity in income from unconsolidated joint ventures	\$ (7)	\$ (29)

As of March 31, 2026, based on current value, the Company expects to reclassify \$1.0 million of derivative instruments from accumulated other comprehensive income to earnings during the next twelve months. See Note 12, *Accumulated Other Comprehensive Income* for additional information.

#### ***Investment in Unconsolidated Joint Ventures***

The Company evaluates its investment in unconsolidated JVs for impairment during each reporting period. A series of operating losses of an investee or other factors may indicate that a decrease in the value of the Company's investment in the unconsolidated JV has occurred. The amount of impairment recognized is the excess of the investment's carrying value over its estimated fair value. The fair value of the Company's investment in unconsolidated JVs is determined primarily using a discounted cash flow model to value the underlying net assets or cash flows of the respective JV. The fair value of investment in unconsolidated JVs required to be assessed for impairment is determined using Level 3 inputs in the fair value hierarchy. No impairment for unconsolidated JVs was recorded during the three months ended March 31, 2026 and 2025. See Note 4, *Joint Ventures* for additional information.

#### ***Fair Value of Financial Instruments***

The carrying value of the Company's cash and cash equivalents, restricted cash, receivables, other assets, accounts payable and other liabilities approximate fair value due to the short-term nature of these instruments.

The Company uses the following methods and assumptions in estimating fair value for financial instruments:

- The fair value of the investments held by SPE - time deposit is based on the present value of future cash flows at the current market rate.
- The fair value of the investments held by SPE - U.S. Treasury Bills are measured based on quoted market prices in an active market.
- The fair value of debt is based on discounted future expected cash flows based on current market rates for financial instruments with similar risks, terms and maturities.
- The fair value of the senior notes held by SPE is based on the present value of future cash flows at the current market rate.

The carrying amount and estimated fair value, measured on a nonrecurring basis, of the Company’s financial instruments were as follows:

	March 31, 2026			December 31, 2025		
	Carrying value	Estimated Fair value	Level	Carrying value	Estimated Fair value	Level
<b>Investments held by SPEs:</b>						
Time deposit	\$ 200,000	\$ 200,000	3	\$ 200,000	\$ 200,000	3
U.S. Treasury Bills	\$ 2,041	\$ 2,031	1	\$ 2,442	\$ 2,434	1
<b>Senior Notes held by SPE</b>	<b>\$ 178,908</b>	<b>\$ 182,653</b>	<b>3</b>	<b>\$ 178,821</b>	<b>\$ 183,033</b>	<b>3</b>
<b>Debt</b>						
Fixed-rate debt	\$ 278,708	\$ 240,674	2	\$ 280,089	\$ 239,992	2
Variable-rate debt	106,398	106,398	2	115,919	115,919	2
<b>Total debt</b>	<b>\$ 385,106</b>	<b>\$ 347,072</b>		<b>\$ 396,008</b>	<b>\$ 355,911</b>	

***Investments and Senior Notes Held by Special Purpose Entities***

In connection with a real estate sale in 2014, the Company received consideration including a \$200.0 million fifteen-year installment note (the “Timber Note”) issued by Panama City Timber Finance Company, LLC. The Company contributed the Timber Note and assigned its rights as a beneficiary under a letter of credit to Northwest Florida Timber Finance, LLC. Northwest Florida Timber Finance, LLC monetized the Timber Note by issuing \$180.0 million aggregate principal amount of its 4.8% Senior Secured Notes due in 2029 (the “Senior Notes”) at an issue price of 98.5% of face value to third party investors. The investments held by Panama City Timber Finance Company, LLC as of March 31, 2026, consist of a \$200.0 million time deposit that, subsequent to April 2, 2014, pays interest at 4.0% and matures in March 2029, U.S. Treasuries of \$2.0 million and cash of \$0.4 million. The Senior Notes held by Northwest Florida Timber Finance, LLC as of March 31, 2026 consist of \$178.9 million, net of the \$1.1 million discount and debt issuance costs. Panama City Timber Finance Company, LLC and Northwest Florida Timber Finance, LLC are VIEs, which the Company consolidates as the primary beneficiary of each entity.

**6. Leases**

***The Company as Lessor***

Leasing revenue consists of rental revenue from multi-family, senior living prior to the sale of the Watercrest JV’s senior living community property in September 2025, self-storage, retail, office and commercial property, marinas, cell towers and other assets, which is recognized as earned, using the straight-line method over the life of each lease. Variable lease payments primarily include property taxes, insurance, utilities and common area maintenance or payments based on a percentage of sales over specified levels and senior living services. The Company’s leases have remaining lease terms up to the year 2072, some of which include options to terminate or extend.

The components of leasing revenue are as follows:

	Three Months Ended March 31,	
	2026	2025
<b>Leasing revenue</b>		
Lease payments	\$ 12,525	\$ 13,671
Variable lease payments	2,134	2,571
<b>Total leasing revenue</b>	<b>\$ 14,659</b>	<b>\$ 16,242</b>

Minimum future base rental revenue on non-cancelable leases subsequent to March 31, 2026, for the years ending December 31 are:

2026	\$ 27,703
2027	21,606
2028	16,571
2029	13,120
2030	8,752
Thereafter	57,423
	<u>\$ 145,175</u>

***The Company as Lessee***

As of March 31, 2026, the Company leased certain office and other equipment under finance leases and had operating leases for property and equipment used in corporate, hospitality and commercial operations with remaining lease terms up to the year 2081. Operating leases also include property for hospitality employee housing. Certain leases include options to purchase, terminate or renew for one or more years, which are included in the lease term used to establish right-of-use assets and lease liabilities when it is reasonably certain that the option will be exercised. The Company uses its incremental borrowing rate to determine the present value of the lease payments since the rate implicit in each lease is not readily determinable. The Company recognizes short-term (twelve months or less) lease payments in profit or loss on a straight-line basis over the term of the lease and variable lease payments in the period in which the obligation for those payments is incurred. Cash paid for amounts included in the measurement of lease liabilities included operating cash flows from operating leases of \$0.5 million during each of the three months ended March 31, 2026 and 2025.

The components of lease expense are as follows:

	<u>Three Months Ended March 31,</u>	
	<u>2026</u>	<u>2025</u>
<b>Lease cost</b>		
Finance lease cost:		
Amortization of right-of-use assets	\$ 87	\$ 50
Interest on lease liability	16	8
Operating lease cost	496	552
Variable and short-term lease cost	278	268
<b>Total lease cost</b>	<u>\$ 877</u>	<u>\$ 878</u>
<b>Other information</b>		
Weighted-average remaining lease term - finance lease (in years)	2.0	2.3
Weighted-average remaining lease term - operating leases (in years)	1.4	2.6
Weighted-average discount rate - finance lease	5.7 %	5.5 %
Weighted-average discount rate - operating leases	5.1 %	5.0 %

The aggregate payments of finance and operating lease liabilities subsequent to March 31, 2026, for the years ending December 31 are:

	<b>Finance Leases</b>	<b>Operating Leases</b>
2026	\$ 290	\$ 1,477
2027	368	67
2028	264	55
2029	168	43
2030	—	43
Total	1,090	1,685
Less imputed interest	(97)	(35)
<b>Total lease liabilities</b>	<b>\$ 993</b>	<b>\$ 1,650</b>

## 7. Other Assets

Other assets consist of the following:

	<b>March 31, 2026</b>	<b>December 31, 2025</b>
Accounts receivable, net	\$ 11,786	\$ 11,003
Homesite sales receivable	27,766	28,075
Inventory	3,840	3,312
Prepaid expenses	10,011	11,847
Straight-line rent	4,073	3,595
Operating lease right-of-use assets	1,678	2,274
Restricted cash	7,678	6,897
Other assets	3,766	3,841
Accrued interest receivable for Senior Notes held by SPE	935	2,938
<b>Total other assets</b>	<b>\$ 71,533</b>	<b>\$ 73,782</b>

### *Accounts Receivable, Net*

Accounts receivable, net primarily include leasing receivables, membership fees, hospitality receivables and other receivables. Accounts receivable, net had opening balances of \$11.0 million and \$14.6 million, as of January 1, 2026 and 2025, respectively. As of March 31, 2026 and December 31, 2025, accounts receivable, net includes \$3.2 million and \$3.6 million, respectively, of club membership initiation fee installments receivable. As of March 31, 2026 and December 31, 2025, accounts receivable, net includes receivables from unconsolidated JVs of \$1.3 million and \$1.0 million, respectively. See Note 18. *Related Party Transactions* for additional information.

At each reporting period, accounts receivable in the scope of Accounting Standards Codification (“ASC”) Topic 326, *Financial Instruments—Credit Losses* (“Topic 326”) are pooled by type and judgements are made based on historical losses and expected credit losses based on economic trends to determine the allowance for credit losses primarily using the aging method. Actual losses could differ from those estimates. Write-offs are recorded when the Company concludes that all or a portion of the receivable is no longer collectible. As of March 31, 2026 and December 31, 2025, accounts receivable, net were presented net of allowance for credit losses and net of allowance for lease related receivables of \$0.7 million and \$0.5 million, respectively. During the three months ended March 31, 2026 and 2025, allowance for credit losses and allowance for leases related to accounts receivable, net increased \$0.2 million and decreased \$0.1 million, respectively.

### *Homesite Sales Receivable*

Homesite sales receivable from contracts with customers include estimated homesite residuals and certain estimated fees that are recognized as revenue at the time of sale to homebuilders, subject to constraints. Any change in

circumstances from the estimated amounts will be updated at each reporting period. The receivable will be collected as the homebuilders build the homes and sell to retail consumers, which can occur over multiple years.

The following table presents the changes in homesite sales receivable:

	March 31, 2026	March 31, 2025
Balance at beginning of period	\$ 28,075	\$ 25,788
Increases due to revenue recognized for homesites sold	2,288	1,646
Decreases due to amounts received	(2,597)	(2,189)
<b>Balance at end of period</b>	<b>\$ 27,766</b>	<b>\$ 25,245</b>

***Prepaid Expenses***

Prepaid expenses as of March 31, 2026 and December 31, 2025, include commercial leasing related prepaid expenses of \$3.8 million and \$4.0 million, respectively, and prepaid insurance of \$2.1 million and \$4.1 million, respectively, as well as other prepaid items.

***Restricted Cash***

Restricted cash as of March 31, 2026 and December 31, 2025, includes cash and escrow deposits primarily related to requirements for financing, development for certain of the Company's projects or long-term mitigation bank management.

***Other Assets***

Other assets as of both March 31, 2026 and December 31, 2025, include \$1.1 million for the fair value of derivative assets. See Note 5. *Financial Instruments and Fair Value Measurements* for additional information.

## 8. Debt, Net

Debt consists of the following:

	<b>Maturity Date</b>	<b>Interest Rate Terms</b>	<b>Effective Rate March 31, 2026</b>	<b>March 31, 2026</b>	<b>December 31, 2025</b>
Watersound Origins Crossings JV Loan (insured by HUD)	April 2058	Fixed	5.0 %	\$ 51,167	\$ 51,328
Pier Park Resort Hotel JV Loan	April 2027	SOFR plus 2.1% (a)	3.7 %	49,541	49,817
Mexico Beach Crossings JV Loan (insured by HUD)	March 2064	Fixed	3.0 %	42,360	42,510
PPN JV Loan	October 2035	Fixed	6.1 %	39,803	39,922
PPC JV Loan (insured by HUD)	June 2060	Fixed	3.1 %	33,479	33,616
Pearl Hotel Loan	December 2032	Fixed	6.3 %	32,190	32,560
North Bay Landing Loan (insured by HUD)	March 2060	Fixed	5.9 %	27,556	27,619
Watersound Camp Creek Loan	December 2047	SOFR plus 2.1%, floor 2.6%	5.8 %	26,689	26,843
PPC II JV Loan (insured by HUD)	May 2057	Fixed	2.7 %	21,256	21,365
Hotel Indigo Loan	October 2028	SOFR plus 2.5%, floor 2.5%	6.1 %	18,815	19,024
Breakfast Point Hotel Loan	November 2042	Fixed (b)	6.0 %	14,847	14,978
Lodge 30A JV Loan	January 2028	Fixed	3.8 %	13,446	13,587
Topsail Hotel Loan	July 2027	SOFR plus 2.1%, floor 3.0%	5.8 %	7,858	11,215
Community Development District debt	May 2028-May 2039	Fixed	3.6 to 6.0 %	2,604	2,604
Watersound Town Center Grocery Loan	August 2031	SOFR plus 2.1%, floor 2.3%	5.7 %	2,393	4,682
Airport Hotel Loan	February 2030	SOFR plus 2.1%, floor 3.0%	5.8 %	1,102	3,227
Beckrich Building III Loan (c)	N/A	N/A	N/A	—	1,111
<b>Total principal outstanding</b>				<b>385,106</b>	<b>396,008</b>
Unamortized discount and debt issuance costs				(4,689)	(4,849)
<b>Total debt, net</b>				<b>\$ 380,417</b>	<b>\$ 391,159</b>

- (a) The Pier Park Resort Hotel JV entered into an interest rate swap that matures in April 2027 and fixed the variable rate on the notional amount of related debt, initially at \$42.0 million, amortizing to \$38.7 million at swap maturity, to a rate of 3.2%. See Note 5. *Financial Instruments and Fair Value Measurements* for additional information.
- (b) The Breakfast Point Hotel Loan interest rate is fixed through November 2027 and in December 2027 the rate will adjust to the 1-year constant maturity Treasury rate plus 3.3% from December 2027 through November 2042, with a minimum rate of 6.0% throughout the term of the loan.
- (c) In the first quarter of 2026, the loan was paid in full.

The Company's indebtedness consists of various loans on real and leasehold property. These loans are typically secured by various interests in the property such as assignment of rents, leases, deposits, permits, plans, specifications, fees, agreements, approvals, contracts, licenses, construction contracts, development contracts, service contracts, franchise agreements, the borrower's assets, improvements, and security interests in the rents, personal property, management agreements, construction agreements, improvements, accounts, profits, leases and fixtures (collectively, "Security Interests"). The specific Security Interests vary from loan to loan. As of March 31, 2026, the weighted average effective interest rate of total outstanding debt was 4.7%, of which 82.7% includes fixed or swapped interest rates, and the average remaining life was 19.7 years.

In 2023, the Watersound Origins Crossings JV refinanced into a \$52.9 million loan, insured by the U.S. Department of Housing and Urban Development ("HUD"), for a multi-family community located near the entrance to the Watersound Origins residential community (the "Watersound Origins Crossings JV Loan"). The loan provides for monthly payments of principal and interest through maturity in April 2058. The loan includes a prepayment premium

due to the lender of 1% - 8% for any principal that is prepaid through April 2033. The loan is secured by the real property and certain other Security Interests.

In 2020, the Pier Park Resort Hotel JV entered into a loan with an initial amount of \$52.5 million up to a maximum of \$60.0 million through additional earn-out requests (the "Pier Park Resort Hotel JV Loan"). The loan was entered into to finance the construction of a hotel in the Pier Park area of Panama City Beach, Florida. The loan provides for monthly principal and interest payments with a final balloon payment at maturity in April 2027. The loan is secured by the real property and certain other Security Interests. In connection with the loan, as guarantors, the Company and the Company's JV partner entered into a guarantee based on each partner's ownership interest in favor of the lender, to guarantee the payment and performance of the borrower. As guarantor, the Company's liability under the Pier Park Resort Hotel JV Loan can be released upon reaching and maintaining certain debt service coverage. In addition, the guarantee can become full recourse in the case of the failure of the guarantor to abide by or perform any of the covenants or warranties to be performed on the part of such guarantor. The Pier Park Resort Hotel JV entered into an interest rate swap to hedge cash flows tied to changes in the underlying floating interest rate tied to SOFR. The interest rate swap matures in April 2027 and fixed the variable rate on the notional amount of related debt, initially at \$42.0 million, amortizing to \$38.7 million at swap maturity, to a rate of 3.2%. See Note 5. *Financial Instruments and Fair Value Measurements* for additional information.

In 2022, the Mexico Beach Crossings JV entered into a \$43.5 million loan, insured by HUD, to finance the construction of a multi-family community in Mexico Beach, Florida (the "Mexico Beach Crossings JV Loan"). The loan provides for monthly principal and interest payments through maturity in March 2064. The loan includes a prepayment premium due to the lender of 1% - 8% for any principal that is prepaid through March 2034. The loan is secured by the real property and certain other Security Interests.

In September 2025, the Pier Park North JV refinanced into a \$40.0 million loan (the "PPN JV Loan"). The loan provides for monthly payments of principal and interest with a final balloon payment at maturity in October 2035. The loan may not be prepaid prior to October 2029. Commencing in October 2029 through May 2035, any principal prepaid is subject to a prepayment fee equal to the greater of (i) a prepayment ratio, as outlined in the loan agreement, or (ii) 1% of the amount prepaid. From June 2035 through maturity, the loan may be prepaid without a prepayment fee upon prior written notice. The loan is secured by a first lien on, and Security Interest in, a majority of the Pier Park North JV's property. In connection with the loan, the Company entered into a limited guarantee in favor of the lender with respect to environmental indemnity matters and specified non-recourse carveouts outlined in the loan agreement.

In 2018, the Pier Park Crossings JV entered into a \$36.6 million loan, insured by HUD, to finance the construction of a multi-family community in Panama City Beach, Florida (the "PPC JV Loan"). The loan provides for monthly principal and interest payments through maturity in June 2060. The loan includes a prepayment premium due to the lender of 2% - 7% for any additional principal that is prepaid through August 2031. The loan is secured by the real property and certain other Security Interests.

In 2022, a wholly-owned subsidiary of the Company entered into a \$37.0 million loan, which is guaranteed by the Company, to finance the acquisition of a hotel located on Scenic Highway 30A ("The Pearl Hotel Loan"). The loan provides for monthly principal and interest payments with a final balloon payment at maturity in December 2032. The loan includes a prepayment fee due to the lender of 1% - 2% of the outstanding principal balance if the loan is refinanced with another financial institution through December 2027. The loan is secured by the real property and certain other Security Interests.

In February 2025, a wholly-owned subsidiary of the Company refinanced into a \$27.8 million loan, insured by HUD, for a multi-family community in Panama City, Florida (the "North Bay Landing Loan"). The loan provides for monthly payments of principal and interest through maturity in March 2060. The loan includes a prepayment premium due to the lender of 1% - 9% for any principal that is prepaid through March 2035. The loan is secured by the real property and certain other Security Interests. The three months ended March 31, 2025 includes a less than \$0.1 million loss on early extinguishment of debt related to unamortized debt issuance costs, included within other expense, net on the condensed consolidated statements of income.

In 2021, a wholly-owned subsidiary of the Company entered into a \$28.0 million loan, which is guaranteed by the Company, to finance the construction of an inn and amenity center near the Watersound Camp Creek residential community (the “Watersound Camp Creek Loan”). The loan provides for monthly principal and interest payments through maturity in December 2047. The loan is secured by the real property and certain other Security Interests. As guarantor, the Company’s liability under the loan will be reduced to 50% of the outstanding principal amount upon the project reaching and maintaining a trailing six months of operations with a certain debt service coverage ratio and reduced to 25% of the outstanding principal amount upon reaching and maintaining a trailing twelve months of operations with a certain debt service coverage ratio. In addition, the guarantee can become full recourse in the case of the failure of guarantor to abide by or perform any of the covenants, warranties or other certain obligations to be performed on the part of such guarantor.

In 2022, the Pier Park Crossings Phase II JV refinanced into a \$22.9 million loan, insured by HUD, for a multi-family community in Panama City Beach, Florida (the “PPC II JV Loan”). The loan provides for monthly payments of principal and interest through maturity in May 2057. The loan includes a prepayment premium due to the lender of 1% - 7% for any additional principal that is prepaid through May 2032. The loan is secured by the real property and certain other Security Interests.

In 2021, a wholly-owned subsidiary of the Company entered into a \$21.2 million loan, which is guaranteed by the Company, to finance the construction of a hotel in Panama City, Florida (the “Hotel Indigo Loan”). The loan provides for monthly principal and interest payments with a final balloon payment at maturity in October 2028. The loan includes an option for an extension of the maturity date by sixty months, subject to certain conditions, which would provide for continued principal and interest payments with a final balloon payment at the extended maturity date. The loan is secured by the leasehold property and certain other Security Interests.

In 2020, a wholly-owned subsidiary of the Company entered into a \$16.8 million loan, which is guaranteed by the Company, to finance the construction of a hotel in the Breakfast Point area of Panama City Beach, Florida (the “Breakfast Point Hotel Loan”). The loan provides for monthly principal and interest payments through maturity in November 2042. The loan includes a prepayment premium due to the lender of 1% of the outstanding principal balance for any additional principal that is prepaid through November 2027. The loan is secured by the real property and certain other Security Interests.

In 2021, The Lodge 30A JV entered into a \$15.0 million loan to finance the construction of a boutique hotel in Seagrove Beach, Florida (the “Lodge 30A JV Loan”). The loan provides for monthly principal and interest payments with a final balloon payment at maturity in January 2028. The loan is secured by the real property and certain other Security Interests. In connection with the loan, the Company, wholly-owned subsidiaries of the Company and the Company’s JV partner entered into a joint and several payment and performance guarantee in favor of the lender. Upon reaching a certain debt service coverage ratio for a minimum of twenty-four months, the Company’s liability as guarantor can be reduced to 75% of the outstanding principal amount for a twelve-month period. The debt service coverage ratio will be tested annually thereafter and the Company’s liability can be reduced to 50% in year four and 25% in year five. The Company receives a monthly fee related to the guarantee from its JV partner based on the JV partner’s ownership percentage.

In 2022, a wholly-owned subsidiary of the Company entered into a \$13.7 million loan, which is guaranteed by the Company, to finance the construction of a hotel in Santa Rosa Beach, Florida (the “Topsail Hotel Loan”). The loan provides for monthly principal and interest payments with a final balloon payment at maturity in July 2027. The loan is secured by the real property and certain other Security Interests.

Community Development District (“CDD”) bonds financed the construction of infrastructure improvements at some of the Company’s projects. The principal and interest payments on the bonds are paid by assessments on the properties benefited by the improvements financed by the bonds. CDD debt is secured by certain real estate or other collateral. The Company has recorded a liability for CDD debt that is associated with platted property, which is the point at which it becomes fixed and determinable. Additionally, the Company has recorded a liability for the portion of the CDD debt that is associated with unplatted property if it is probable and reasonably estimable that the Company will ultimately be responsible for repayment. The Company’s total CDD debt assigned to property it owns was \$9.0 million as of both March 31, 2026 and December 31, 2025. The Company pays interest on this total outstanding CDD debt.

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In 2021, a wholly-owned subsidiary of the Company entered into a \$12.0 million loan, which is guaranteed by the Company, to finance the construction of a building in the Watersound Town Center near the Watersound Origins residential community (the “Watersound Town Center Grocery Loan”). The loan provides for monthly principal and interest payments with a final balloon payment at maturity in August 2031. The loan is secured by the real property and certain other Security Interests. As guarantor, the Company’s liability under the loan is 25% of the outstanding principal amount.

In 2020, a wholly-owned subsidiary of the Company entered into a \$15.3 million loan, which is guaranteed by the Company, to finance construction of a hotel in Panama City, Florida (the “Airport Hotel Loan”). The loan provides for monthly principal and interest payments with a final balloon payment at maturity in February 2030. The loan is secured by the real property and certain other Security Interests.

In 2019, a wholly-owned subsidiary of the Company entered into a \$5.5 million loan, to finance the construction of an office building in Panama City Beach, Florida (the “Beckrich Building III Loan”). In the first quarter of 2026, the loan was paid in full.

The Company’s financing agreements are subject to various customary debt covenants and as of both March 31, 2026 and December 31, 2025, the Company was in compliance with the financial debt covenants.

As of March 31, 2026, property, receivables and inventory that were pledged as collateral related to the Company’s debt agreements, had an approximate carrying amount of \$483.3 million. These assets are included within investment in real estate, net, property and equipment, net and other assets on the condensed consolidated balance sheets.

The aggregate maturities of debt subsequent to March 31, 2026, for the years ending December 31 are:

2026	\$ 7,495
2027	64,427
2028	36,737
2029	7,126
2030	6,085
Thereafter	263,236
	<u>\$ 385,106</u>

## 9. Accounts Payable and Other Liabilities

Accounts payable and other liabilities consist of the following:

	March 31, 2026	December 31, 2025
Accounts payable	\$ 18,593	\$ 17,227
Income tax payable	5,421	2,125
Finance lease liabilities	993	529
Operating lease liabilities	1,650	2,235
Accrued compensation	5,939	8,543
Other accrued liabilities	8,290	5,196
Club membership deposits	3,087	3,087
Advance deposits	12,959	6,505
Accrued interest expense for Senior Notes held by SPE	713	2,850
<b>Total accounts payable and other liabilities</b>	<u>\$ 57,645</u>	<u>\$ 48,297</u>

Accounts payable as of March 31, 2026 and December 31, 2025, primarily include payables and retainage related to the Company’s development and construction projects.

Other accrued liabilities include \$2.4 million of accrued property taxes as of March 31, 2026, which are generally paid annually in November. As of December 31, 2025, the Company had no accrued property taxes.

Advance deposits consist of deposits received on hotel rooms and related hospitality activities. Advance deposits are recorded as accounts payable and other liabilities in the condensed consolidated balance sheets without regard to whether they are refundable and are recognized as income at the time the service is provided for the related deposit.

## 10. Deferred Revenue

As of March 31, 2026 and December 31, 2025, deferred revenue includes club initiation fees of \$47.1 million and \$45.9 million, respectively, and other deferred revenue of \$14.7 million and \$12.8 million, respectively.

Club initiation fees are recognized as revenue over the estimated average duration of membership, which is evaluated periodically. The following table presents the changes in club initiation fees related to contracts with customers:

	March 31, 2026	March 31, 2025
Balance at beginning of period	\$ 45,929	\$ 45,885
New club memberships	4,835	3,243
Revenue from amounts included in contract liability opening balance	(3,595)	(3,493)
Revenue from current period new memberships	(117)	(82)
<b>Balance at end of period</b>	<b><u>\$ 47,052</u></b>	<b><u>\$ 45,553</u></b>

Remaining performance obligations represent contracted revenue that has not been recognized related to club initiation fees. As of March 31, 2026, remaining performance obligations were \$47.1 million, of which the Company expects to recognize as revenue \$10.3 million in 2026, \$22.9 million in 2027 through 2028, \$11.8 million in 2029 through 2030 and \$2.1 million thereafter.

Other deferred revenue as of both March 31, 2026 and December 31, 2025, includes \$10.9 million related to a 2006 agreement pursuant to which the Company agreed to sell land to the Florida Department of Transportation. Revenue is recognized when title to a specific parcel is legally transferred.

## 11. Income Taxes

Income tax expense (benefit) attributable to income from operations differed from the amount computed by applying the statutory federal income tax rate of 21% as of March 31, 2026 and 2025 to pre-tax income as a result of the following:

	Three Months Ended March 31,			
	2026		2025	
U.S. federal statutory tax rate	\$ 3,737	21.0 %	\$ 4,720	21.0 %
State and local income taxes, net of federal income tax effect <sup>(a)</sup>	784	4.4 %	991	4.4 %
Nontaxable or nondeductible and other items	(11)	(0.1)%	97	0.4 %
<b>Total income tax expense</b>	<b><u>\$ 4,510</u></b>	<b><u>25.3 %</u></b>	<b><u>\$ 5,808</u></b>	<b><u>25.8 %</u></b>

(a) State taxes in Florida make up all of the tax effect in this category.

As of March 31, 2026 and December 31, 2025, the Company had income tax payable of \$5.4 million and \$2.1 million, respectively, included within accounts payable and other liabilities on the condensed consolidated balance sheets.

In general, a valuation allowance is recorded if, based on all available positive and negative evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Realization of the Company's

deferred tax assets is dependent upon the Company generating sufficient taxable income in future years in the appropriate tax jurisdictions to obtain a benefit from the reversal of deductible temporary differences and from loss carryforwards. As of both March 31, 2026 and December 31, 2025, the Company did not have a valuation allowance.

Significant judgment is required in evaluating the Company's uncertain tax positions and determining its provision for income taxes. The Company regularly assesses the likelihood of adverse outcomes resulting from potential examinations to determine the adequacy of its provision for income taxes and applies a "more-likely-than-not" in determining the financial statement recognition and measurement of a tax position taken or expected to be taken in the tax returns. The Company has not identified any material unrecognized tax benefits as of March 31, 2026 or December 31, 2025.

## 12. Accumulated Other Comprehensive Income

Following is a summary of the changes in the balances of accumulated other comprehensive income, which is presented net of tax:

	Unrealized Gain (Loss) on Cash Flow Hedges	Total
<b>Accumulated other comprehensive income as of December 31, 2025</b>	<b>\$ 594</b>	<b>\$ 594</b>
Other comprehensive income before reclassifications	147	147
Amounts reclassified from accumulated other comprehensive income	(213)	(213)
Other comprehensive loss	(66)	(66)
Less: Other comprehensive loss attributable to non-controlling interest	22	22
<b>Accumulated other comprehensive income as of March 31, 2026</b>	<b>\$ 550</b>	<b>\$ 550</b>

Following is a summary of the tax effects allocated to other comprehensive income (loss):

	Three Months Ended March 31, 2026		
	Before- Tax Amount	Tax (Expense) Benefit	Net-of- Tax Amount
Interest rate swap	\$ 179	\$ (32)	\$ 147
Reclassification adjustment for net (gain) loss included in earnings	(260)	47	(213)
Net unrealized (loss) gain	(81)	15	(66)
<b>Other comprehensive (loss) income</b>	<b>\$ (81)</b>	<b>\$ 15</b>	<b>\$ (66)</b>

	Three Months Ended March 31, 2025		
	Before- Tax Amount	Tax Benefit	Net-of- Tax Amount
Interest rate swap	\$ (213)	\$ 38	\$ (175)
Interest rate swap - unconsolidated joint venture	(2)	—	(2)
Reclassification adjustment for net (gain) loss included in earnings	(355)	65	(290)
Net unrealized (loss) gain	(570)	103	(467)
<b>Other comprehensive (loss) income</b>	<b>\$ (570)</b>	<b>\$ 103</b>	<b>\$ (467)</b>

## 13. Stockholders' Equity

### Dividends

During the three months ended March 31, 2026 and 2025, the Company paid dividends of \$0.16 and \$0.14, respectively, per share on the Company's common stock for a total of \$9.2 million and \$8.2 million, respectively.

### ***Stock Repurchase Program***

The Company's Board of Directors (the "Board") approved a stock repurchase program (the "Stock Repurchase Program") pursuant to which the Company is authorized to repurchase shares of its common stock. The program has no expiration date.

During the three months ended March 31, 2026, the Company repurchased 76,137 shares of its common stock outstanding at an average repurchase price of \$66.32, per share, for an aggregate purchase price of \$5.0 million, excluding the excise tax on stock repurchases in excess of issuances. During the three months ended March 31, 2025, the Company repurchased 123,614 shares of its common stock outstanding at an average repurchase price of \$45.99, per share, for an aggregate purchase price of \$5.7 million, excluding the excise tax on stock repurchases in excess of issuances. As of March 31, 2026, the Company had a total authority of \$54.9 million available for purchase of shares of its common stock. The Company may repurchase its common stock in open market purchases from time to time, in privately negotiated transactions or otherwise, pursuant to Rule 10b-18 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The timing and amount of any additional stock to be repurchased will depend upon a variety of factors. Repurchases may be commenced or suspended at any time or from time to time without prior notice. The Stock Repurchase Program will continue until otherwise modified or terminated by the Company's Board at any time in its sole discretion.

### ***Issuance of Common Stock for Employee Compensation***

In 2026, the Company granted 28,411 restricted stock awards to certain employees pursuant to the Company's 2025 Performance and Equity Incentive Plan (the "2025 Plan"). The restricted stock awards vest in equal annual installments on the first, second and third annual anniversary of the grant date, subject to the recipient's continued employment through and on the applicable vesting date. The weighted average grant date fair value of the restricted stock awards was \$72.69 per share.

In 2025, the Company granted 16,076 restricted stock awards to certain employees pursuant to the Company's 2015 Performance and Equity Incentive Plan (the "2015 Plan"). The restricted stock awards vest in equal annual installments on the first, second and third annual anniversary of the grant date, subject to the recipient's continued employment through and on the applicable vesting date. During the three months ended March 31, 2026, 5,359 of the restricted shares vested on the annual anniversary. The weighted average grant date fair value of the restricted stock awards was \$46.24 per share.

In 2024, the Company granted 26,744 restricted stock awards to certain employees pursuant to the 2015 Plan. The restricted stock awards vest in equal annual installments on the first, second and third annual anniversary of the grant date, subject to the recipient's continued employment through and on the applicable vesting date. During the three months ended March 31, 2026 and 2025, 8,050 and 8,051, respectively, of the restricted shares vested on the annual anniversaries. As of March 31, 2026, 2,592 unvested restricted shares were forfeited. The weighted average grant date fair value of the restricted stock awards was \$54.16 per share.

In March 2023, the Company granted 12,796 restricted stock awards to certain employees pursuant to the 2015 Plan. The restricted stock awards vested in equal annual installments on the first, second and third annual anniversary of the grant date, subject to the recipient's continued employment through and on the applicable vesting date. During the three months ended March 31, 2026 and 2025, 3,187 and 3,185, respectively, of the restricted shares vested on the annual anniversaries. There were 3,237 unvested restricted shares forfeited. The weighted average grant date fair value of the restricted stock awards was \$39.42 per share.

In February 2023, the Company granted 17,943 restricted stock awards to certain employees pursuant to the 2015 Plan. The restricted stock awards vested in equal annual installments on the first, second and third annual anniversary of the grant date, subject to the recipient's continued employment through and on the applicable vesting date. During the three months ended March 31, 2026 and 2025, 5,982 and 5,979, respectively, of the restricted shares vested on the annual anniversaries. The weighted average grant date fair value of the restricted stock awards was \$44.30 per share.

In 2022, the Company granted 25,594 restricted stock awards to certain employees pursuant to the 2015 Plan. The restricted stock awards vested in equal annual installments on the first, second and third annual anniversary of the grant date, subject to the recipient's continued employment through and on the applicable vesting date. During the three months ended March 31, 2025, 7,664 of the restricted shares vested on the annual anniversary. There were 867 unvested restricted shares forfeited. The weighted average grant date fair value of the restricted stock awards was \$46.73 per share.

During 2025, 2024, 2023 and 2022, the Company granted 3,332, 5,418, 5,760 and 4,361, respectively, restricted stock awards to an employee pursuant to the 2015 Plan, with a weighted average grant date fair value of \$46.24, \$54.16, \$44.30 and \$55.73, respectively, per share. The restricted stock awards vest in January 2030, subject to the recipient's continued employment through and on the applicable vesting date.

During the three months ended March 31, 2026, the Company repurchased 4,835 shares of its common stock outstanding at an average repurchase price of \$68.85, per share, for an aggregate purchase price of \$0.3 million, excluding the excise tax on stock repurchases in excess of issuances, related to shares withheld from vested restricted stock awards to satisfy employees' minimum statutory tax withholding requirements.

Following is a summary of non-vested restricted share activity:

	Three Months Ended March 31, 2026		Three Months Ended March 31, 2025	
	Number of Shares	Weighted Average Grant Date Fair Value Per Share	Number of Shares	Weighted Average Grant Date Fair Value Per Share
<b>Non-Vested Restricted Shares</b>				
Balance at beginning of period	60,217	\$ 49.02	65,688	\$ 49.31
Granted	28,411	\$ 72.69	19,408	\$ 46.24
Vested	(22,578)	\$ 47.59	(24,879)	\$ 47.61
Forfeited	—	\$ —	—	\$ —
Balance at end of period	<u>66,050</u>	\$ 59.69	<u>60,217</u>	\$ 49.02

Stock based compensation cost is measured at the grant date based on the fair value of the award and is typically recognized as expense on a straight-line basis over the requisite service period, which is the vesting period. Forfeitures are accounted for as they occur. During each of the three months ended March 31, 2026 and 2025, the Company recorded expense of \$0.3 million related to restricted stock awards for employee compensation.

As of March 31, 2026 and December 31, 2025, unrecognized compensation costs, related to non-vested restricted stock awards were \$3.4 million and \$1.7 million, respectively. As of March 31, 2026, unrecognized compensation costs will be recognized over a weighted average period of 2.7 years.

#### 14. Revenue Recognition

Revenue consists primarily of real estate sales, hospitality operations and leasing operations. Other revenue consists of real estate brokerage, title insurance agency and insurance agency business revenue (collectively, "Business Services") and mitigation bank credit sales revenue. Taxes collected from customers and remitted to governmental

authorities (e.g., sales tax) are excluded from revenue, cost of revenue and expenses. The following represents revenue disaggregated by segment, good or service and timing:

	Three Months Ended March 31, 2026				
	Residential	Hospitality	Commercial	Other	Total
<b>Revenue by Major Good/Service:</b>					
Real estate revenue	\$ 28,330	\$ 3,560	\$ 3,662	\$ 4,147	\$ 39,699
Hospitality revenue	—	44,686	—	—	44,686
Leasing revenue	—	808	13,759	92	14,659
<b>Total revenue</b>	<b>\$ 28,330</b>	<b>\$ 49,054</b>	<b>\$ 17,421</b>	<b>\$ 4,239</b>	<b>\$ 99,044</b>
<b>Timing of Revenue Recognition:</b>					
Recognized at a point in time	\$ 28,330	\$ 33,332	\$ 3,662	\$ 4,147	\$ 69,471
Recognized over time	—	14,914	—	—	14,914
Over lease term	—	808	13,759	92	14,659
<b>Total revenue</b>	<b>\$ 28,330</b>	<b>\$ 49,054</b>	<b>\$ 17,421</b>	<b>\$ 4,239</b>	<b>\$ 99,044</b>

	Three Months Ended March 31, 2025				
	Residential	Hospitality	Commercial	Other	Total
<b>Revenue by Major Good/Service:</b>					
Real estate revenue	\$ 32,906	\$ —	\$ 4,392	\$ 1,021	\$ 38,319
Hospitality revenue	—	39,636	—	—	39,636
Leasing revenue	79	914	15,105	144	16,242
<b>Total revenue</b>	<b>\$ 32,985</b>	<b>\$ 40,550</b>	<b>\$ 19,497</b>	<b>\$ 1,165</b>	<b>\$ 94,197</b>
<b>Timing of Revenue Recognition:</b>					
Recognized at a point in time	\$ 32,906	\$ 26,112	\$ 4,392	\$ 1,021	\$ 64,431
Recognized over time	—	13,524	—	—	13,524
Over lease term	79	914	15,105	144	16,242
<b>Total revenue</b>	<b>\$ 32,985</b>	<b>\$ 40,550</b>	<b>\$ 19,497</b>	<b>\$ 1,165</b>	<b>\$ 94,197</b>

## 15. Other (Expense) Income, Net

Other income (expense), net consists of the following:

	March 31,	
	2026	2025
<b>Investment income, net</b>		
Interest, dividend and accretion income	\$ 1,016	\$ 884
Interest income from investments in SPEs	2,003	2,003
Interest earned on notes receivable and other interest	251	541
<b>Total investment income, net</b>	<b>3,270</b>	<b>3,428</b>
<b>Interest expense</b>		
Interest incurred for project financing and other interest expense	(4,869)	(5,555)
Interest expense and amortization of discount and issuance costs for Senior Notes issued by SPE	(2,225)	(2,220)
<b>Total interest expense</b>	<b>(7,094)</b>	<b>(7,775)</b>
<b>Equity in income from unconsolidated joint ventures</b>	<b>3,525</b>	<b>10,159</b>
<b>Other expense, net</b>		
Loss on disposition of assets	(5)	(46)
Miscellaneous expense, net	(75)	(184)
<b>Other expense, net</b>	<b>(80)</b>	<b>(230)</b>
<b>Total other (expense) income, net</b>	<b>\$ (379)</b>	<b>\$ 5,582</b>

### *Investment Income, Net*

Interest, dividend and accretion income includes interest income accrued or received on the Company's cash, cash equivalents and other investments.

Interest income from investments in SPEs primarily includes interest earned on the investments held by Panama City Timber Finance Company, LLC, which is used to pay the interest expense for Senior Notes held by Northwest Florida Timber Finance, LLC. See Note 5. *Financial Instruments and Fair Value Measurements* for additional information.

Interest earned on the Company's notes receivable and other interest includes interest earned on notes receivable and on the Company's unimproved land contribution to the unconsolidated Latitude Margaritaville Watersound JV as home sales are transacted in the community. See Note 4. *Joint Ventures* for additional information.

### *Interest Expense*

Interest expense includes interest incurred related to the Company's project financing, Senior Notes issued by Northwest Florida Timber Finance, LLC, CDD debt and finance leases. Interest expense also includes amortization of debt discount and premium and debt issuance costs. Discount and issuance costs for the Senior Notes issued by Northwest Florida Timber Finance, LLC, are amortized based on the effective interest method at an effective rate of 4.9%. See Note 5. *Financial Instruments and Fair Value Measurements* for additional information.

During the three months ended March 31, 2026 and 2025, the Company did not capitalize interest related to projects under development or construction.

### *Equity in Income from Unconsolidated Joint Ventures*

Equity in income from unconsolidated joint ventures includes the Company's proportionate share of earnings or losses of unconsolidated JVs accounted for using the equity method. Equity in income from unconsolidated joint ventures includes income related to the Latitude Margaritaville Watersound JV of \$5.1 million and \$12.7 million during the three months ended March 31, 2026 and 2025, respectively. The Latitude Margaritaville Watersound JV completed

83 and 192 home sale transactions during the three months ended March 31, 2026 and 2025, respectively. Equity in income from unconsolidated joint ventures also includes loss related to the Pier Park RI JV of \$0.4 million and \$1.1 million during the three months ended March 31, 2026 and 2025, respectively. The three months ended March 31, 2025, include start-up, depreciation and interest expenses for the project. Equity in income from unconsolidated joint ventures also includes loss related to the Watersound Fountains Independent Living JV of \$0.9 million and \$1.0 million during the three months ended March 31, 2026 and 2025, respectively. The community is under lease-up. See Note 4. *Joint Ventures* for additional information.

***Other Expense, Net***

Other expense, net primarily includes loss on disposal of assets and other income and expense items.

**16. Segment Information**

The Company conducts primarily all of its business in the following three reportable segments: (1) residential, (2) hospitality and (3) commercial. The Company's reportable segments are strategic business units that offer different products and services. They are each managed separately and decisions about allocations of resources are determined by management based on these strategic business units.

The accounting policies of the segments are set forth in Note 2 to the Company's consolidated financial statements contained in Item 15 of the Company's Annual Report on Form 10-K for the year ended December 31, 2025. Total revenue represents sales to unaffiliated customers, as reported in the Company's condensed consolidated statements of income. All significant intercompany transactions have been eliminated in consolidation. The Company uses total segment revenue, gross profit and income before income taxes and non-controlling interest and other qualitative measures for purposes of making decisions about allocating resources to each segment and assessing each segment's performance, which the Company believes represents current performance measures.

The Company's President, Chief Executive Officer and Chairman of the Board is the Chief Operating Decision maker (the "CODM"). For the residential, hospitality and commercial segments, the CODM uses segment revenue, gross profit and income before income taxes and non-controlling interest to allocate resources (including employees, property, and financial or capital resources) for each segment predominantly in the annual budget and forecasting process. The CODM considers budget-to-actual variances on a monthly basis for the profit measures when making decisions about allocating capital and personnel to the segments. The CODM also uses segment revenue and gross profit for evaluating product pricing and segment income before income taxes and non-controlling interest to assess the performance for each segment by comparing the results and return on assets of each segment with one another and in the compensation of certain employees.

The Company does not allocate income taxes or certain unusual items to segments. In addition, the hospitality and commercial segments have significant non-cash depreciation and amortization in reported profit or loss.

The caption entitled "Other" consists of Business Services revenue and cost of revenue; mitigation bank credit sales revenue and cost of revenue; corporate operating expenses; corporate depreciation and amortization and corporate other income and expense items.

Information by business segment is as follows:

	Three Months Ended March 31,	
	2026	2025
<b>Operating revenue:</b>		
Residential	\$ 28,330	\$ 32,985
Hospitality	49,054	40,550
Commercial <sup>(a)</sup>	17,421	19,497
Other <sup>(b)</sup>	4,239	1,165
<b>Consolidated operating revenue</b>	<b>\$ 99,044</b>	<b>\$ 94,197</b>
<b>Cost of revenue:</b>		
Cost of residential revenue <sup>(c)</sup>	\$ 15,704	\$ 17,965
Cost of hospitality revenue <sup>(c)</sup>	35,570	32,889
Cost of commercial revenue <sup>(a) (c)</sup>	6,064	7,034
Cost of other revenue <sup>(b) (c)</sup>	3,766	705
<b>Consolidated cost of revenue <sup>(c)</sup></b>	<b>\$ 61,104</b>	<b>\$ 58,593</b>
<b>Gross profit:</b>		
Residential	\$ 12,626	\$ 15,020
Hospitality	13,484	7,661
Commercial <sup>(a)</sup>	11,357	12,463
Other <sup>(b)</sup>	473	460
<b>Consolidated gross profit</b>	<b>\$ 37,940</b>	<b>\$ 35,604</b>
<b>Corporate and other operating expenses:</b>		
Residential <sup>(c)</sup>	\$ 1,344	\$ 1,204
Hospitality <sup>(c)</sup>	536	436
Commercial <sup>(c)</sup>	1,262	1,119
Other <sup>(b) (c)</sup>	5,232	3,821
<b>Consolidated corporate and other operating expenses <sup>(c)</sup></b>	<b>\$ 8,374</b>	<b>\$ 6,580</b>
<b>Depreciation, depletion and amortization:</b>		
Residential	\$ 25	\$ 58
Hospitality	7,016	7,161
Commercial	4,244	4,813
Other	105	98
<b>Consolidated depreciation, depletion and amortization</b>	<b>\$ 11,390</b>	<b>\$ 12,130</b>
<b>Investment income, net:</b>		
Residential	\$ 251	\$ 534
Hospitality	74	30
Commercial	3	65
Other <sup>(d)</sup>	2,942	2,799
<b>Consolidated investment income, net</b>	<b>\$ 3,270</b>	<b>\$ 3,428</b>
<b>Interest expense:</b>		
Residential	\$ 89	\$ 90
Hospitality	2,282	2,660
Commercial	2,496	2,803
Other <sup>(e)</sup>	2,227	2,222
<b>Consolidated interest expense</b>	<b>\$ 7,094</b>	<b>\$ 7,775</b>

	Three Months Ended March 31,	
	2026	2025
<b>Equity in income (loss) from unconsolidated joint ventures:</b>		
Residential <sup>(f)</sup>	\$ 5,053	\$ 12,700
Commercial <sup>(g)</sup>	(1,528)	(2,541)
<b>Consolidated equity in income from unconsolidated joint ventures</b>	<b>\$ 3,525</b>	<b>\$ 10,159</b>
<b>Other income (expense), net:</b>		
Residential	\$ 124	\$ 105
Hospitality	(19)	(91)
Commercial	(143)	(271)
Other	(42)	27
<b>Other expense, net</b>	<b>\$ (80)</b>	<b>\$ (230)</b>
<b>Income (loss) before income taxes:</b>		
Residential <sup>(f)</sup>	\$ 16,596	\$ 27,007
Hospitality	3,705	(2,657)
Commercial <sup>(a) (g)</sup>	1,687	981
Other <sup>(b) (d) (e)</sup>	(4,191)	(2,855)
<b>Consolidated income before income taxes</b>	<b>\$ 17,797</b>	<b>\$ 22,476</b>
<b>Capital expenditures:</b>		
Residential	\$ 11,336	\$ 25,133
Hospitality	2,727	2,774
Commercial	5,908	4,550
Other	684	290
<b>Total capital expenditures</b>	<b>\$ 20,655</b>	<b>\$ 32,747</b>

- (a) In September 2025, the Watercrest JV sold its senior living community property and ceased operating activities. See Note 4. *Joint Ventures* for additional information.
- (b) The three months ended March 31, 2026, include activity for the Company's real estate brokerage business, which began operations in the second quarter of 2025.
- (c) Excluding depreciation, depletion and amortization, shown separately above.
- (d) Includes interest income from investments in SPE of \$2.0 million in each of the three months ended March 31, 2026 and 2025.
- (e) Includes interest expense from investments in SPE of \$2.2 million in each of the three months ended March 31, 2026 and 2025.
- (f) Equity in income from unconsolidated joint ventures includes \$5.1 million and \$12.7 million for the three months ended March 31, 2026 and 2025, respectively, related to the Latitude Margaritaville Watersound JV. During the three months ended March 31, 2026 and 2025, the Latitude Margaritaville Watersound JV completed 83 and 192 home sale transactions, respectively. See Note 4. *Joint Ventures* and Note 15. *Other (Expense) Income, Net* for additional information.
- (g) The three months ended March 31, 2026 and 2025, include \$0.4 million and \$1.1 million, respectively, of equity in loss from unconsolidated joint ventures related to the Pier Park RI JV. The three months ended March 31, 2025, include start-up, depreciation and interest expenses for the project. The three months ended March 31, 2026 and 2025, include \$0.9 million and \$1.0 million, respectively, of equity in loss from unconsolidated joint ventures related to the Watersound Fountains Independent Living JV. The community is under lease-up. See Note 4. *Joint Ventures* and Note 15. *Other (Expense) Income, Net* for additional information.

	March 31, 2026	December 31, 2025
<b>Investment in unconsolidated joint ventures:</b>		
Residential	\$ 54,237	\$ 51,649
Commercial	13,839	14,403
<b>Total investment in unconsolidated joint ventures</b>	<b>\$ 68,076</b>	<b>\$ 66,052</b>
<b>Total assets:</b>		
Residential	\$ 249,791	\$ 238,506
Hospitality	455,133	450,534
Commercial	492,331	505,490
Other	320,493	323,896
<b>Total assets</b>	<b>\$ 1,517,748</b>	<b>\$ 1,518,426</b>

## 17. Commitments and Contingencies

The Company establishes an accrued liability when it is both probable that a material loss has been incurred and the amount of the loss can be reasonably estimated. The Company will evaluate the range of reasonably estimated losses and record an accrued liability based on what it believes to be the minimum amount in the range, unless it believes an amount within the range is a better estimate than any other amount. In such cases, there may be an exposure to loss in excess of the amounts accrued. The Company evaluates quarterly whether further developments could affect the amount of the accrued liability previously established or would make a loss contingency both probable and reasonably estimable.

The Company also provides disclosure when it believes it is reasonably possible that a material loss will be incurred or when it believes it is reasonably possible that the amount of a loss will exceed the recorded liability. The Company reviews loss contingencies at least quarterly to determine whether the likelihood of loss has changed and to assess whether a reasonable estimate of the loss or range of loss can be made. This estimated range of possible losses is based upon currently available information and is subject to significant judgment and a variety of assumptions, as well as known and unknown uncertainties. The matters underlying the estimated range will change from time to time, and actual results may vary significantly from the current estimate.

The Company is subject to a variety of litigation, claims, other disputes and governmental proceedings that arise from time to time in the ordinary course of its business, including litigation related to its prior development activities. The Company cannot make assurances that it will be successful in defending these matters. Based on current knowledge, the Company does not believe that loss contingencies arising from pending litigation, claims, other disputes and governmental proceedings, including those described herein, will have a material adverse effect on the consolidated financial position or liquidity of the Company. However, in light of the inherent uncertainties involved in these matters, an adverse outcome in one or more of these matters could be material to the Company's results of operations or cash flows for any particular reporting period.

The Company is subject to costs arising out of environmental laws and regulations, which include obligations to remove or limit the effects on the environment of the disposal or release of certain wastes or substances at various sites, including sites which have been previously sold. It is the Company's policy to accrue and charge against earnings environmental cleanup costs when it is probable that a liability has been incurred and a range of loss can be reasonably estimated. As assessments and cleanups proceed, these accruals are reviewed and adjusted, if necessary, as additional information becomes available. The Company is in the process of assessing certain properties in regard to the effects, if any, on the environment from the disposal or release of wastes or substances. Management is unable to quantify future rehabilitation costs at this time or provide a reasonably estimated range of loss.

Other litigation, claims and disputes, including environmental matters, are pending against the Company. The Company did not have any accrued aggregate liabilities related to the matters described above as of March 31, 2026. Accrued aggregate liabilities related to the matters described above and other litigation matters were \$0.1 million as of December 31, 2025. Significant judgment is required in both the determination of probability and whether the amount of an exposure is reasonably estimable. Due to uncertainties related to these matters, accruals are based only on the information available at the time. As additional information becomes available, management reassesses potential

liabilities related to pending claims and litigation and may revise its previous estimates, which could materially affect the Company's results of operations for any particular reporting period.

The Company has retained certain self-insurance risks with respect to losses for third party liability and property damage, including its timber assets.

As of March 31, 2026 and December 31, 2025, the Company was required to provide surety bonds that guarantee completion and maintenance of certain infrastructure in certain development projects and mitigation banks, as well as other financial guarantees of \$35.8 million and \$14.7 million, respectively, as well as standby letters of credit in the amount of \$0.4 million as of both periods, which may potentially result in liability to the Company if certain obligations of the Company are not met.

As of March 31, 2026, the Company had a total of \$31.8 million, primarily in construction and development related contractual obligations.

In 2019, the Company's unconsolidated Pier Park TPS JV, entered into a \$14.4 million loan, as amended (the "Pier Park TPS JV Loan"). The loan bears interest at SOFR plus 2.6%. In March 2026, the Pier Park TPS JV Loan maturity date was extended from March 2026 to April 2026. The loan is secured by the real and personal property and certain other Security Interests. In connection with the loan, the Company, a wholly-owned subsidiary of the Company and the Company's JV partner entered into a joint and several payment and performance guarantee in favor of the lender. The guarantee contains customary provisions providing for full recourse upon the occurrence of certain events. The Pier Park TPS JV entered into an interest rate swap to hedge cash flows tied to changes in the underlying floating interest rate tied to SOFR. The interest rate swap matured in January 2026 and fixed the variable rate on the related debt, initially at \$14.4 million to a rate of 5.2%. As of both March 31, 2026 and December 31, 2025, \$12.8 million was outstanding on the Pier Park TPS JV Loan. See Note 4. *Joint Ventures* and Note 5. *Financial Instruments and Fair Value Measurements* for additional information.

In April 2026, the Pier Park TPS JV amended the Pier Park TPS JV Loan, which decreased the principal balance to \$10.8 million, reduced the interest rate to SOFR plus 2.10%, with a floor of 2.6%, and provides for monthly principal and interest payments beginning in May 2026, with a final balloon payment at maturity in April 2031. In connection with the amended loan, the Company, a wholly-owned subsidiary of the Company and the Company's JV partner entered into a joint and several payment and performance guarantee in favor of the lender. As guarantor, the Company's liability under the loan will be reduced to 50% of the outstanding principal amount upon the project reaching and maintaining a trailing six months of operations with a certain debt service coverage ratio and further reduced to 25% of the outstanding principal amount upon reaching and maintaining a trailing twelve months of operations with a certain debt service coverage ratio.

In 2020, the Company's unconsolidated Latitude Margaritaville Watersound JV, entered into a \$45.0 million loan, as amended (the "Latitude Margaritaville Watersound JV Loan"). The loan bears interest at SOFR plus 2.5%, with a floor of 3.0%. The loan provides for monthly interest payments with a final balloon payment at maturity in January 2029, with an option to extend the maturity date by one year, subject to bank approval. The loan is secured by the real and personal property and certain other Security Interests. In connection with the loan, the Company and the Company's JV partner entered into an unconditional guaranty of completion of certain homes and related improvements in favor of the lender. As of March 31, 2026 and December 31, 2025, there was no balance outstanding on the Latitude Margaritaville Watersound JV Loan. See Note 4. *Joint Ventures* for additional information.

In 2021, the Company's unconsolidated Watersound Fountains Independent Living JV, entered into a \$41.9 million loan, as amended (the "Watersound Fountains JV Loan"). The loan bears interest at SOFR plus 2.1%, with a floor of 2.6%. The loan provides for monthly principal and interest payments with a final balloon payment at maturity in April 2027. The loan includes an option for an extension of the maturity date by twelve months, subject to certain conditions, which would provide for continued monthly principal and interest payments with a final balloon payment at the extended maturity date. The loan is secured by the real property and certain other Security Interests. In connection with the loan, the Company executed a guarantee in favor of the lender to guarantee the payment and performance of the borrower under the Watersound Fountains JV Loan. The guarantee contains customary provisions providing for full recourse upon

the occurrence of certain events. The Company, as the guarantor, receives a quarterly fee related to the guarantee from its JV partners based on the JV partners' ownership percentage. As of March 31, 2026 and December 31, 2025, \$41.0 million and \$41.2 million, respectively, was outstanding on the Watersound Fountains JV Loan. See Note 4. *Joint Ventures* for additional information.

In 2022, the Company's unconsolidated Electric Cart Watersound JV, entered into a \$5.4 million loan (the "Electric Cart Watersound JV Loan"). The loan bears interest at SOFR plus 1.8%, with a floor of 2.1%. The loan provides for monthly principal and interest payments with a final balloon payment at maturity in September 2032. The loan is secured by the real property and certain other Security Interests. In connection with the loan, the Company, a wholly-owned subsidiary of the Company and the Electric Cart Watersound JV entered into a joint and several payment and performance guarantee in favor of the lender. After the initial forty-eight months of the loan, the Company's liability as guarantor under the loan will be reduced to 50% of the outstanding principal balance upon reaching a certain debt service coverage and other conditions. The Company is the sole guarantor and receives a quarterly fee related to the guarantee from its JV partner based on the JV partner's ownership percentage. As of March 31, 2026 and December 31, 2025, \$4.2 million and \$4.3 million, respectively, was outstanding on the Electric Cart Watersound JV Loan. See Note 4. *Joint Ventures* for additional information.

The Company has assessed the need to record a liability for the guarantees related to the Company's unconsolidated JVs and did not record an obligation as of both March 31, 2026 and December 31, 2025. As of both March 31, 2026 and December 31, 2025, allowance for credit losses related to the contingent aspect of these guarantees, based on historical experience and economic trends, was \$0.1 million and is included within accounts payable and other liabilities on the condensed consolidated balance sheets.

As part of a certain sale of forestry land in 2014, the Company generated significant tax gains. The installment note's structure allowed the Company to defer the resulting federal and state tax liability of \$45.6 million until 2029, the maturity date for the installment note. The Company has a deferred tax liability related to the gain in connection with the sale. At the maturity date of the installment note in 2029, the \$200.0 million time deposit included in investments held by special purpose entities will be used to pay the \$180.0 million of principal for the Senior Notes held by special purpose entity and the remaining \$20.0 million will become available to the Company, which can be used to pay a portion of the tax liability. See Note 5. *Financial Instruments and Fair Value Measurements* for additional information.

## **18. Related Party Transactions**

The Company provides land, mitigation bank credits, impact and other fees, property for lease and services to certain unconsolidated JVs. The Company recognized revenue related to these transactions of \$0.6 million and \$0.9 million during the three months ended March 31, 2026 and 2025, respectively. As of March 31, 2026 and December 31, 2025, receivables from unconsolidated JVs were \$1.3 million and \$1.0 million, respectively.

The Watersound Management JV provides leasing management services for the Company's multi-family communities. The Company incurred expense related to these transactions of \$0.7 million during each of the three months ended March 31, 2026 and 2025. See Note 4. *Joint Ventures* for additional information.

The Company incurred land development and planning costs reimbursements to the Latitude Margaritaville Watersound JV of \$0.1 million and \$0.5 million during the three months ended March 31, 2026 and 2025, respectively, which were primarily included in investment in real estate, net on the condensed consolidated balance sheets. As of March 31, 2026, there were no payables to related parties. As of December 31, 2025, \$0.1 million was payable to the Latitude Margaritaville Watersound JV. See Note 4. *Joint Ventures* for additional information.

## **19. Subsequent Events**

On April 29, 2026, the Company's Board of Directors declared a cash dividend of \$0.16 per share on the Company's common stock, payable on June 25, 2026, to shareholders of record at the close of business on June 9, 2026.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and related notes in Item 1 and with the audited consolidated financial statements and the related notes included in our Annual Report on Form 10-K. The statements in this discussion regarding industry outlook, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements are forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including the risks and uncertainties described in "Forward-Looking Statements" below and "Risk Factors" beginning on page 7 of our Annual Report on Form 10-K. Our actual results may differ materially from those contained in or implied by any forward-looking statements. We assume no obligation to revise or publicly release any revision to any forward-looking statements contained in this Quarterly Report on Form 10-Q, unless required by law.*

**Business Overview**

St. Joe is a diversified real estate development, asset management and operating company with all of its real estate assets and operations in Northwest Florida. We intend to use existing assets for residential, hospitality and commercial ventures. We have significant residential and commercial land-use entitlements. We actively seek higher and better uses for our real estate assets through a range of development activities. As part of our core business strategy, we have created a meaningful portion of our business through JVs. We enter into these arrangements for the purposes of developing real estate and other business activities, which we believe allows us to complement our growth strategy, leverage industry expertise and diversify our business. We may partner with or explore the sale of discrete assets, such as our sale of a senior living community property in September 2025, in order to optimize resource allocation and maximize value. See Note 4. *Joint Ventures* for additional information. We seek to continue to enhance the value of our owned real estate assets by developing residential, hospitality and commercial projects to meet market demand. Approximately 87% of our real estate is located in Florida's Bay, Gulf, and Walton counties. Approximately 90% of our real estate land holdings are located within fifteen miles of the Gulf.

We believe our present capital structure, liquidity and land provide us with years of opportunities to increase recurring revenue and long-term value for our shareholders. We intend to continue to focus on our core business activity of real estate development, asset management and operations by developing long-term, scalable residential communities, growing our hospitality offerings and expanding our portfolio of income producing commercial properties. In addition, we operate a real estate brokerage, title insurance agency and insurance agency business. We continue to develop a broad range of asset types that we believe will provide acceptable rates of return, grow recurring revenues and support future business. Capital commitments will be funded with cash proceeds from completed projects, existing cash, owned-land, partner capital and financing arrangements. These investments are made with a long-term value creation perspective. Timing of projects may be subject to delays caused by factors beyond our control. We may also choose to operate rather than lease assets, lease rather than sell assets, or sell improved rather than unimproved land that may delay revenue and profits.

Our real estate investment strategy focuses on projects that meet long-term risk-adjusted return criteria. Our practice is to only incur such expenditures when our analysis indicates that a project will generate a return equal to or greater than the threshold return over its life.

***Highlights for the first quarter of 2026 compared to the first quarter of 2025 include:***

- Quarterly revenue increased by 5.2% to \$99.1 million during the three months ended March 31, 2026, from \$94.2 million in the same period in 2025, our highest first quarter revenue outside of the one-off timberland sale in 2014.
- Hospitality revenue increased by 12.9% to a first quarter record of \$44.7 million during the three months ended March 31, 2026, from \$39.6 million in the same period in 2025.
- Real estate revenue increased by 3.7% to \$39.7 million during the three months ended March 31, 2026, from \$38.3 million in the same period in 2025.

- Quarterly operating income increased by 7.7% to \$18.2 million during the three months ended March 31, 2026, from \$16.9 million in the same period in 2025. Equity in income from unconsolidated joint ventures decreased by \$6.7 million during the three months ended March 31, 2026, primarily due to lower home closing volume related to the Latitude Margaritaville Watersound unconsolidated JV.
- We placed 1,380 homesites under contract in the first quarter of 2026 bringing total homesites under contract to 3,204 as of March 31, 2026, as compared to 952 homesites under contract as of March 31, 2025.

### Market Conditions

While macroeconomic factors such as uncertainty over tariffs, inflation, geopolitical conflicts, elevated interest rates and higher insurance costs for consumers and overall consumer confidence, among other things, continued to produce economic headwinds and impacted buyer sentiment in many parts of the country, our segments continued to generate positive financial results through the first quarter of 2026. We believe this is primarily due to the continued growth of Northwest Florida as a result of net migration, which we attribute to the region’s high quality of life, natural beauty and outstanding amenities.

Elevated interest rates, market conditions in home states, and higher insurance costs have negatively impacted or delayed the ability of some buyers to obtain financing or sell their existing homes in their home states. The negative impact has been partially offset by the net migration into our markets and the number of cash buyers. In addition, we have not experienced an increase in cancellation rates as homebuilders have continued to perform on their contractual obligations with us.

Given our diverse portfolio of residential holdings, the mix of sales and pricing from different communities may impact revenue and margins period over period, as discussed in more detail below.

### Reportable Segments

We conduct primarily all of our business in the following three reportable segments: (1) residential, (2) hospitality and (3) commercial.

The following table sets forth the relative contribution of these reportable segments to our consolidated operating revenue:

	<u>Three Months Ended March 31,</u>	
	<u>2026</u>	<u>2025</u>
<b>Segment Operating Revenue</b>		
Residential	28.6 %	35.0 %
Hospitality	49.5 %	43.0 %
Commercial	17.6 %	20.7 %
Other	4.3 %	1.3 %
<b>Consolidated operating revenue</b>	<b><u>100.0 %</u></b>	<b><u>100.0 %</u></b>

For more information regarding our reportable segments see Note 16. *Segment Information*.

### Residential Segment

Our residential segment primarily plans and develops residential communities of various sizes across a wide range of price points and sells homesites to homebuilders or retail consumers. Our residential segment also evaluates opportunities to enter into JV agreements for specific communities such as Latitude Margaritaville Watersound.

The residential segment generates revenue from sales of homesites, homes and other residential land and certain homesite residuals from homebuilder sales that provide us a percentage of the sale price of the completed home if the home price exceeds a negotiated threshold. Revenue is recognized at the point in time when a sale is closed and title and control have been transferred to the buyer. The residential segment also generates revenue from the sale of tap and

impact fee credits, marketing fees and other fees on certain transactions. Certain homesite residuals and other revenue related to homebuilder homesite sales are recognized in revenue at the point in time of the closing of the sale. The residential segment incurs costs from direct costs (e.g., development and construction costs), selling costs and other indirect costs. Cost of real estate revenue excludes depreciation, depletion and amortization expense.

Our residential segment includes the Bayside at Ward Creek, Breakfast Point East, Breakwater at Ward Creek, College Station, Park Place, Salt Creek at Mexico Beach, Salt Grass at Ward Creek, Titus Park, Watersound Camp Creek, Watersound Origins, Watersound Origins West and WindMark Beach communities, which are large scale, multi-phase communities with current development activity, sales activity or future phases. Homesites in these communities are developed based on market demand and sold primarily to homebuilders and on a limited basis to retail customers.

The East Lake Creek, East Lake Powell, Lake Powell, Pigeon Creek, Teachee, West Bay Creek and West Laird projects have phases of homesites in preliminary planning or permitting. Homesites in these projects will be developed based on market demand.

The SummerCamp Beach community has homesites available for sale and along with the RiverCamps and SouthWood communities, have additional lands for future development.

The Latitude Margaritaville Watersound community is a 55+ active adult residential community in Bay County, Florida. The community is located near the Intracoastal Waterway with convenient access to the Northwest Florida Beaches International Airport. The community is being developed through our unconsolidated Latitude Margaritaville Watersound JV with our partner Minto Communities USA, a homebuilder and community developer, and is estimated to include approximately 3,700 residential homes, which are being developed in smaller increments of discrete neighborhoods. As of March 31, 2026, the unconsolidated Latitude Margaritaville Watersound JV had completed 2,273 home sale transactions of the total estimated 3,700 homes planned in the community and had 158 homes under contract, which are expected to result in a sales value to the JV of approximately \$93.5 million at closing of the homes. See Note 4. *Joint Ventures* for additional information.

The residential homesite pipeline by community/project is as follows:

Community/Project	Location	Residential Homesite Pipeline <sup>(a)</sup>			Total
		Platted or Under Development	Engineering or Permitting	Additional Entitlements with Concept Plan	
Breakfast Point East <sup>(b)</sup>	Bay County, FL	53	85	142	280
College Station	Bay County, FL	59	—	209	268
East Lake Creek <sup>(b)</sup>	Bay County, FL	—	4	196	200
East Lake Powell <sup>(c)</sup>	Bay County, FL	—	—	360	360
Lake Powell <sup>(d)</sup>	Bay County, FL	—	327	1,025	1,352
Latitude Margaritaville Watersound <sup>(d)(e)</sup>	Bay County, FL	825	627	—	1,452
Salt Creek at Mexico Beach <sup>(b)</sup>	Bay County, FL	—	147	180	327
Park Place	Bay County, FL	163	—	—	163
Pigeon Creek <sup>(d)</sup>	Bay County, FL	—	340	2,990	3,330
RiverCamps <sup>(c)</sup>	Bay County, FL	—	—	149	149
SouthWood <sup>(f)</sup>	Leon County, FL	—	—	920	920
SummerCamp Beach <sup>(b)</sup>	Franklin County, FL	15	—	260	275
Teachee <sup>(d)</sup>	Bay County, FL	—	106	1,644	1,750
Titus Park	Bay County, FL	40	125	439	604
Bayside at Ward Creek <sup>(d)</sup>	Bay County, FL	156	178	—	334
Breakwater at Ward Creek <sup>(d)</sup>	Bay County, FL	—	95	—	95
Salt Grass at Ward Creek <sup>(d)</sup>	Bay County, FL	108	307	—	415
Watersound Camp Creek <sup>(f)</sup>	Walton County, FL	14	—	—	14
Watersound Origins <sup>(f)</sup>	Walton County, FL	50	—	—	50
Watersound Origins West <sup>(d)</sup>	Walton County, FL	92	276	2,841	3,209
West Bay Creek <sup>(d)</sup>	Bay County, FL	—	—	5,250	5,250
West Laird <sup>(d)</sup>	Bay County, FL	—	1,068	1,117	2,185
WindMark Beach <sup>(f)</sup>	Gulf County, FL	187	155	329	671
<b>Total Homesites</b>		<b>1,762</b>	<b>3,840</b>	<b>18,051</b>	<b>23,653</b>

- (a) The number of homesites are preliminary and are subject to change. Includes homesites platted or currently in concept planning, engineering, permitting or development. We have significant additional entitlements for future residential homesites on our land holdings.
- (b) Planned Unit Development (“PUD”).
- (c) Development Agreement (“DA”).
- (d) Detailed Specific Area Plan (“DSAP”).
- (e) The unconsolidated Latitude Margaritaville Watersound JV builds and sells homes in this community.
- (f) Development of Regional Impact (“DRI”).

In addition to the communities listed above, we have a number of other residential project concepts in various stages of planning and evaluation.

As of March 31, 2026, we had eighteen different homebuilders within our residential communities. As of March 31, 2026, we had 3,204 residential homesites under contract, which include 1,326 homesites within the Pigeon Creek project, which is structured to include significant variable revenue due to its long-term nature. In addition, as of March 31, 2026, we had approximately 647 entitled but undeveloped homesites within the SouthWood community under contract. Excluding the Pigeon Creek project and SouthWood community contracts due to their scale and timing, the remaining 1,231 residential homesites under contract are expected to result in revenue of approximately \$119.9 million, plus residuals, at closing of the homesites over the next several years. By comparison, as of March 31, 2025, we had 952 residential homesites under contract, with an expected revenue of approximately \$94.4 million, plus residuals. The change in homesites under contract is due to homesite transactions since the end of the prior period, new contracts, and the amount of remaining homesites in current phases of the residential communities. Homesite prices vary significantly by community and often sell in concentrated transactions that may impact period over period results.

## Hospitality Segment

Our hospitality segment features a private membership club (the “Watersound Club”), hotel operations, food and beverage operations, golf courses, beach clubs, retail outlets, marinas and other entertainment offerings. The hospitality segment generates revenue from membership sales, golf courses, lodging at our hotels, food and beverage operations, merchandise sales, marina operations (including boat slip rentals, boat storage fees and fuel sales), other resort and entertainment activities and beach clubs, which include food and beverage operations of the WaterColor Beach Club. Hospitality revenue is generally recognized at the point in time services are provided and represents a single performance obligation with a fixed transaction price. Hospitality revenue recognized over time includes non-refundable club membership initiation fees, club membership dues and other membership fees. The hospitality segment incurs costs from the services and goods provided, personnel costs, maintenance of the facilities and holding costs of the assets. From time to time, we may explore the sale of certain hospitality properties, the development of new hospitality properties, as well as new entertainment and management opportunities. Our hospitality segment may also generate revenue from the sale of operating properties. Real estate sales in our hospitality segment incur costs of revenue directly associated with the land, development, construction and selling costs. Cost of hospitality revenue and cost of real estate revenue exclude depreciation, depletion and amortization expense. Some of our JV assets and other assets incur interest and financing expenses related to the loans as described in Note 8. *Debt, Net*.

Watersound Club provides club members access to our member facilities, which include the Watersound Beach Club, Camp Creek golf course and amenities, Shark’s Tooth golf course and tennis center, The Third golf course and The Sporting Preserve. Watersound Club offers different types of club memberships, each with different access rights and associated fee structures. Watersound Club is focused on creating an outstanding membership experience combined with the luxurious aspects of a destination resort. Watersound Beach Club located on Scenic Highway 30A with over one mile of Gulf frontage, has two resort-style pools, two restaurants, three bars, kid’s room and a recreation area. Camp Creek includes an 18-hole golf course, a full club house, health and wellness center, three restaurants, a tennis and pickle ball center, a resort-style pool complex with separate adult pool, a golf teaching academy, pro shop and multi-sport fields. Shark’s Tooth includes an 18-hole golf course, tennis center, a full club house, a pro shop, as well as two food and beverage outlets. The Third includes an 18-hole golf course. The Sporting Preserve includes a 12-stand sporting clays course. Guests of some of our hotels also have access to certain Watersound Club amenities.

Watersound Origins amenities include a resort-style pool, fitness center, pickle ball courts and tennis courts located in the community. Access to these amenities is reserved to Watersound Origins, Watersound Origins West and Watersound Villas on the Fairway members consisting of the communities’ residents. In addition, an executive golf course located in the community is available to residents and for public play.

We own and operate the award-winning WaterColor Inn (which includes the Fish Out of Water restaurant) and The Pearl Hotel (which includes the Havana Beach Bar & Grill restaurant); the Camp Creek Inn, the Hilton Garden Inn Panama City Airport, the Homewood Suites by Hilton Panama City Beach, the Hotel Indigo Panama City Marina, the Home2 Suites by Hilton Santa Rosa Beach and the Watersound Inn. With our JV partners, we own and operate The Lodge 30A and the Embassy Suites by Hilton Panama City Beach Resort. We also operate the WaterColor Beach Club, which includes food and beverage operations and other hospitality related activities, such as beach chair rentals.

Our hotel portfolio by property is as follows:

<b>Hotel</b>	<b>Location</b>	<b>Rooms <sup>(a)</sup></b>
Camp Creek Inn	Walton County, FL	75
WaterColor Inn	Walton County, FL	67
The Pearl Hotel	Walton County, FL	55
Watersound Inn	Walton County, FL	11
The Lodge 30A <sup>(b)</sup>	Walton County, FL	85
Home2 Suites by Hilton Santa Rosa Beach	Walton County, FL	107
Embassy Suites by Hilton Panama City Beach Resort <sup>(b)</sup>	Bay County, FL	255
Hilton Garden Inn Panama City Airport	Bay County, FL	143
Homewood Suites by Hilton Panama City Beach	Bay County, FL	131
Hotel Indigo Panama City Marina	Bay County, FL	124
TownePlace Suites by Marriott Panama City Beach Pier Park <sup>(c)</sup>	Bay County, FL	124
Residence Inn Panama City Beach Pier Park <sup>(d)</sup>	Bay County, FL	121
<b>Total rooms</b>		<b>1,298</b>

(a) Includes hotels currently in operation. We have significant additional entitlements for future hotel projects on our land holdings.

(b) Property is related to a consolidated JV. See Note 4. *Joint Ventures* for additional information.

(c) The hotel is operated by our JV partner. The Pier Park TPS JV is unconsolidated and is accounted for using the equity method, which is included within our commercial segment. See Note 4. *Joint Ventures* for additional information.

(d) The hotel is operated by our JV partner. The Pier Park RI JV is unconsolidated and is accounted for using the equity method, which is included within our commercial segment. See Note 4. *Joint Ventures* for additional information.

We own and operate two marinas, the Point South Marina Bay Point in Bay County, Florida and Point South Marina Port St. Joe in Gulf County, Florida. We are planning new marinas along the Intracoastal Waterway.

We also own and operate retail stores, two standalone restaurants and other entertainment assets.

In addition to the properties listed above, we have a number of hospitality projects in various stages of planning.

### Commercial Segment

Our commercial segment includes leasing of commercial property, multi-family, self-storage and other assets, as well as senior living prior to the sale of the Watercrest JV's senior living community property in September 2025. See Note 4. *Joint Ventures* for additional information. The commercial segment also oversees the planning, development, entitlement, management and sale of our commercial and forestry land holdings for a variety of uses, including a broad range of retail, office, hotel, senior living, multi-family, self-storage and industrial properties. We believe the diversity of our commercial segment complements the growth of our residential and hospitality segments. We provide development opportunities for national, regional and local retailers and other strategic partners in Northwest Florida. We own and manage retail shopping centers and develop commercial parcels. We are currently developing the Watersound Town Center in Walton County, Florida and Watersound West Bay Center in Bay County, Florida. These lifestyle centers are complementary to the Watersound Origins, Watersound Origins West and Latitude Margaritaville Watersound residential communities. In conjunction with Florida State University ("FSU") and Tallahassee Memorial Hospital ("TMH"), we are in the process of developing an 87-acre medical campus in Panama City Beach, Florida. We have large land holdings near the Pier Park retail center, adjacent to the Northwest Florida Beaches International Airport, near or within business districts in the region and along major roadways. We lease land for various other uses. The commercial segment manages our timber holdings in Northwest Florida, which includes growing and selling pulpwood, sawtimber and other products.

The commercial segment generates leasing revenue and incurs leasing expenses primarily from maintenance and management of our properties, personnel costs and asset holding costs. Our commercial segment generates revenue from the sale of developed and undeveloped land, timber holdings or land with limited development and/or entitlements and the sale of commercial operating properties. Real estate sales in our commercial segment incur costs of revenue directly associated with the land, development, construction, timber and selling costs. Our commercial segment generates timber revenue primarily from open market sales of timber on site without the associated delivery costs. Cost of leasing revenue

and cost of real estate revenue exclude depreciation, depletion and amortization expense. Some of our JV assets and other assets incur interest and financing expenses related to loans as described in Note 8. *Debt, Net*.

Total units and percentage leased for multi-family and senior living communities by location are as follows:

	Location	March 31, 2026				December 31, 2025		
		Units Planned <sup>(a)</sup>	Units Completed	Units Leased	Percentage Leased of Units Completed	Units Completed	Units Leased	Percentage Leased of Units Completed
<b>Multi-family</b>								
Pier Park Crossings <sup>(b)</sup>	Bay County, FL	240	240	230	96 %	240	229	95 %
Pier Park Crossings Phase II <sup>(b)</sup>	Bay County, FL	120	120	113	94 %	120	109	91 %
Watersound Origins Crossings <sup>(b)</sup>	Walton County, FL	217	217	208	96 %	217	198	91 %
North Bay Landing	Bay County, FL	240	240	224	93 %	240	218	91 %
Mexico Beach Crossings <sup>(b)</sup>	Bay County, FL	216	216	212	98 %	216	202	94 %
Watersound Villas on the Fairway <sup>(c)</sup>	Walton County, FL	N/A	N/A	N/A	N/A	40	10	25 %
WindMark Beach	Gulf County, FL	31	31	21	68 %	31	22	71 %
<b>Total multi-family units <sup>(d)</sup></b>		<b>1,064</b>	<b>1,064</b>	<b>1,008</b>	<b>95 %</b>	<b>1,104</b>	<b>988</b>	<b>89 %</b>
<b>Senior living</b>								
Watersound Fountains <sup>(e)</sup>	Walton County, FL	148	148	76	51 %	148	69	47 %
<b>Total senior living units</b>		<b>148</b>	<b>148</b>	<b>76</b>	<b>51 %</b>	<b>148</b>	<b>69</b>	<b>47 %</b>
<b>Total units</b>		<b>1,212</b>	<b>1,212</b>	<b>1,084</b>	<b>89 %</b>	<b>1,252</b>	<b>1,057</b>	<b>84 %</b>

- (a) We have additional multi-family communities in various stages of planning.
- (b) Property is related to a consolidated JV. See Note 4. *Joint Ventures* for additional information.
- (c) In January 2025, the townhomes were platted as individual units, which created the ability to sell them individually. We are no longer entering into new leases. As of March 31, 2026, the townhomes are included within our residential segment.
- (d) All multi-family communities are managed by our unconsolidated Watersound Management JV. The Watersound Management JV is unconsolidated and is accounted for using the equity method. See Note 4. *Joint Ventures* for additional information.
- (e) The community is under lease-up. The senior living community is operated by our JV partner. The Watersound Fountains Independent Living JV is unconsolidated and is accounted for using the equity method. See Note 4. *Joint Ventures* for additional information.

As of March 31, 2026, our leasing portfolio consists of approximately 1,200,000 square feet of leasable space for mixed-use, retail, industrial, office, self-storage and medical uses. Through separate unconsolidated JVs, other commercial properties that are operated by our JV partners include a 124-room TownePlace Suites by Marriott, a 121-room Residence Inn, a Busy Bee branded fuel station and convenience store, which includes a Starbucks, and a golf cart sales and service facility, all located in Bay County, Florida.

The total net leasable building square feet and percentage leased of leasing properties are as follows:

	Location	March 31, 2026		December 31, 2025	
		Net Leasable Square Feet*	Percentage Leased	Net Leasable Square Feet*	Percentage Leased
Pier Park North <sup>(a)</sup>	Bay County, FL	320,310	100 %	320,310	100 %
VentureCrossings	Bay County, FL	303,605	100 %	303,605	100 %
Watersound Town Center <sup>(b) (c)</sup>	Walton County, FL	161,108	98 %	149,210	98 %
Beckrich Office Park <sup>(c) (d)</sup>	Bay County, FL	80,675	87 %	80,675	87 %
FSU/TMH Medical Campus	Bay County, FL	78,670	100 %	78,670	100 %
Watersound Self-Storage	Walton County, FL	67,694	94 %	67,694	93 %
WindMark Beach Town Center <sup>(c) (e)</sup>	Gulf County, FL	44,748	57 %	44,748	57 %
Watersound West Bay Center <sup>(f)</sup>	Bay County, FL	21,369	52 %	3,366	100 %
Cedar Grove Commerce Park	Bay County, FL	19,389	100 %	19,389	100 %
WaterColor Town Center <sup>(c)</sup>	Walton County, FL	17,560	99 %	17,560	96 %
Port St. Joe Commercial	Gulf County, FL	16,964	100 %	16,964	100 %
Beach Commerce Park <sup>(c)</sup>	Bay County, FL	14,800	91 %	14,800	100 %
South Walton Commerce Park	Walton County, FL	11,570	100 %	11,570	100 %
Watersound Gatehouse <sup>(c)</sup>	Walton County, FL	8,921	100 %	10,271	87 %
Other <sup>(g)</sup>	Bay, Gulf and Walton Counties, FL	33,096	100 %	35,208	100 %
		<u>1,200,479</u>	<u>96 %</u>	<u>1,174,040</u>	<u>96 %</u>

\* Net Leasable Square Feet is designated as the current square feet available for lease as specified in the applicable lease agreements plus management's estimate of space available for lease based on construction drawings.

- (a) Property is related to a consolidated JV. See Note 4. *Joint Ventures* for additional information.
- (b) An additional building was completed in the first quarter of 2026. As of March 31, 2026 and December 31, 2025, we occupied 6,752 square feet for our Business Services, which is excluded from net leasable square feet. Included in net leasable square feet as of March 31, 2026 and December 31, 2025, is 1,200 square feet leased to an unconsolidated JV.
- (c) In addition to net leasable square feet, there is also space that we occupy or that serves as common area.
- (d) We occupied approximately 22,556 square feet as our headquarters as of both March 31, 2026 and December 31, 2025, each of which is excluded from net leasable square feet.
- (e) Included in net leasable square feet as of March 31, 2026 and December 31, 2025, is 5,658 square feet of unfinished space.
- (f) An additional building was completed in the first quarter of 2026. In addition to net leasable square feet, as of March 31, 2026 and December 31, 2025, our unconsolidated Electric Cart Watersound JV owns and operates 11,813 square feet for its golf cart sales and service facility. See Note 4. *Joint Ventures* for additional information.
- (g) Includes various other properties, each with less than 10,000 net leasable square feet.

In addition to the leased properties above, we have ground leases in various locations of our land holdings.

We have commercial projects under development and construction as detailed in the table below. In addition to these properties, we have other commercial buildings and sites in various stages of planning and development.

	Location	March 31, 2026			
		Completed Square Feet	Square Feet Under Construction	Additional Planned Square Feet	Total Square Feet*
Watersound Town Center <sup>(a)</sup>	Walton County, FL	168,887	—	231,113	400,000
Watersound West Bay Center <sup>(b) (c)</sup>	Bay County, FL	33,182	69,134	397,684	500,000
FSU/TMH Medical Campus	Bay County, FL	78,670	—	241,330	320,000
		<u>280,739</u>	<u>69,134</u>	<u>870,127</u>	<u>1,220,000</u>

\* Total square feet are based on current estimates and are subject to change.

- (a) We occupy 6,752 square feet of the completed space for our Business Services. There is also additional completed space we occupy.
- (b) Completed square feet includes 11,813 square feet owned and operated by our unconsolidated Electric Cart Watersound JV for its golf cart sales and service facility. See Note 4. *Joint Ventures* for additional information.

(c) Square feet under construction includes 5,509 square feet for our Business Services.

### **Critical Accounting Estimates**

The discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses and related disclosures of contingent assets and liabilities. We base these estimates on historical experience, available current market information and on various other assumptions that management believes are reasonable under the circumstances. Additionally, we evaluate the results of these estimates on an on-going basis. Management's estimates form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions and our accounting estimates are subject to change.

Critical accounting policies that we believe reflect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements are set forth in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2025. There have been no significant changes in these policies during the first three months of 2026, however we cannot assure you that these policies will not change in the future.

### **Recently Adopted and Issued Accounting Pronouncements**

See Note 2. *Summary of Significant Accounting Policies* to our condensed consolidated financial statements included in this report for recently issued or adopted accounting standards, including the date of adoption and effect on our condensed consolidated financial statements.

### **Seasonality and Market Variability**

Our operations may be affected by seasonal fluctuations. The revenues and earnings from our business segments may vary significantly from period to period. Homebuilders tend to buy multiple homesites in sporadic transactions. In addition, homesite prices vary significantly by community, which further impacts period over period results. Therefore, there may be reporting periods in which we have no, or significantly less, revenue from residential or commercial real estate sales. We may also choose to operate rather than lease assets, lease rather than sell assets, or sell improved rather than unimproved land that may delay revenue and profits.

Hospitality revenues are typically higher in the second and third quarters, and vary depending on the timing of holidays and school breaks. Commercial real estate sales tend to be non-recurring. Projects depend on uncertain demand. Extraordinary events such as hurricanes may dramatically change demand and pricing for products and services.

**Results of Operations**

**Consolidated Results**

The following table sets forth a comparison of the results of our operations:

	Three Months Ended March 31,	
	2026	2025
	<i>In millions</i>	
<b>Revenue:</b>		
Real estate revenue	\$ 39.7	\$ 38.3
Hospitality revenue	44.7	39.6
Leasing revenue	14.7	16.3
<b>Total revenue</b>	<b>99.1</b>	<b>94.2</b>
<b>Expenses:</b>		
Cost of real estate revenue <sup>(a)</sup>	21.6	18.8
Cost of hospitality revenue <sup>(a)</sup>	33.8	32.4
Cost of leasing revenue <sup>(a)</sup>	5.7	7.4
Corporate and other operating expenses <sup>(a)</sup>	8.4	6.6
Depreciation, depletion and amortization	11.4	12.1
<b>Total expenses</b>	<b>80.9</b>	<b>77.3</b>
<b>Operating income</b>	<b>18.2</b>	<b>16.9</b>
Other income (expense):		
Investment income, net	3.3	3.4
Interest expense	(7.1)	(7.8)
Equity in income from unconsolidated joint ventures	3.5	10.2
Other expense, net	(0.1)	(0.2)
<b>Total other (expense) income, net</b>	<b>(0.4)</b>	<b>5.6</b>
<b>Income before income taxes</b>	<b>17.8</b>	<b>22.5</b>
Income tax expense	(4.5)	(5.8)
<b>Net income</b>	<b>\$ 13.3</b>	<b>\$ 16.7</b>

(a) Excluding depreciation, depletion and amortization, shown separately above.

**Real Estate Revenue and Gross Profit**

The following table sets forth a comparison of our total consolidated real estate revenue and gross profit:

	<b>Three Months Ended March 31,</b>			
	<b>2026</b>	<b>% (a)</b>	<b>2025</b>	<b>% (a)</b>
<i>Dollars in millions</i>				
<b>Revenue:</b>				
Residential real estate revenue	\$ 28.3	71.3 %	\$ 32.9	85.9 %
Commercial, forestry and hospitality real estate revenue	6.4	16.1 %	3.2	8.4 %
Timber revenue	0.9	2.3 %	1.2	3.1 %
Other revenue	4.1	10.3 %	1.0	2.6 %
<b>Real estate revenue</b>	<b>\$ 39.7</b>	<b>100.0 %</b>	<b>\$ 38.3</b>	<b>100.0 %</b>
<b>Gross profit:</b>				
Residential real estate	\$ 12.6	44.5 %	\$ 15.0	45.6 %
Commercial, forestry and hospitality real estate	4.3	67.2 %	3.1	96.9 %
Timber	0.7	77.8 %	1.0	83.3 %
Other	0.5	12.2 %	0.4	40.0 %
<b>Gross profit</b>	<b>\$ 18.1</b>	<b>45.6 %</b>	<b>\$ 19.5</b>	<b>50.9 %</b>

(a) Calculated percentage of total real estate revenue and the respective gross margin percentage.

*Residential Real Estate Revenue and Gross Profit.* During the three months ended March 31, 2026, residential real estate revenue decreased \$4.6 million, or 14.0%, to \$28.3 million, as compared to \$32.9 million during the same period in 2025. During the three months ended March 31, 2026, residential real estate gross profit decreased \$2.4 million to \$12.6 million (or gross margin of 44.5%), as compared to \$15.0 million (or gross margin of 45.6%) during the same period in 2025. During the three months ended March 31, 2026, we sold 168 homesites and 6 homes, compared to 249 homesites and no homes during the same period in 2025. During the three months ended March 31, 2026 and 2025, the average base revenue, excluding homesite residuals, per homesite sold was approximately \$121,000 and \$114,000, respectively, due to the mix of sales from different communities. The revenue, gross profit and margin for each period was impacted by the difference in pricing among the communities, the difference in the cost of the development and the volume of sales within each of the communities. The number of homesites sold varied each period due to the timing of homebuilder contractual closing obligations in our residential communities.

*Commercial, Forestry and Hospitality Real Estate Revenue and Gross Profit.* During the three months ended March 31, 2026, we had four commercial, forestry and hospitality real estate sales totaling approximately 115 acres for \$6.4 million, resulting in a gross profit of \$4.3 million (or gross margin of 67.2%). The commercial, forestry and hospitality real estate sales during the three months ended March 31, 2026, included the sale of a vacation rental property used in hospitality operations for \$3.6 million, resulting in a gross margin of approximately 63.9%. During the three months ended March 31, 2025, we had two commercial and forestry real estate sales totaling approximately 133 acres for \$3.2 million, resulting in a gross profit of \$3.1 million (or gross margin of 96.9%).

Revenue from real estate can vary significantly from period-to-period depending on the proximity to developed areas and mix of real estate sold in each period, with varying compositions of retail, office, industrial, timber and other commercial uses. Our gross margin can vary significantly from period-to-period depending on the characteristics of property sold. Sales of forestry land typically have a lower cost basis than residential, commercial and hospitality real estate sales. In addition, our cost basis in real estate can vary depending on the amount of development, construction or other costs incurred on the property.

*Timber Revenue and Gross Profit.* Timber revenue decreased \$0.3 million, or 25.0%, to \$0.9 million during the three months ended March 31, 2026, as compared to \$1.2 million in the same period in 2025. There were 52,000 tons of

wood products sold at an average price per ton of \$15.95 during the three months ended March 31, 2026, as compared to 74,000 tons of wood products sold at an average price per ton of \$14.61, during the same period in 2025. Timber gross margin was 77.8% during the three months ended March 31, 2026, as compared to 83.3% during the same period in 2025. The decrease in revenue and gross margin was primarily due to product mix and a decrease in tons of wood products sold in the current period.

*Other Revenue.* Other revenue primarily consists of our Business Services revenue and mitigation bank credit sales. Other revenue increased \$3.1 million during the three months ended March 31, 2026, compared to the same period in 2025. Other gross margin was 12.2% during the three months ended March 31, 2026, as compared to 40.0% during the same period in 2025. The change in other revenue and gross margin was primarily due to our real estate brokerage business, which began operations in the second quarter of 2025.

**Hospitality Revenue and Gross Profit**

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>Dollars in millions</i>	
Hospitality revenue	\$ 44.7	\$ 39.6
Gross profit	\$ 10.9	\$ 7.2
Gross margin	24.4 %	18.2 %

Hospitality revenue increased \$5.1 million, or 12.9%, to \$44.7 million during the three months ended March 31, 2026, as compared to \$39.6 million in the same period in 2025. The increase in hospitality revenue was primarily related to membership increases and ancillary spend. The increase in revenue was also related to an increase in hotel operations in average daily rate (“ADR”), occupancy and guest incidental spend. As of March 31, 2026, Watersound Club had 3,647 members, compared with 3,498 members as of March 31, 2025, a net increase of 149 members. As of both March 31, 2026 and 2025, we had 1,053 operational hotel rooms (excluding 245 hotel rooms related to unconsolidated JVs). Hospitality gross margin increased to 24.4% during the three months ended March 31, 2026, compared to 18.2% during the same period in 2025. The increase in gross margin was primarily due to the continued stabilization of the properties and the management of operating expenses.

**Leasing Revenue and Gross Profit**

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>Dollars in millions</i>	
Leasing revenue	\$ 14.7	\$ 16.3
Gross profit	\$ 9.0	\$ 8.9
Gross margin	61.2 %	54.6 %

Leasing revenue decreased \$1.6 million, or 9.8%, to \$14.7 million during the three months ended March 31, 2026, as compared to \$16.3 million in the same period in 2025. The decrease was primarily due to the sale of Watercrest JV’s senior living community property in September 2025, which ceased operating activities, and the sale of townhomes in the Watersound Villas on the Fairway community since the end of the prior period. The decrease was partially offset by additional commercial property leases. Leasing gross margin increased to 61.2% during the three months ended March 31, 2026, as compared to 54.6% during the same period in 2025. The increase in leasing gross margin was primarily due to additional leases in the current period and the sale of the Watercrest JV’s senior living community property, which operated with lower margins.

**Corporate and Other Operating Expenses**

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>In millions</i>	
Employee costs	\$ 4.3	\$ 2.8
Property taxes and insurance	1.6	1.6
Professional fees	1.3	1.4
Marketing and owner association costs	0.4	0.3
Occupancy, repairs and maintenance	0.2	0.1
Other miscellaneous	0.6	0.4
<b>Total corporate and other operating expenses (a)</b>	<b>\$ 8.4</b>	<b>\$ 6.6</b>

(a) Excluding depreciation, depletion and amortization.

Corporate and other operating expenses increased \$1.8 million to \$8.4 million during the three months ended March 31, 2026, as compared to \$6.6 million in the same period in 2025. The increase in corporate and other operating expenses was primarily due to compensation payments made in the first quarter of 2026.

**Depreciation, Depletion and Amortization**

Depreciation, depletion and amortization expense decreased \$0.7 million during the three months ended March 31, 2026, as compared to the same period in 2025, primarily due to assets sold since the prior period, partially offset by new hospitality and commercial assets placed in service. Depreciation is a non-cash, GAAP expense, which is amortized over an asset's useful life, while maintenance and repair expenses are period costs and expensed as incurred.

**Investment Income, Net**

Investment income, net primarily includes (i) interest, dividends and accretion income accrued or received on our cash, cash equivalents and other investments, (ii) interest income earned on the time deposit held by SPE and (iii) interest earned on notes receivable, our unimproved land contribution to the unconsolidated Latitude Margaritaville Watersound JV as home sales are transacted in the community and other receivables as detailed in the table below:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>In millions</i>	
Interest, dividend and accretion income	\$ 1.0	\$ 0.9
Interest income from investments in special purpose entities	2.0	2.0
Interest earned on notes receivable and other interest	0.3	0.5
<b>Total investment income, net</b>	<b>\$ 3.3</b>	<b>\$ 3.4</b>

Investment income, net during the three months ended March 31, 2026 and 2025, were comparable.

**Interest Expense**

Interest expense primarily includes interest incurred on project financing, the Senior Notes issued by Northwest Florida Timber Finance, LLC, CDD debt and finance leases, as well as amortization of debt discount and premium and debt issuance costs as detailed in the table below:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>In millions</i>	
Interest incurred for project financing and other interest expense	\$ 4.9	\$ 5.6
Interest expense and amortization of discount and issuance costs for Senior Notes issued by special purpose entity	2.2	2.2
<b>Total interest expense</b>	<b>\$ 7.1</b>	<b>\$ 7.8</b>

Interest expense decreased \$0.7 million, or 9.0%, to \$7.1 million during the three months ended March 31, 2026, as compared to \$7.8 million in the same period in 2025. The decrease in interest expense is due to repayment of project financing and a decrease in interest rates from the prior period. See Note 8. *Debt, Net* and Note 15. *Other (Expense) Income, Net* for additional information regarding project financing.

**Equity in Income from Unconsolidated Joint Ventures**

Equity in income (loss) from unconsolidated joint ventures includes our proportionate share of earnings or losses of unconsolidated JVs accounted for using the equity method as detailed in the table below. See Note 4. *Joint Ventures* for additional information.

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>In millions</i>	
Latitude Margaritaville Watersound JV <sup>(a)</sup>	\$ 5.1	\$ 12.7
Watersound Fountains Independent Living JV <sup>(b)</sup>	(0.9)	(1.0)
Pier Park TPS JV	(0.2)	(0.3)
Pier Park RI JV <sup>(c)</sup>	(0.4)	(1.1)
Busy Bee JV <sup>(d)</sup>	(0.1)	(0.2)
Electric Cart Watersound JV	—	—
Watersound Management JV	—	0.1
<b>Total equity in income from unconsolidated joint ventures</b>	<b>\$ 3.5</b>	<b>\$ 10.2</b>

- (a) During the three months ended March 31, 2026 and 2025, the Latitude Margaritaville Watersound JV completed 83 and 192 home sale transactions, respectively.
- (b) The community is under lease-up.
- (c) The three months ended March 31, 2025, include start-up, depreciation and interest expenses for the project.
- (d) Includes changes in the fair value of derivatives related to interest rate swaps entered into by the Busy Bee JV.

**Other Expense, Net**

Other expense, net primarily includes other income and expense items as detailed in the table below:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>In millions</i>	
Miscellaneous expense, net	\$ (0.1)	\$ (0.2)
<b>Other expense, net</b>	<b>\$ (0.1)</b>	<b>\$ (0.2)</b>

Other expense, net during the three months ended March 31, 2026 and 2025, were comparable. Miscellaneous expense, net during the three months ended March 31, 2026 and 2025, primarily includes loss on early extinguishment of debt, as well as fees related to loans.

**Income Tax Expense**

Income tax expense was \$4.5 million during the three months ended March 31, 2026, as compared to \$5.8 million during the same period in 2025. Our effective tax rate was 25.3% for the three months ended March 31, 2026, as compared to 25.8% during the same period in 2025.

Our effective rate for the three months ended March 31, 2026 and 2025, differed from the federal statutory rate of 21.0% primarily due to state income taxes, nontaxable or nondeductible and other differences. See Note 11. *Income Taxes* for additional information.

**Segment Results**

**Residential**

The table below sets forth the consolidated results of operations of our residential segment:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>In millions</i>	
<b>Revenue:</b>		
Real estate revenue		
Residential real estate revenue	\$ 26.2	\$ 30.5
Other revenue	2.1	2.4
Total real estate revenue	28.3	32.9
Leasing revenue	—	0.1
Total revenue	28.3	33.0
<b>Expenses:</b>		
Cost of real estate and other revenue <sup>(a)</sup>	15.7	17.9
Other operating expenses <sup>(a)</sup>	1.3	1.2
Depreciation, depletion and amortization	—	0.1
Total expenses	17.0	19.2
Operating income	11.3	13.8
Other income (expense):		
Investment income, net	0.2	0.5
Interest expense	(0.1)	(0.1)
Equity in income from unconsolidated joint ventures	5.1	12.7
Other income, net	0.1	0.1
Total other income, net	5.3	13.2
<b>Income before income taxes</b>	<b>\$ 16.6</b>	<b>\$ 27.0</b>

(a) Excluding depreciation, depletion and amortization, shown separately above.

Three months ended March 31, 2026 compared to the three months ended March 31, 2025

The following table sets forth our consolidated residential real estate revenue and cost of revenue activity:

	Three Months Ended March 31, 2026					Three Months Ended March 31, 2025				
	Units Sold	Revenue	Cost of Revenue	Gross Profit	Gross Margin	Units Sold	Revenue	Cost of Revenue	Gross Profit	Gross Margin
	<i>Dollars in millions</i>					<i>Dollars in millions</i>				
<b>Consolidated</b>										
Homesites	168	\$ 23.1	\$ 12.4	\$ 10.7	46.3 %	249	\$ 30.5	\$ 16.6	\$ 13.9	45.6 %
Homes	6	3.1	2.1	1.0	32.3 %	N/A	—	—	—	— %
<b>Total consolidated</b>	<b>174</b>	<b>\$ 26.2</b>	<b>\$ 14.5</b>	<b>\$ 11.7</b>	<b>44.7 %</b>	<b>249</b>	<b>\$ 30.5</b>	<b>\$ 16.6</b>	<b>\$ 13.9</b>	<b>45.6 %</b>
<b>Unconsolidated</b>										
Homes <sup>(a)</sup>	83					192				
<b>Total consolidated and unconsolidated</b>	<b>257</b>					<b>441</b>				

(a) Includes homes sold by the Latitude Margaritaville Watersound JV, which is unconsolidated and is accounted for using the equity method. See Note 4. *Joint Ventures* for additional information.

The following discussion sets forth details of the consolidated results of operations of our residential segment.

*Homesites.* Revenue from homesite sales decreased \$7.4 million, or 24.3%, during the three months ended March 31, 2026, as compared to the same period in 2025, primarily due to the mix and number of homesites sold per community and the timing of homebuilder contractual closing obligations in our residential communities. During the three months ended March 31, 2026 and 2025, the average base revenue, excluding homesite residuals, per homesite sold was approximately \$121,000 and \$114,000, respectively, due to the mix of sales from different communities. Revenue includes estimated homesite residuals of \$1.7 million and \$1.1 million during the three months ended March 31, 2026 and 2025, respectively. The increase in estimated homesite residuals was due to the mix and number of homesites sold in specific communities during the current period. Gross margin was 46.3% during the three months ended March 31, 2026, comparable to the same period in 2025. Gross margin may vary each period depending on the location of homesite sales.

*Homes.* During the three months ended March 31, 2026, we sold six completed townhomes within our Watersound Villas on the Fairway community for a total of \$3.1 million, resulting in a gross margin of 32.3%. During the three months ended March 31, 2025, we did not have any home sales.

Other revenue includes tap and impact fee credits sold, marketing fees and other fees. Other revenue includes estimated fees related to homebuilder homesite sales of \$0.6 million and \$0.5 million, during the three months ended March 31, 2026 and 2025, respectively.

Other operating expenses include salaries and benefits, property taxes, marketing, professional fees, project administration, owner association and CDD assessments and other administrative expenses.

Investment income, net primarily consists of interest earned on the unimproved land contribution to our unconsolidated Latitude Margaritaville Watersound JV as home sales are transacted in the community. Investment income, net decreased \$0.3 million during the three months ended March 31, 2026, as compared to the same period in 2025, primarily due to fewer home sales transacted in the community during the current period. See Note 4. *Joint Ventures* for additional information. Interest expense primarily consists of interest incurred on our portion of the total outstanding CDD debt. See Note 8. *Debt, Net* for additional information.

Equity in income from unconsolidated joint ventures includes our proportionate share of earnings or losses of an unconsolidated JV accounted for using the equity method. Equity in income from unconsolidated joint ventures decreased \$7.6 million during the three months ended March 31, 2026, as compared to the same period in 2025. The decrease was primarily due to the decreased volume of home sale transactions and a lower average sales price, partially offset by higher average margin per home sold during the current period related to our unconsolidated Latitude Margaritaville Watersound JV. The Latitude Margaritaville Watersound JV completed 83 home sale transactions during the three months ended March 31, 2026, compared to 192 home sale transactions during the same period in 2025. See Note 4. *Joint Ventures* for additional information.

**Hospitality**

The table below sets forth the consolidated results of operations of our hospitality segment:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
<i>In millions</i>		
<b>Revenue:</b>		
Hospitality revenue	\$ 44.7	\$ 39.6
Leasing revenue	0.8	0.9
Real estate revenue	3.6	—
<b>Total revenue</b>	<b>49.1</b>	<b>40.5</b>
<b>Expenses:</b>		
Cost of hospitality revenue <sup>(a)</sup>	33.8	32.4
Cost of leasing revenue <sup>(a)</sup>	0.5	0.5
Cost of real estate revenue <sup>(a)</sup>	1.3	—
Other operating expenses <sup>(a)</sup>	0.6	0.4
Depreciation, depletion and amortization	7.0	7.1
<b>Total expenses</b>	<b>43.2</b>	<b>40.4</b>
<b>Operating income</b>	<b>5.9</b>	<b>0.1</b>
Other income (expense):		
Investment income, net	0.1	—
Interest expense	(2.3)	(2.7)
Other expense, net	—	(0.1)
<b>Total other expense, net</b>	<b>(2.2)</b>	<b>(2.8)</b>
<b>Income (loss) before income taxes</b>	<b>\$ 3.7</b>	<b>\$ (2.7)</b>

(a) Excluding depreciation, depletion and amortization, shown separately above.

*Three months ended March 31, 2026 compared to the three months ended March 31, 2025*

The following table sets forth details of our hospitality segment consolidated revenue and gross profit (deficit):

	<b>Three Months Ended March 31, 2026</b>			<b>Three Months Ended March 31, 2025</b>		
	<b>Revenue</b>	<b>Gross Profit</b>	<b>Gross Margin</b>	<b>Revenue</b>	<b>Gross Profit (Deficit)</b>	<b>Gross Margin</b>
<i>Dollars in millions</i>						
Clubs <sup>(a)</sup>	\$ 22.8	\$ 9.1	39.9 %	\$ 19.6	\$ 7.5	38.3 %
Hotels	19.5	1.6	8.2 %	17.8	(0.2)	(1.1)%
Other	2.4	0.2	8.3 %	2.2	(0.1)	(4.5)%
<b>Total</b>	<b>\$ 44.7</b>	<b>\$ 10.9</b>	<b>24.4 %</b>	<b>\$ 39.6</b>	<b>\$ 7.2</b>	<b>18.2 %</b>

(a) Includes the Camp Creek Inn due to its proximity and guest access to Watersound Club amenities.

Revenue from our clubs increased \$3.2 million, or 16.3%, during the three months ended March 31, 2026, as compared to the same period in 2025. The increase in revenue was due to an increase in membership dues, membership

ancillary spend and Camp Creek Inn lodging and ancillary spend. As of March 31, 2026, Watersound Club had 3,647 members, compared with 3,498 members as of March 31, 2025, a net increase of 149 members. Our clubs gross margin was 39.9% during the three months ended March 31, 2026, compared to 38.3% during the same period in 2025. The increase in gross margin was primarily due to stabilization of the Camp Creek Inn and management of operating expenses.

Revenue from our hotel operations increased \$1.7 million, or 9.6%, during the three months ended March 31, 2026, as compared to the same period in 2025. The increase was primarily related to an increase in ADR, occupancy, as well as guest incidental spend. Our hotels gross margin was 8.2% for the three months ended March 31, 2026, compared to a negative gross margin of 1.1% during the same period in 2025. The increase in gross margin was primarily due to stabilization of the properties and management of operating expenses.

As of both March 31, 2026 and 2025, we had 1,053 operational hotel rooms (excluding 245 hotel rooms related to unconsolidated JVs).

Revenue from other hospitality operations increased \$0.2 million, or 9.1%, during the three months ended March 31, 2026, as compared to the same period in 2025, primarily due to increased revenue from our standalone restaurants and marina operations. Our other hospitality operations gross margin was 8.3% during the three months ended March 31, 2026, compared to a negative gross margin of 4.5% during the same period in 2025. The increase in gross margin was due to management of operating expenses.

Leasing revenue includes marina boat slip and dry storage rentals, as well as leases of other hospitality assets.

Real estate revenue during the three months ended March 31, 2026, includes the sale of a vacation rental property for \$3.6 million, resulting in a gross profit of \$2.3 million (or gross margin of 63.9%).

Other operating expenses include salaries and benefits, professional fees, repairs and maintenance and other administrative expenses.

Interest expense primarily includes interest incurred from our hospitality project financing. The decrease of \$0.4 million in interest expense during the three months ended March 31, 2026, as compared to the same period in 2025, was primarily due to repayment of project financing and a decrease in interest rates from the prior period. See Note 8. *Debt, Net* for additional information.

### Commercial

The table below sets forth the consolidated results of operations of our commercial segment:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
<i>In millions</i>		
<b>Revenue:</b>		
Leasing revenue		
Commercial leasing revenue	\$ 8.2	\$ 7.3
Multi-family leasing revenue	5.6	5.8
Senior living leasing revenue	—	2.0
Total leasing revenue	13.8	15.1
Real estate revenue		
Commercial and forestry real estate revenue	2.8	3.2
Timber revenue	0.9	1.2
Total real estate revenue	3.7	4.4
Total revenue	17.5	19.5
<b>Expenses:</b>		
Cost of leasing revenue <sup>(a)</sup>	5.2	6.7
Cost of real estate revenue <sup>(a)</sup>	0.9	0.3
Other operating expenses <sup>(a)</sup>	1.3	1.1
Depreciation, depletion and amortization	4.2	4.8
Total expenses	11.6	12.9
Operating income	5.9	6.6
Other (expense) income:		
Interest expense	(2.5)	(2.8)
Equity in loss from unconsolidated joint ventures	(1.5)	(2.5)
Other expense, net	(0.2)	(0.3)
Total other expense, net	(4.2)	(5.6)
<b>Income before income taxes</b>	<b>\$ 1.7</b>	<b>\$ 1.0</b>

(a) Excluding depreciation, depletion and amortization, shown separately above.

Three months ended March 31, 2026 compared to the three months ended March 31, 2025

The following table sets forth details of our commercial segment consolidated revenue and gross profit:

	<b>Three Months Ended March 31, 2026</b>			<b>Three Months Ended March 31, 2025</b>		
	<b>Revenue</b>	<b>Gross Profit</b>	<b>Gross Margin</b>	<b>Revenue</b>	<b>Gross Profit</b>	<b>Gross Margin</b>
<i>Dollars in millions</i>						
<b>Leasing</b>						
Commercial leasing	\$ 8.2	\$ 6.0	73.2 %	\$ 7.3	\$ 4.8	65.8 %
Multi-family leasing	5.6	2.6	46.4 %	5.8	2.9	50.0 %
Senior living leasing	—	—	— %	2.0	0.7	35.0 %
Total leasing	13.8	8.6	62.3 %	15.1	8.4	55.6 %
<b>Real estate</b>						
Commercial and forestry real estate	2.8	2.1	75.0 %	3.2	3.1	96.9 %
Timber	0.9	0.7	77.8 %	1.2	1.0	83.3 %
Total real estate	3.7	2.8	75.7 %	4.4	4.1	93.2 %
<b>Total</b>	<b>\$ 17.5</b>	<b>\$ 11.4</b>	<b>65.1 %</b>	<b>\$ 19.5</b>	<b>\$ 12.5</b>	<b>64.1 %</b>

The following discussion sets forth details of the consolidated results of operations of our commercial segment.

Total leasing revenue decreased \$1.3 million, or 8.6%, during the three months ended March 31, 2026, as compared to the same period in 2025. The decrease was primarily due to the sale of Watercrest JV's senior living community property in September 2025, which ceased operating activities, and the sale of townhomes in the Watersound Villas on the Fairway community since the end of the prior period, partially offset by additional commercial property leases. Total leasing gross margin during the three months ended March 31, 2026 was 62.3%, as compared to 55.6% during the same period in 2025. The increase in leasing gross margin was primarily due to additional leases in the current period and the sale of the Watercrest JV's senior living community property, which operated with lower margins. As of March 31, 2026, we had net leasable square feet of approximately 1,200,000, of which approximately 1,150,000 square feet were under lease. As of March 31, 2025, we had net leasable square feet of approximately 1,180,000, of which approximately 1,114,000 square feet were under lease. As of March 31, 2026 and 2025, our consolidated entities had 1,064 and 1,235 multi-family and senior living units, respectively, of which 1,008 were leased as of March 31, 2026, compared to 1,087 leased as of March 31, 2025 (excludes 148 senior living units for the unconsolidated Watersound Fountains Independent Living JV). The number of multi-family and senior living units decreased during the three months ended March 31, 2026, due to assets sold since the end of the prior period. See Note 4. *Joint Ventures* for additional information.

Commercial and forestry real estate revenue can vary depending on the proximity to developed areas and the mix and characteristics of commercial and forestry real estate sold in each period, with varying compositions of retail, office, industrial, timber and other commercial uses. During the three months ended March 31, 2026, we had three commercial and forestry real estate sales of approximately 115 acres for \$2.8 million, resulting in a gross margin of approximately 75.0%. During the three months ended March 31, 2025, we had two commercial and forestry real estate sales of approximately 133 acres for \$3.2 million, resulting in a gross margin of approximately 96.9%.

Timber revenue decreased \$0.3 million, or 25.0%, to \$0.9 million during the three months ended March 31, 2026, as compared to \$1.2 million during the same period in 2025. There were 52,000 tons of wood products sold at an average price per ton of \$15.95 during the three months ended March 31, 2026, as compared to 74,000 tons of wood products sold at an average price per ton of \$14.61, during the same period in 2025. Timber gross margin was 77.8% during the three months ended March 31, 2026, as compared to 83.3% during the same period in 2025. The decrease in revenue and gross margin was primarily due to product mix and a decrease in tons of wood products sold in the current period.

Other operating expenses include salaries and benefits, property taxes, CDD assessments, professional fees, marketing, project administration and other administrative expenses.

The decrease of \$0.6 million in depreciation, depletion and amortization expense during the three months ended March 31, 2026, as compared to the same period in 2025, was primarily due to assets sold since the prior period, partially offset by new assets placed in service in the current period.

Interest expense primarily includes interest incurred from our commercial project financing and CDD debt. The decrease of \$0.3 million in interest expense during the three months ended March 31, 2026, as compared to the same period in 2025, was primarily due to repayment of project financing and a decrease in interest rates from the prior period. See Note 8. *Debt, Net* for additional information.

Equity in loss from unconsolidated joint ventures includes our proportionate share of earnings or losses of unconsolidated JVs accounted for using the equity method. Equity in loss from unconsolidated joint ventures for the Pier Park RI JV was \$0.4 million during the three months ended March 31, 2026, as compared to \$1.1 million for the same period in 2025. The three months ended March 31, 2025, include start-up, depreciation and interest expenses related to the Pier Park RI JV. Equity in loss from unconsolidated joint ventures for the Watersound Fountains Independent Living JV was \$0.9 million during the three months ended March 31, 2026, as compared to \$1.0 million for the same period in 2025. The community is under lease-up. See Note 4. *Joint Ventures* for additional information.

Other expense, net primarily includes loss on early extinguishment of debt, as well as fees related to loans. See Note 8. *Debt, Net* for additional information.

## Liquidity and Capital Resources

As of March 31, 2026, we had cash and cash equivalents of \$136.3 million, compared to \$129.6 million as of December 31, 2025.

We believe that our current cash position, financing arrangements and cash generated from operations will provide us with sufficient liquidity to satisfy our anticipated working capital needs, expected capital expenditures, principal and interest payments on our long-term debt, authorized stock repurchases and authorized dividends for the next twelve months.

During the three months ended March 31, 2026, we invested a total of \$20.7 million for capital expenditures, which includes \$11.4 million for our residential segment, \$2.7 million for our hospitality segment, \$5.9 million for our commercial segment and \$0.7 million for corporate and other expenditures. We anticipate that future capital commitments will be funded through cash generated from operations, cash and cash equivalents on hand and new financing arrangements. As of March 31, 2026, we had a total of \$31.8 million primarily in construction and development related contractual obligations. Capital expenditures and contractual obligations exclude amounts related to unconsolidated JVs. See Note 4. *Joint Ventures* for additional information.

As of March 31, 2026 and December 31, 2025, we had various loans outstanding totaling \$385.1 million and \$396.0 million, respectively, with maturities from April 2027 through March 2064. As of March 31, 2026, the weighted average effective interest rate of total outstanding debt was 4.7%, of which 82.7% includes fixed or swapped interest rates, and the average remaining life was 19.7 years. As of March 31, 2026, the weighted average rate on our variable rate loans, excluding the swapped portion, was 5.9%. See Note 8. *Debt, Net* for additional information.

In 2018, the Pier Park Crossings JV entered into a \$36.6 million loan, insured by HUD, as amended. As of March 31, 2026 and December 31, 2025, \$33.5 million and \$33.6 million, respectively, was outstanding on the PPC JV Loan. The loan bears interest at a rate of 3.1% and matures in June 2060. The loan includes a prepayment premium due to the lender of 2% - 7% for any additional principal that is prepaid through August 2031. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2020, a wholly-owned subsidiary of ours entered into a \$15.3 million loan, as amended, which is guaranteed by us. As of March 31, 2026 and December 31, 2025, \$1.1 million and \$3.2 million, respectively, was outstanding on the Airport Hotel Loan. The loan bears interest at SOFR plus 2.1%, with a floor of 3.0% and matures in February 2030. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2020, the Pier Park Resort Hotel JV entered into a loan with an initial amount of \$52.5 million up to a maximum of \$60.0 million through additional earn-out requests. As of March 31, 2026 and December 31, 2025, \$49.5 million and \$49.8 million, respectively, was outstanding on the Pier Park Resort Hotel JV Loan. The loan matures in April 2027 and bears interest at a rate of SOFR plus 2.1%. The loan is secured by the real property and certain other Security Interests. In connection with the loan, as guarantors, we and our JV partner entered into a guarantee based on each partner's ownership interest in favor of the lender, to guarantee the payment and performance of the borrower. As guarantor, our liability under the loan can be released upon reaching and maintaining certain debt service coverage. In addition, the guarantee can become full recourse in the case of the failure of the guarantor to abide by or perform any of the covenants or warranties to be performed on the part of such guarantor. The Pier Park Resort Hotel JV entered into an interest rate swap to hedge cash flows tied to changes in the underlying floating interest rate tied to SOFR. The interest rate swap matures in April 2027 and fixed the variable rate on the notional amount of related debt, initially at \$42.0 million, amortizing to \$38.7 million at swap maturity, to a rate of 3.2%. See Note 5. *Financial Instruments and Fair Value Measurements* and Note 8. *Debt, Net* for additional information.

In 2020, a wholly-owned subsidiary of ours entered into a \$16.8 million loan, which is guaranteed by us. As of March 31, 2026 and December 31, 2025, \$14.8 million and \$15.0 million, respectively, was outstanding on the Breakfast Point Hotel Loan. The loan matures in November 2042 and bears interest at a rate of 6.0% through November 2027 and the 1-year constant maturity Treasury rate plus 3.3% from December 2027 through November 2042, with a minimum rate of 6.0% throughout the term of the loan. The loan includes a prepayment premium due to the lender of 1% of the

outstanding principal balance for any additional principal that is prepaid through November 2027. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2021, The Lodge 30A JV entered into a \$15.0 million loan. As of March 31, 2026 and December 31, 2025, \$13.4 million and \$13.6 million, respectively, was outstanding on the Lodge 30A JV Loan. The loan bears interest at a rate of 3.8% and matures in January 2028. The loan is secured by the real property and certain other Security Interests. In connection with the loan, we, wholly-owned subsidiaries of ours and our JV partner entered into a joint and several payment and performance guarantee in favor of the lender. Upon reaching a certain debt service coverage ratio for a minimum of twenty-four months, our liability as guarantor can be reduced to 75% of the outstanding principal amount for a twelve-month period. The debt service coverage ratio will be tested annually thereafter and can be reduced to 50% in year four and 25% in year five. We receive a monthly fee related to the guarantee from our JV partner based on the JV partner's ownership percentage. See Note 8. *Debt, Net* for additional information.

In 2021, a wholly-owned subsidiary of ours entered into a \$28.0 million loan, which is guaranteed by us. As of March 31, 2026 and December 31, 2025, \$26.7 million and \$26.8 million, respectively, was outstanding on the Watersound Camp Creek Loan. The loan matures in December 2047 and bears interest at a rate of SOFR plus 2.1%, with a floor of 2.6%. The loan is secured by the real property and certain other Security Interests. As guarantor, our liability under the loan will be reduced to 50% of the outstanding principal amount upon the project reaching and maintaining a trailing six months of operations with a certain debt service coverage ratio and reduced to 25% of the outstanding principal amount upon reaching and maintaining a trailing twelve months of operations with a certain debt service coverage ratio. In addition, the guarantee can become full recourse in the case of the failure of guarantor to abide by or perform any of the covenants, warranties or other certain obligations to be performed on the part of such guarantor. See Note 8. *Debt, Net* for additional information.

In 2021, a wholly-owned subsidiary of ours entered into a \$12.0 million loan, which is guaranteed by us. As of March 31, 2026 and December 31, 2025, \$2.4 million and \$4.7 million, respectively, was outstanding on the Watersound Town Center Grocery Loan. The loan bears interest at SOFR plus 2.1%, with a floor of 2.3%, and matures in August 2031. The loan is secured by the real property and certain other Security Interests. As guarantor, our liability under the loan is 25% of the outstanding principal amount. See Note 8. *Debt, Net* for additional information.

In 2021, a wholly-owned subsidiary of ours entered into a \$21.2 million loan, which is guaranteed by us. As of March 31, 2026 and December 31, 2025, \$18.8 million and \$19.0 million, respectively, was outstanding on the Hotel Indigo Loan. The loan bears interest at a rate of SOFR plus 2.5%, with a floor of 2.5%. The loan matures in October 2028 and includes an option for an extension of the maturity date by sixty months, subject to certain conditions. The loan is secured by the leasehold property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2022, the Mexico Beach Crossings JV entered into a \$43.5 million loan, insured by HUD. As of March 31, 2026 and December 31, 2025, \$42.4 million and \$42.5 million, respectively, was outstanding on the Mexico Beach Crossings JV Loan. The loan bears interest at a rate of 3.0% and matures in March 2064. The loan includes a prepayment premium due to the lender of 1% - 8% for any principal that is prepaid through March 2034. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2022, the Pier Park Crossings Phase II JV refinanced into a \$22.9 million loan, insured by HUD. As of March 31, 2026 and December 31, 2025, \$21.3 million and \$21.4 million, respectively, was outstanding on the PPC II JV Loan. The PPC II JV Loan bears interest at a rate of 2.7% and matures in May 2057. The loan includes a prepayment premium due to the lender of 1% - 7% for any principal that is prepaid through May 2032. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2022, a wholly-owned subsidiary of ours entered into a \$13.7 million loan, which is guaranteed by us. As of March 31, 2026 and December 31, 2025, \$7.9 million and \$11.2 million, respectively, was outstanding on the Topsail Hotel Loan. The loan bears interest at a rate of SOFR plus 2.1%, with a floor of 3.0% and matures in July 2027. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2022, a wholly-owned subsidiary of ours entered into a \$37.0 million loan, which is guaranteed by us. As of March 31, 2026 and December 31, 2025, \$32.2 million and \$32.6 million, respectively, was outstanding on The Pearl Hotel Loan. The loan bears interest at a rate of 6.3% and matures in December 2032. The loan includes a prepayment fee due to the lender of 1% - 2% of the outstanding principal balance if the loan is refinanced with another financial institution through December 2027. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In 2023, the Watersound Origins Crossings JV refinanced into a \$52.9 million loan, insured by HUD. As of March 31, 2026 and December 31, 2025, \$51.2 million and \$51.3 million, respectively, was outstanding on the Watersound Origins Crossings JV Loan. The loan bears interest at a rate of 5.0% and matures in April 2058. The loan includes a prepayment premium due to the lender of 1% - 8% for any principal that is prepaid through April 2033. The loan is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In February 2025, a wholly-owned subsidiary of ours refinanced into a \$27.8 million loan. As of both March 31, 2026 and December 31, 2025, \$27.6 million was outstanding on the North Bay Landing Loan. The loan bears interest at a rate of 5.9% and matures in March 2060. The loan includes a prepayment premium due to the lender of 1% - 9% for any principal that is prepaid through March 2035. The refinanced loan is insured by HUD and is secured by the real property and certain other Security Interests. See Note 8. *Debt, Net* for additional information.

In September 2025, the Pier Park North JV refinanced into a \$40.0 million loan. As of March 31, 2026 and December 31, 2025, \$39.8 million and \$39.9 million, respectively, was outstanding on the PPN JV Loan. The loan bears interest at a rate of 6.1% and matures in October 2035. The loan may not be prepaid prior to October 2029. Commencing in October 2029 through May 2035, any principal prepaid is subject to a prepayment fee equal to the greater of (i) a prepayment ratio, as outlined in the loan agreement, or (ii) 1% of the amount prepaid. From June 2035 through maturity, the loan may be prepaid without a prepayment fee upon prior written notice. In connection with the loan, we entered into a limited guarantee in favor of the lender with respect to environmental indemnity matters and specified non-recourse carveouts outlined in the loan agreement. The loan is secured by a first lien on, and Security Interest in, a majority of the Pier Park North JV's property. See Note 8. *Debt, Net* for additional information.

CDD bonds financed the construction of infrastructure improvements in some of our communities. The principal and interest payments on the bonds are paid by assessments on the properties benefited by the improvements financed by the bonds. We have recorded a liability for CDD debt that is associated with platted property, which is the point at which it becomes fixed and determinable. Additionally, we have recorded a liability for the balance of the CDD debt that is associated with unplatted property if it is probable and reasonably estimable that we will ultimately be responsible for repayment. We have recorded CDD related debt of \$2.6 million as of both March 31, 2026 and December 31, 2025. Total outstanding CDD debt related to our land holdings was \$9.0 million as of March 31, 2026, which is comprised of \$7.4 million at the SouthWood community, \$1.5 million at the existing Pier Park retail center and less than \$0.1 million at the Wild Heron residential community. We pay interest on this total outstanding CDD debt.

As of March 31, 2026, our unconsolidated Latitude Margaritaville Watersound JV, Watersound Fountains Independent Living JV, Pier Park TPS JV, Pier Park RI JV, Busy Bee JV and Electric Cart Watersound JV had various loans outstanding, some of which we have entered into guarantees. See Note 4. *Joint Ventures* and Note 17. *Commitments and Contingencies* for additional information.

During the three months ended March 31, 2026 and 2025, we paid dividends of \$0.16 and \$0.14, respectively, per share on our common stock for a total of \$9.2 million and \$8.2 million, respectively.

During the three months ended March 31, 2026, we repurchased 76,137 shares of our common stock outstanding at an average repurchase price of \$66.32, per share, related to the Stock Repurchase Program, for an aggregate purchase price of \$5.0 million, excluding the excise tax on stock repurchases in excess of issuances. During the three months ended March 31, 2026, we also repurchased 4,835 shares of our common stock outstanding at an average repurchase price of \$68.85, per share, for an aggregate purchase price of \$0.3 million, excluding the excise tax on stock repurchases in excess of issuances, related to shares withheld from vested restricted stock awards to satisfy employees' minimum statutory tax withholding requirements. During the three months ended March 31, 2025, we repurchased 123,614 shares

of our common stock outstanding at an average repurchase price of \$45.99, per share, related to the Stock Repurchase Program, for an aggregate purchase price of \$5.7 million, excluding the excise tax on stock repurchases in excess of issuances. See Note 13. *Stockholders' Equity* for additional information regarding the Stock Repurchase Program and issuance of common stock for employee compensation.

As part of a certain sale of forestry land in 2014, we generated significant tax gains. The installment note's structure allowed us to defer the resulting federal and state tax liability of \$45.6 million until 2029, the maturity date for the installment note. We have a deferred tax liability related to the gain in connection with the sale. At the maturity date of the installment note in 2029, the \$200.0 million time deposit included in investments held by special purpose entities will be used to pay the \$180.0 million of principal for the Senior Notes held by special purpose entity and the remaining \$20.0 million will become available to us, which can be used to pay a portion of the tax liability. See Note 5. *Financial Instruments and Fair Value Measurements* for additional information.

As of March 31, 2026 and December 31, 2025, we were required to provide surety bonds that guarantee completion and maintenance of certain infrastructure in certain development projects and mitigation banks, as well as other financial guarantees of \$35.8 million and \$14.7 million, respectively, as well as standby letters of credit in the amount of \$0.4 million as of both periods, which may potentially result in a liability to us if certain obligations are not met.

As of March 31, 2026, we had a \$0.5 million revolving line of credit for credit card usage, maturing in December 2049. As of March 31, 2026, we did not have an outstanding principal balance on the line of credit.

In conducting our operations, we routinely hold customers' assets in escrow pending completion of real estate transactions, and are responsible for the proper disposition of these balances for our customers. These amounts are maintained in segregated bank accounts and have not been included in the accompanying condensed consolidated balance sheets, consistent with GAAP and industry practice. The cash deposit accounts and offsetting liability balances for escrow deposits in connection with our title insurance agencies for real estate transactions were \$12.9 million and \$8.0 million as of March 31, 2026 and December 31, 2025, respectively. These escrow funds are not available for regular operations.

### **Summary of Cash Flows**

A summary of our cash flows from operating, investing and financing activities are as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
	<i>In millions</i>	
Net cash provided by operating activities	\$ 42.2	\$ 29.0
Net cash used in investing activities	(8.9)	(6.6)
Net cash used in financing activities	(25.9)	(17.1)
Net increase in cash, cash equivalents and restricted cash	7.4	5.3
Cash, cash equivalents and restricted cash at beginning of the period	136.5	96.3
<b>Cash, cash equivalents and restricted cash at end of the period</b>	<b>\$ 143.9</b>	<b>\$ 101.6</b>

### **Cash Flows from Operating Activities**

Net cash provided by operating activities includes net income, adjustments for non-cash items, distribution of earnings from unconsolidated joint ventures, changes in operating assets and liabilities and expenditures related to assets planned to be sold. Adjustments for non-cash items primarily include depreciation, depletion and amortization, equity in income from unconsolidated joint ventures, deferred income tax and cost of real estate sold. Net cash provided by operations was \$42.2 million during the three months ended March 31, 2026, as compared to \$29.0 million during the same period in 2025. Net income was \$13.3 million during the three months ended March 31, 2026, as compared to \$16.7 million during the same period in 2025. The increase in net cash provided by operating activities was primarily due to the changes in expenditures for and acquisition of real estate to be sold, equity in income from unconsolidated

joint ventures, deferred revenue and accounts payable and other liabilities, partially offset by the changes in net income, distribution of earnings from unconsolidated joint ventures, deferred income tax and other assets during the period.

### ***Cash Flows from Investing Activities***

Net cash used in investing activities primarily include capital expenditures for operating property and property and equipment used in our operations and capital contributions to unconsolidated joint ventures, partially offset by proceeds from the disposition of assets and maturities of assets held by SPEs. During the three months ended March 31, 2026, net cash used in investing activities was \$8.9 million, which included capital expenditures for operating property and property and equipment of \$7.5 million, primarily for our commercial and hospitality segments, and capital contributions to unconsolidated joint ventures of \$1.8 million, partially offset by maturities of assets held by SPEs of \$0.4 million. During the three months ended March 31, 2025, net cash used in investing activities was \$6.6 million, which included capital expenditures for operating property and property and equipment of \$5.6 million, primarily for our commercial and hospitality segments and capital contributions to unconsolidated joint ventures of \$1.5 million, partially offset by maturities of assets held by SPEs of \$0.4 million and proceeds from the disposition of assets of \$0.1 million.

### ***Cash Flows from Financing Activities***

Net cash used in financing activities during the three months ended March 31, 2026 was \$25.9 million, compared to \$17.1 million during the same period in 2025. Net cash used in financing activities during the three months ended March 31, 2026, included principal payments for debt of \$10.9 million, dividends paid of \$0.16 per share on our common stock of \$9.2 million, repurchase of 76,137 shares of our common stock outstanding of \$5.2 million, including excise tax, payments for taxes withheld on vested restricted stock awards of \$0.3 million, capital distributions to non-controlling interest of \$0.2 million and principal payments for finance leases of \$0.1 million. Net cash used in financing activities during the three months ended March 31, 2025, included principal payments for debt of \$30.4 million primarily related to the refinance of the North Bay Landing Loan, dividends paid of \$0.14 per share on our common stock of \$8.2 million, repurchase of 123,614 shares of our common stock outstanding of \$5.7 million, including excise tax, capital distributions to non-controlling interest of \$0.3 million and debt issuance costs of \$0.3 million. Net cash used in financing activities during the three months ended March 31, 2025, was partially offset by borrowings on debt of \$27.8 million related to the refinance of the North Bay Landing Loan.

### ***Contractual Obligations***

There were no material changes outside the ordinary course of our business in our contractual obligations during the first quarter of 2026.

### ***Forward-Looking Statements***

This quarterly report contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. These statements include, among other things, information about possible or assumed future results of the business and our financial condition, liquidity, results of operations, plans, strategies, prospects and objectives. Such forward-looking statements can generally be identified by our use of forward-looking terminology such as “may,” “will,” “expect,” “intend,” “anticipate,” “estimate,” “believe,” “continue” or other similar expressions concerning matters that are not historical facts.

We caution you that all forward-looking statements involve risks and uncertainties, and while we believe that our expectations for the future are reasonable in view of currently available information, you are cautioned not to place undue reliance on our forward-looking statements. Actual results or events may differ materially from those indicated as a result of various important factors, including: our ability to successfully implement our strategic objectives; new or increased competition across our business units; any decline in general economic conditions, particularly in our primary markets; interest rate fluctuations; inflation; higher insurance costs and our ability to obtain adequate insurance coverage for our properties; financial institution disruptions; supply chain disruptions, including as a result of conflicts; geopolitical conflicts and political uncertainty and the corresponding impact on the global economy; the imposition of tariffs and uncertainty regarding trade policies; changes in consumer sentiment and confidence that may impact demand

across our segments; our ability to successfully execute or integrate new business endeavors and acquisitions; our ability to yield anticipated returns from our developments and projects; our ability to cooperate effectively with new builder partners; our ability to effectively manage our real estate assets, as well as the ability for us or our JV partners to effectively manage the day-to-day activities of our JV projects; our ability to complete construction and development projects within expected timeframes; the interest of prospective guests in our hotels; reductions in travel and other risks inherent to the hospitality industry; the illiquidity of all real estate assets; financial risks, including risks relating to currency fluctuations, credit risks, and fluctuations in the market value of our investment portfolio; any potential negative impact of our longer-term property development strategy, including losses and negative cash flows for an extended period of time if we continue with the self-development of granted entitlements; our dependence on homebuilders; mix of sales from different communities and the corresponding impact on sales period over period; the financial condition of our commercial tenants; regulatory and insurance risks associated with a senior living facility; any reduction in the supply of mortgage loans or tightening of credit markets; our dependence on strong migration and population expansion in our regions of development, particularly Northwest Florida; our ability to fully recover from natural disasters and severe weather conditions; the actual or perceived threat of climate change; the seasonality of our business; our dependence on certain third party providers; the decreased ability of minority shareholders to influence corporate matters, due to concentrated ownership of largest shareholder; the impact of unfavorable legal proceedings or government investigations; the impact of complex and changing laws and regulations in the areas where we operate; changes in tax rates, the adoption of new U.S. tax legislation, and exposure to additional tax liabilities; new litigation; our ability to attract and retain qualified employees, particularly in our hospitality business; our ability to protect our information technology infrastructure and defend against cyber-attacks; increased media, political, and regulatory scrutiny negatively impacting our reputation; our ability to maintain adequate internal controls; risks associated with our financing arrangements, including our compliance with certain restrictions and limitations; our ability to pay our quarterly dividend and our ability to repurchase stock under our stock repurchase program; and the other risks and uncertainties discussed in “Risk Factors” beginning on page 7 of our most recent Annual Report on Form 10-K and from time to time in our subsequent filings with the SEC. We assume no obligation to revise or publicly release any revision to any forward-looking statements contained in this Quarterly Report on Form 10-Q unless required by law.

**Item 3. *Quantitative and Qualitative Disclosures about Market Risk***

We are exposed to market risks primarily from interest rate risk fluctuations. We have investments in short-term U.S. Treasury Bills classified as cash equivalents that have fixed interest rates for which changes in interest rates generally affect the fair value of the investment, but not the earnings or cash flows. A hypothetical 100 basis point increase in interest rates would result in a decrease of less than \$0.1 million in the market value of these investments as of March 31, 2026. Any realized gain or loss resulting from such interest rate changes would only occur if we sold the investments prior to maturity or if a decline in their value is determined to be related to credit loss.

We have historically been exposed, and in the future may again be exposed, to credit risk associated with investments classified as available-for-sale securities (“Securities”) and these instruments are subject to price fluctuations as a result of changes in the financial market’s assessment of issuer credit quality, increases in delinquency and default rates, changes in prevailing interest rates and other economic factors. A downgrade of the U.S. government’s credit rating may also decrease the value of Securities.

Some of our cash and cash equivalents are invested in money market instruments. Changes in interest rates related to these investments would not significantly impact our results of operations.

We are subject to interest rate risk on our variable-rate debt and utilize derivative financial instruments to reduce our exposure to market risks from changes in interest rates on certain loans. We have entered into interest rate swap agreements designated as cash flow hedges to manage the interest rate risk associated with some of our variable rate debt, with changes in the fair value recorded to accumulated other comprehensive income. As of March 31, 2026, we had variable-rate debt outstanding totaling \$106.4 million, of which \$39.6 million was swapped to a fixed interest rate. As of March 31, 2026, the weighted average interest rate on our variable rate loans, excluding the swapped portion, based on SOFR was 5.9%. Based on the outstanding balance of these loans as of March 31, 2026, a hypothetical 100 basis point increase in the applicable rate would result in an increase to our annual interest expense of \$0.7 million. See Note 5. *Financial Instruments and Fair Value Measurements* and Note 8. *Debt, Net* for additional information.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* Our Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective.

*Changes in Internal Control Over Financial Reporting.* During the quarter ended March 31, 2026, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings**

We are subject to a variety of litigation, claims, other disputes and governmental proceedings that arise from time to time in the ordinary course of our business, none of which we believe will have a material adverse effect on our consolidated financial position, results of operations or liquidity. In addition, we are subject to environmental laws and regulations, which include obligations to remove or limit the effects on the environment of the disposal or release of certain wastes or substances at various sites, including sites which have been previously sold. See Note 17. *Commitments and Contingencies*, for additional information.

**Item 1A. Risk Factors**

A description of the risk factors associated with our business is contained in the “Risk Factors” section of our Annual Report on Form 10-K for the fiscal year ended December 31, 2025. There have been no material changes to our Risk Factors as previously reported.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Our Board has approved the Stock Repurchase Program pursuant to which we are authorized to repurchase shares of our common stock. The program has no expiration date. As of March 31, 2026, we had a total authority of \$54.9 million available for repurchase of shares of our common stock outstanding. We may repurchase our common stock in open market purchases from time to time, in privately negotiated transactions or otherwise, pursuant to Rule 10b-18 under the Exchange Act. The timing and amount of any additional stock to be repurchased will depend upon a variety of factors. Repurchases may be commenced or suspended at any time or from time to time without prior notice. The program will continue until otherwise modified or terminated by our Board at any time in its sole discretion.

The following table provides information on our repurchase of common stock during the three months ended March 31, 2026:

<u>Period</u>	<u>Total Number of Shares Purchased</u> <sup>(a)</sup>	<u>Average Price Paid per Share</u> <sup>(a) (b)</sup>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</u> <sup>(c)</sup>	<u>Maximum Dollar Value of Stock that May Yet Be Purchased Under the Plans or Programs</u> <sup>(c)</sup>
				<i>In Millions</i>
January 1-31, 2026	—	\$ —	—	\$ 60.0
February 1-28, 2026	4,057	70.22	—	60.0
March 1-31, 2026	76,915	66.28	76,137	54.9
<b>Total</b>	<b>80,972</b>	<b>\$ 66.47</b>	<b>76,137</b>	<b>\$ 54.9</b>

(a) Includes 4,835 shares repurchased from vested restricted stock awards to satisfy employees’ minimum statutory tax withholding requirements.

(b) Excludes excise tax.

- (c) Our Board has adopted a Stock Repurchase Program. In February 2025, the Board increased the total authorization under the Stock Repurchase Program to \$100.0 million.

**Item 3. Defaults upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

During the three months ended March 31, 2026, none of our directors or executive officers adopted, modified or terminated any contract, instruction or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any “non-Rule 10b5-1 trading arrangement”.

**Item 6. Exhibits**

**Index to Exhibits**

<u>Exhibit Number</u>	<u>Description</u>
3.1	<a href="#">Restated and Amended Articles of Incorporation of the registrant (incorporated by reference to Exhibit 3.1 to the registrant’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2010).</a>
3.2	<a href="#">Second Amended and Restated Bylaws of the registrant (incorporated by reference to Exhibit 3.1 to the registrant’s Current Report on Form 8-K filed on November 15, 2022).</a>
*10.1	<a href="#">2025 Performance and Equity Incentive Plan Form of Restricted Stock Award.</a>
*31.1	<a href="#">Certification of Principal Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002.</a>
*31.2	<a href="#">Certification of Principal Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002.</a>
**32.1	<a href="#">Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
**32.2	<a href="#">Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
*101.INS	Inline XBRL Instance Document.
*101.SCH	Inline XBRL Taxonomy Extension Schema Document.
*101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
*101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
*101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
*101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* Filed herewith.

\*\* Furnished herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE ST. JOE COMPANY  
(Registrant)

Date: April 29, 2026

/s/ Jorge L. Gonzalez  
Jorge L. Gonzalez  
*President, Chief Executive Officer and Chairman of the Board*  
(Principal Executive Officer)

Date: April 29, 2026

/s/ Marek Bakun  
Marek Bakun  
*Executive Vice President and Chief Financial Officer*  
(Principal Financial Officer and Principal Accounting Officer)

**THE ST. JOE COMPANY**

**RESTRICTED STOCK AGREEMENT**

1. ***Award of Restricted Stock.*** THE ST. JOE COMPANY, a Florida corporation (the “Company”) hereby grants, as of the Grant Date, to the Holder, the number of Shares of Restricted Stock, in each case as specified in the Restricted Stock Award Grant Notice above. The Restricted Stock shall be subject to the terms, provisions and restrictions set forth in this Restricted Stock Agreement (this “Agreement”) and The St. Joe Company 2025 Performance and Equity Incentive Plan, as may be amended from time to time (the “Plan”), which is incorporated herein for all purposes. As a condition to entering into this Agreement, and as a condition to the issuance of any Shares (or any other securities of the Company), the Holder agrees to be bound by all of the terms and conditions herein and in the Plan. In the event of any conflict between the terms and conditions of the Plan or this Agreement, the Plan terms and conditions of the Plan shall control.

2. ***Vesting of Restricted Stock.***

(a) Except as otherwise provided in Sections 2(b) and (c) of this Agreement or in the Plan, the Restricted Stock shall vest in the following amounts and the Restriction Period with respect to such Shares shall lapse at the following times (the “Vesting Date(s)”), provided that the Holder’s Continuous Service continues through and on the applicable Vesting Dates (except as otherwise provided herein):

<u>Percentage of Restricted Stock</u>	<u>Vesting Date</u>
33⅓%	Each of the 1 <sup>st</sup> , 2 <sup>nd</sup> , and 3 <sup>rd</sup> Annual Anniversary of the Grant Date

Except as otherwise specifically provided herein, there shall be no proportionate or partial vesting in the periods prior to each Vesting Date, and all vesting shall occur only on the appropriate Vesting Date. Unless otherwise provided by the Committee, upon the termination of the Holder’s Continuous Service with the Company and its Related Entities, any unvested portion of the Restricted Stock shall be forfeited and returned back to the Company for no consideration.

(b) ***Prorated Vesting Death or Disability.*** In the event of the termination of the Holder’s Continuous Service due to the Holder’s death or Disability during the Restriction Period, a pro rata portion of the Restricted Stock that would otherwise vest as of the next Vesting Date, shall vest according to the following formula, as of the date of termination of the Holder’s Continuous Service:

A x (B/12), where

A= the number of Shares that would otherwise vest as of the next Vesting Date, and

B= the number of whole months of the Holder’s Continuous Service during the twelve

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(12) month period immediately preceding the next Vesting Date, determined as of the date of termination of the Holder's Continuous Service.

(c) ***Acceleration of Vesting at Company Discretion.*** Notwithstanding any other term or provision of this Agreement but subject to the minimum vesting limitations set forth in Section 4.6 of the Plan, the Committee shall be authorized, in its sole discretion, based upon its review and evaluation of the performance of the Holder and of the Company, to accelerate the vesting of any Shares of Restricted Stock under this Agreement, at such times and upon such terms and conditions as the Committee shall deem advisable.

(d) ***Definitions.*** For purposes of this Agreement, the following terms shall have the meanings indicated:

(i) "Beneficiary" means the beneficiary designated by the Holder to receive any Vested Shares upon the death of the Holder, in accordance with such procedures as the Committee may adopt from time to time; in the absence of such an election, or if the beneficiary designated by the Holder shall predecease the Holder, the Holder's estate shall be deemed to be the Holder's Beneficiary for purposes hereof.

(ii) "Continuous Service" means the Holder's continuous employment with the Company and its Related Entities, or in the case of a director, continuous services as a director for the Company and its Related Entities.

(iii) "Non-Vested Shares" means any portion of the Restricted Stock subject to this Agreement that has not become vested pursuant to this Section 2.

(iv) "Related Entities" means the Company's Subsidiaries and Affiliates.

(v) "Vested Shares" means any portion of the Restricted Stock subject to this Agreement that is and has become vested pursuant to this Section 2.

### 3. ***Delivery of Restricted Stock.***

(a) The stock certificate(s) evidencing the Restricted Stock shall be registered in the name of the Holder as of the Grant Date designated in the Grant Notice. Physical possession or custody of such stock certificate(s) shall be retained by the Company until such time as the Shares of Restricted Stock become vested. Such stock certificate(s) shall be distributed to the Holder or their Beneficiary(ies) as soon as administratively practicable after the Shares of Restricted Stock become vested. The Company reserves the right to place a legend on the stock certificate(s) restricting the transferability of such certificate(s).

(b) During the period prior to vesting, the Holder shall be entitled to all rights of a shareholder of the Company with respect to the Restricted Stock, including the right to vote the Shares and receive cash dividends. Any cash dividends declared with respect to any Shares of Restricted Stock shall be held in escrow by the Company (unsegregated as a part of its general assets) until such time as the Restricted Stock that such cash dividends are attributed to become Vested Shares, and if and to the extent that such Restricted Stock is subsequently forfeited, the cash dividends attributable to the forfeited Restricted Stock shall be forfeited as well. Stock

dividends declared by the Company will be characterized as Restricted Stock and will be subject to vesting and be distributed at the same times as the Restricted Stock with respect to which they were declared as dividends.

(c) The Holder shall deposit with the Company stock powers or other instruments of transfer or assignment, duly endorsed in blank with signature(s) guaranteed, corresponding to each certificate representing Shares of Restricted Stock until such Shares become vested. If the Holder shall fail to provide the Company with any such stock power or other instrument of transfer or assignment, the Holder hereby irrevocably appoints the Secretary of the Company as his attorney-in-fact, with full power of appointment and substitution, to execute and deliver any such power or other instrument which may be necessary to effectuate the transfer of the Restricted Stock (or assignment of distributions thereon) on the books and records of the Company.

(d) If the Company is authorized to issue Shares without certificates, then the Company may, in the discretion of the Committee, issue Shares pursuant to this Agreement without certificates, in which case any references in this Agreement to certificates shall instead refer to whatever evidence may be issued to reflect the Holder's ownership of the Shares subject to the terms and conditions of this Agreement.

4. ***Forfeiture of Non-Vested Shares.*** If the Holder's Continuous Service with the Company and the Related Entities is terminated for any reason, any Shares of Restricted Stock that are not Vested Shares, and that do not become Vested Shares pursuant to Section 2 hereof as a result of such termination, shall be forfeited immediately upon such termination of Continuous Service and revert back to the Company without any payment to the Holder. The Committee shall have the power and authority to enforce on behalf of the Company any rights of the Company under this Agreement in the event of the Holder's forfeiture of Non-Vested Shares pursuant to this Section 4.

5. ***Transferability.*** Unless otherwise determined by the Committee, the Shares of Restricted Stock are not transferable unless and until they become Vested Shares in accordance with this Agreement, otherwise than by will or under the applicable laws of descent and distribution. The terms of this Agreement shall be binding upon the executors, administrators, heirs, successors and assigns of the Holder. Except as otherwise permitted pursuant to the first sentence of this Section, any attempt to effect a Transfer of any Shares of Restricted Stock prior to the date on which the Shares become Vested Shares shall be void *ab initio*. For purposes of this Agreement, "Transfer" shall mean any sale, transfer, encumbrance, gift, donation, assignment, pledge, hypothecation, or other disposition, whether similar or dissimilar to those previously enumerated, whether voluntary or involuntary, and including, but not limited to, any disposition by operation of law, by court order, by judicial process, or by foreclosure, levy or attachment.

6. ***Compliance with Securities Laws.*** It shall be a condition to the Holder's right to receive Shares of Restricted Stock hereunder that the Committee may, in its discretion, require (a) that the Shares of Restricted Stock reserved for issue upon the grant of this award shall have been duly listed, upon official notice of issuance, upon any national securities exchange or automated quotation system on which the Shares may then be listed or quoted, (b) that either (i) a registration statement under the Securities Act of 1933 with respect to the Shares shall be in

effect, or (ii) in the opinion of counsel for the Company, the proposed purchase shall be exempt from registration under that Act and the Holder shall have made such undertakings and agreements with the Company as the Company may reasonably require, and (c) that such other steps, if any, as counsel for the Company shall consider necessary to comply with any law applicable to the issue of such Shares by the Company shall have been taken by the Company or the Holder, or both. The certificates representing the Shares granted under this Award may contain such legends as counsel for the Company shall consider necessary to comply with any applicable law.

**7. Administration.**

(a) The Committee shall have full authority and discretion to decide all matters relating to the administration and interpretation of this Agreement. The Committee shall have full power and authority to pass and decide upon cases in conformity with the objectives of this Agreement under such rules as the Board may establish.

(b) Any decision made or action taken by the Company, the Board, or the Committee arising out of, or in connection with, the administration, interpretation, and effect of this Agreement shall be at their absolute discretion and will be conclusive and binding on all parties. No member of the Board, Committee, or employee of the Company shall be liable for any act or action hereunder, whether of omission or commission, by the Holder or by any agent to whom duties in connection with the administration of this Agreement have been delegated in accordance with the provision of this Agreement.

**8. Tax Matters; Section 83(b) Election.**

(a) The Holder shall be permitted, but shall not be required, to make an election under Section 83(b) of the Code with respect to the Restricted Stock.

(b) If the Holder does not properly make the election described in Section 9(c) below, the Holder shall, no later than the date or dates as of which the Restriction Period with respect to the Restricted Stock shall lapse, pay to the Company, or make arrangements satisfactory to the Committee for payment of, any federal, state, local or foreign taxes of any kind that the Company determines are required by law to be withheld with respect to the Restricted Stock (including without limitation the vesting thereof), and the Company shall, to the extent permitted by law, have the right to deduct from any payment of any kind (including without limitation, the withholding of any Shares that otherwise would be distributed to the Holder under this Agreement) otherwise due to Holder any federal, state, local or foreign taxes of any kind required by law to be withheld with respect to the Restricted Stock.

(c) If the Holder properly elects, within thirty (30) days of the Grant Date, to include in gross income for federal income tax purposes an amount equal to the Fair Market Value (as of the Grant Date) of the Restricted Stock pursuant to Section 83(b) of the Code, the Holder shall make arrangements satisfactory to the Committee to pay to the Company any federal, state, local or foreign income taxes that the Company determines are required to be withheld with respect to the Restricted Stock. If the Holder shall fail to make such tax payments as are required, the Company shall, to the extent permitted by law, have the right to deduct from any payment of any

kind (including without limitation, the withholding of any Shares that otherwise would be issued to the Holder under this Agreement) otherwise due to the Holder, any federal, state, local or foreign taxes of any kind required by law to be withheld with respect to the Restricted Stock.

(d) The Holder may satisfy any applicable withholding requirements pursuant to any one or combination of the following methods:

(i) payment in cash; or

(ii) payment by surrendering a number of unrestricted previously held Shares (free and clear of all liens and encumbrances), or the withholding of a number of Shares that otherwise would be deliverable to the Holder pursuant to this Award. The Shares so delivered or withheld must have an aggregate Fair Market Value on the date on which the Shares of Restricted Stock become taxable equal to the minimum statutory amount, if any, required to be withheld for federal, state, local and/or foreign tax purposes that are applicable to the Restricted Stock then subject to tax (or such other amount as the Committee determines will not result in additional compensation expense for financial accounting purposes under applicable financial accounting principles). The Holder may surrender Shares either by attestation or by delivery of a certificate or certificates for Shares duly endorsed for transfer to the Company, and if required with medallion level signature guarantee by a member firm of a national stock exchange, by a national or state bank (or guaranteed or notarized in such other manner as the Committee may require).

(e) Tax consequences on the Holder (including without limitation federal, state, local and/or foreign income tax consequences) with respect to the Restricted Stock (including without limitation the grant, vesting and/or forfeiture thereof) are the sole responsibility of the Holder. The Holder shall consult with his or her own personal accountant(s) and/or tax advisor(s) regarding these matters, the making of a Section 83(b) election, and the Holder's filing, withholding and payment (or tax liability) obligations.

9. ***Repurchase Right on Termination of Continuous Service.*** In the event of the termination of the Holder's Continuous Service for any reason, the Company shall have the right, but not the obligation, to purchase all or any portion of the Vested Shares not otherwise forfeited under Section 4 hereof (including any Shares becoming Vested Shares as the result of the termination) from the Holder within a period of **one hundred and eighty (180)** days of such termination. The repurchase price shall be not less than the current Fair Market Value of the repurchased Shares.

10. ***Amendment, Modification & Assignment; Non-Transferability.*** Except as otherwise provided under the Plan, this Agreement may only be modified or amended in a writing signed by the parties hereto. No promises, assurances, commitments, agreements, undertakings or representations, whether oral, written, electronic or otherwise, and whether express or implied, with respect to the subject matter hereof, have been made by either party which are not set forth expressly in this Agreement. Unless otherwise consented to in writing by the Company, in its sole discretion, this Agreement (and Holder's rights hereunder) may not be assigned, and the obligations of Holder hereunder may not be delegated, in whole or in part. The rights and

obligations created hereunder shall be binding on the Holder and his heirs and legal representatives and on the successors and assigns of the Company.

11. **Complete Agreement.** This Agreement (together with the Plan and those other agreements and documents expressly referred to herein, for the purposes referred to herein) embody the complete and entire agreement and understanding between the parties with respect to the subject matter hereof, and supersede any and all prior promises, assurances, commitments, agreements, undertakings or representations, whether oral, written, electronic or otherwise, and whether express or implied, which may relate to the subject matter hereof in any way.

12. **Section 409A.**

(a) It is intended that the Restricted Stock awarded pursuant to this Agreement be exempt from Section 409A of the Code ("Section 409A") as property not includible in income by reason of being substantially nonvested pursuant to Treasury Regulation 1.409A-1(b)(6), or alternatively as a short-term deferral pursuant to Treasury Regulation 1.409A-1(b)(4), and the Plan, the Grant Notice, and this Agreement shall be interpreted accordingly. The provisions of this Agreement may not be amended, adjusted, assumed or substituted for, converted or otherwise modified without the Holder's prior written consent if and to the extent that such amendment, adjustment, assumption or substitution, conversion or modification would cause the award to violate the requirements of Section 409A, as determined by the Committee in its sole discretion.

(b) In the event that either the Company or the Holder believes, at any time, that any benefit or right under this Agreement is subject to Section 409A, and does not comply with the requirements of Section 409A, it shall promptly advise the other and the Company and the Holder shall negotiate reasonably and in good faith to amend the terms of such benefits and rights (to the extent determined necessary by the Committee in good faith, in its sole and absolute discretion) if such an amendment may be made in a commercially reasonable manner, such that they comply with Section 409A with the most limited possible economic affect on the Holder and on the Company.

(c) Notwithstanding the foregoing, the Company does not make any representation to the Holder that the Shares of Restricted Stock awarded pursuant to this Agreement are exempt from, or satisfy, the requirements of Section 409A, and the Company shall have no liability or other obligation to indemnify or hold harmless the Holder or any Beneficiary for any tax, additional tax, interest or penalties that the Holder or any Beneficiary may incur in the event that any provision of this Agreement, or any amendment or modification thereof or any other action taken with respect thereto is deemed to violate any of the requirements of Section 409A.

13. **Miscellaneous.**

(a) **No Right to (Continued) Employment or Service.** This Agreement and the grant of Restricted Stock hereunder shall not confer, or be construed to confer, upon the Holder any right to employment or service, or continued employment or service, with the Company or any Related Entity.

(b) **No Limit on Other Compensation Arrangements.** Nothing contained in this Agreement shall preclude the Company or any Related Entity from adopting or continuing in effect other or additional compensation plans, agreements or arrangements, and any such plans, agreements and arrangements may be either generally applicable or applicable only in specific cases or to specific persons.

(c) **Severability.** If any term or provision of this Agreement is or becomes or is deemed to be invalid, illegal or unenforceable in any jurisdiction or under any applicable law, rule or regulation, then such provision shall be construed or deemed amended to conform to applicable law (or if such provision cannot be so construed or deemed amended without materially altering the purpose or intent of this Agreement and the grant of Restricted Stock hereunder, such provision shall be stricken as to such jurisdiction and the remainder of this Agreement and the award hereunder shall remain in full force and effect).

(d) **No Trust or Fund Created.** Neither this Agreement nor the grant of Restricted Stock hereunder shall create or be construed to create a trust or separate fund of any kind or a fiduciary relationship between the Company or any Related Entity and the Holder or any other person. To the extent that the Holder or any other person acquires a right to receive payments from the Company or any Related Entity pursuant to this Agreement, such right shall be no greater than the right of any unsecured general creditor of the Company.

(e) **Law Governing.** This Agreement shall be governed by and construed and enforced in accordance with the internal laws of the State of Florida (without reference to the conflict of laws rules or principles thereof).

(f) **Interpretation.** The Holder accepts the Restricted Stock subject to all of the terms, provisions and restrictions of this Agreement and the Plan. The undersigned Holder hereby accepts as binding, conclusive and final all decisions or interpretations of the Board or the Committee upon any questions arising under this Agreement or the Plan.

(g) **Headings.** Section, paragraph and other headings and captions are provided solely as a convenience to facilitate reference. Such headings and captions shall not be deemed in any way material or relevant to the construction, meaning or interpretation of this Agreement or any term or provision hereof.

(h) **Notices.** Any notice under this Agreement shall be in writing and shall be deemed to have been duly given when delivered personally or when deposited in the United States mail, registered, postage prepaid, and addressed, in the case of the Company, to the Company's General Counsel at 130 Richard Jackson Blvd., Suite 200, Panama City Beach, FL 32407, or if the Company should move its principal office, to such principal office, and, in the case of the Holder, to the Holder's last permanent address as shown on the Company's records, subject to the right of either party to designate some other address at any time hereafter in a notice satisfying the requirements of this Section.

(i) **Non-Waiver of Breach.** The waiver by any party hereto of the other party's prompt and complete performance, or breach or violation, of any term or provision of this Agreement shall be effected solely in a writing signed by such party, and shall not operate nor be

construed as a waiver of any subsequent breach or violation, and the waiver by any party hereto to exercise any right or remedy which he or it may possess shall not operate nor be construed as the waiver of such right or remedy by such party, or as a bar to the exercise of such right or remedy by such party, upon the occurrence of any subsequent breach or violation.

(j) **Counterparts.** This Agreement may be executed in two or more separate counterparts, each of which shall be an original, and all of which together shall constitute one and the same agreement.

*[Signature page follows]*

IN WITNESS WHEREOF, the undersigned have executed this Agreement as of the day of \_\_\_\_\_, 2026.

**COMPANY:**  
**THE ST. JOE COMPANY**

By: \_\_\_\_\_  
Name:  
Title:

Agreed and Accepted:

HOLDER:

By: \_\_\_\_\_

## CERTIFICATION

I, Jorge L. Gonzalez, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the period ended March 31, 2026 of The St. Joe Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 29, 2026

/s/ Jorge L. Gonzalez

Jorge L. Gonzalez

*President, Chief Executive Officer and Chairman of the Board*

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## CERTIFICATION

I, Marek Bakun, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the period ended March 31, 2026 of The St. Joe Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 29, 2026

/s/ Marek Bakun

Marek Bakun

*Executive Vice President and Chief Financial Officer*

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**CERTIFICATION**

Pursuant to 18 USC §1350, the undersigned officer of The St. Joe Company (the “Company”) hereby certifies that the Company’s Quarterly Report on Form 10-Q for the period ended March 31, 2026 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jorge L. Gonzalez

\_\_\_\_\_  
Jorge L. Gonzalez

*President, Chief Executive Officer and Chairman of the Board*

Dated: April 29, 2026

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**CERTIFICATION**

Pursuant to 18 USC §1350, the undersigned officer of The St. Joe Company (the “Company”) hereby certifies that the Company’s Quarterly Report on Form 10-Q for the period ended March 31, 2026 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Marek Bakun

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Marek Bakun

*Executive Vice President and Chief Financial Officer*

Dated: April 29, 2026

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