UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549 FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1994

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number 0-12001

> St. Joe Paper Company (Exact name of registrant as specified in its charter)

Florida 59-0432511 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

to

Suite 400, 1650 Prudential Drive, Jacksonville, Florida 32207 (Address of principal executive offices) (Zip Code)

(904) 396-6600

(Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of June 30, 1994 there were 30,498,650 shares of common stock, no par value, outstanding.

ST. JOE PAPER COMPANY

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ST. JOE PAPER COMPANY CONSOLIDATED BALANCE SHEET (Dollars in thousands)

ASSETS	June 30 1994 (Unaudited)	December 31 1993
Current Assets: Cash and cash equivalents Short-term investments Accounts receivable Inventories Other assets Total Current Assets	\$ 45,177 66,745 80,185 62,708 27,967 282,782	\$ 48,304 66,307 74,127 69,398 25,720 283,856
Investment and Other Assets: Marketable securities Other assets Total Investments and Other Assets	179,271 42,251 221,522	159,523 40,170 199,693
Property, Plant and Equipment, Net Total Assets	1,020,364 \$ 1,524,668	1,007,722 \$ 1,491,271
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities: Accounts payable Accrued liabilities Income taxes payable Long-term debt due within one year Total Current Liabilities	\$ 40,596 31,566 4,426 23,828 100,416	\$ 41,515 27,838 2,737 21,309 93,399
Accrued Casualty Reserves and Other Liabilities Long-Term Debt due After One Year Deferred Income Taxes and Income Tax Credits Minority Interest in Consolidated Subsidiaries	38,304 210,524	11,063 38,947 205,531 238,878
Stockholders' Equity:		
Common stock, no par value; 60,000,000 shares authorized; 30,498,650 shares issued and outstanding Retained earnings Net unrealized gains on debt and marketable equity securities Total Stockholders' Equity Total Liabilities and Stockholders' Equity	8,714 864,248 le 44,569 917,531 \$ 1,524,668	8,714 851,511 43,228 903,453 \$ 1,491,271
Total Elabilities and Stockholders Equity	Ψ 1,324,000	Ψ 1,701,211

See accompanying notes.

ST. JOE PAPER COMPANY CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS (Unaudited) (Dollars in thousands except per share amounts)

	ended	e Months June 30	ende	Months d June 30
Cost of Sales and Operating Expenses Gross Profit	1994 165,886 138,182 27,704	1993 \$ 150,548 134,183 16,365	1994 \$ 333,254 272,173 61,081	1993 \$ 297,246 260,837 36,409
Selling, General and Administrative Expenses	13,731	14,126	28,088	29,032
Operating Profit	13,973	2,239	32,993	7,377
Other Income (Expense):				
Dividends	531	826	1,065	
Interest income	2,329	•	4,833	
Interest expense	(1,005)	(2,419)	(1,968)	(3,398)
Gain on sales and other				
dispositions of property,				
plant and equipment	375	(86)	759	891
Other, net	704	1,148		2,469
	2,934	1,474	6,480	5,797
Income before Income Taxes, Minority Interest and Cumulative Effect				
Change in Accounting Principle	16,907	3,713	39,473	13,174
Provision for Income Taxes	6,913	925	14,816	•
Income before Minority Interest and	0,010	323	14,010	4,001
Cumulative Effect of Change in				
Accounting Principle	9,994	2,788	24,657	8,613
Income Applicable to Minority	3,334	2,700	24,001	0,013
Interest in Consolidated				
Subsidiaries	2,367	2,035	8,870	4,398
Income before Cumulative Effect of	2,307	2,033	0,010	4,390
Change in Accounting Principle	7,627	753	15,787	4,215
Cumulative Effect of Change in	1,021	755	13,707	4,213
Accounting Principle for				
Income Taxes				20,518
Net Income \$		\$ 753	\$ 15,787	
Retained Earnings at	1,021	φ 133	Φ 13,707	φ 24,733
Beginning of Period	858,146	847,423	851,511	824,968
Dividends	1,525	1,525	3,050	3,050
Retained Earnings at End of Period \$		\$ 846,651	\$ 864,248	
Retained Lathings at Life of Feriod φ	004,240	Ψ 040,001	Ψ 004, 240	Ψ 040,031
Per Share Data:				
Dividends \$	0.05	\$ 0.05	\$ 0.10	\$ 0.10
Income before Cumulative	0.03	Ψ 0.05	Ψ 0.10	Ψ 0.10
Effect of Change in				
Accounting Principle \$	0.25	\$ 0.02	\$ 0.52	\$ 0.13
Cumulative Effect of Change	0.23	Ψ 0.02	Ψ 0.52	Ψ 0.15
in Accounting Principle				0.68
Net Income \$	0.25	\$ 0.02	\$ 0.52	\$ 0.81
ΨCC 11100IIIC Ψ	0.23	Ψ 0.02	Ψ 0.52	Ψ 0.01
Number of Common				
	,498,650	30 498 650	30 498 650	30,498,650
Shares satisfailating 50	, +50,000	50, 450, 050	50, 450, 050	50, 450, 650

See accompanying notes.

ST. JOE PAPER COMPANY CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited) (Dollars in thousands except per share amounts) Six Months

		Six Months		
			d J	une 30
		1994		1993
Cash Flows from Operating Activities:				
Net Income	\$	15,787	\$	24,733
Adjustments to reconcile net income to cash				
provided by operating activities:				
Cumulative effect of a change in				
accounting principle				(20,518)
Depreciation and depletion		31,095		32,197
Minority interest in income		8,870		4,398
Gain on sale of property		(759)		(891)
Increase in deferred income taxes		4,993		6,257
Changes in operating assets and liabilities:		(0.050)		
Accounts receivable		(6,058)		9,537
Inventories		6,690		3,136
Other assets		(4,328)		(15,273)
Accounts payable, accrued liabilities		0 007		0.004
and casualty reserves		3,697		9,224
Increase in income taxes payable		1,689		
Cash Provided by Operating Activities		61,676		52,800
Coch Flows from Investing Activities				
Cash Flows from Investing Activities: Purchases of property, plant and equipment		(47,506)		(45 057)
Purchases of investments				(45, 857)
		(80,986)		(23,821)
Proceeds from sales of property Proceeds from sales of investments		4,529 61,194		4,950 18,775
Cash Used in Investing Activities		(62,769)		(45,953)
cash used in investing activities		(62,769)		(45,953)
Cash Flows from Financing Activities:				
Net change in short-term borrowings		2,514		896
Dividends paid to stockholders		(3,050)		(3,050)
Repayment of long-term debt		(638)		(983)
Dividends paid to minority interest		(860)		(846)
Cash Used in Financing Activities		(2,034)		(3,983)
out out in the individual of the individual of		(=,00.)		(3,333)
Net Increase (Decrease) in Cash and Cash Equivalen	its	(3, 127)		2,864
Cash and Cash Equivalents at Beginning of Period		48,304		42,137
Cash and Cash Equivalents at End of Period	\$	45,177	\$	45,001
Supplemental Disclosure of Cash Flow Information:				
Cash paid during the year for certain				
expense items is:				
Interest	\$	1,871	\$	1,827
Income taxes	\$	10,927	\$	875

See accompanying notes

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ST. JOE PAPER COMPANY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Dollars in thousands)

- In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of June 30, 1994 and December 31, 1993 and the results of operations and cash flows for the three and six month periods ended June 30, 1994 and 1993.
- 2. The results of operations for the three and six month periods ended June 30, 1994 and 1993 are not necessarily indicative of the results that may be expected for the full year.
- 3. Inventories at June 30, 1994 and December 31, 1993:

	June 30 1994	 ember 31 1993
Manufactured paper products and associated raw materials Materials and supplies Sugar	\$ 27,367 27,575 7,766	\$ 30,782 27,407 11,209
Š	\$ 62,708	\$ 69,398

4. The Company and its subsidiaries are involved in litigation on a number of matters and are subject to certain claims which arise in the normal course of business, none of which, in the opinion of management, is expected to have a material adverse effect on the Company's consolidated financial position or results of operations.

The Company has retained certain self-insurance risks with respect to losses for third party liability, property damage and group health insurance provided to employees.

The Company is subject to costs arising out of environmental laws and regulations, which include obligations to remove or limit the effects on the environment of the disposal or release of certain wastes or substances at various sites. It is the Company's policy to accrue and charge against earnings environmental cleanup costs when it is probable that a liability has been incurred and an amount is reasonably estimable. As assessments and cleanups proceed, these accruals are reviewed and adjusted, if necessary, as additional information becomes available.

ST. JOE PAPER COMPANY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Dollars in thousands)

The Company is currently a party to, or involved in, legal proceedings directed at the cleanup of two Superfund sites. The Company has accrued its allocated share of the total estimated cleanup costs for these two sites. Based upon management's evaluation of the other potentially responsible parties, the Company does not expect to incur additional amounts even though the Company has joint and several liability. Other proceedings involving environmental matters such as alleged discharge of oil or waste material into water or soil are pending against the Company.

It is not possible to quantify future environmental costs because many issues relate to actions by third parties or changes in environmental regulation. However, based on information presently available, management believes that the ultimate disposition of currently known matters will not have a material effect on the financial position or liquidity of the Company, but could be material to the results of operation of the Company in any one period. As of June 30, 1994 and December 31, 1993, the aggregate environmental related accruals were \$6.7 million. Environmental liabilities are paid over an extended period and the timing of such payments cannot be predicted with any confidence.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF CONSOLIDATED FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Net Sales and Operating Revenues for the quarter ended June 30, 1994 increased \$15.3 million (10.2%) compared to the same 1993 period. Net sales and operating revenues for the six months ended June 30, 1994 increased \$36.0 million (12.1%) compared to the same 1993 period.

Cost of Sales and Operating Expenses increased \$4.0 million (3.0%) for the quarter ended June 30, 1994 compared to the June 30, 1993 quarter which were 83.3% of net sales and operating revenue for the 1994 quarter and 89.1% for the 1993 quarter. The cost of sales and operating expenses for the six months ended June 30, 1994 were up \$11.3 million (4.3%) compared to the same 1993 period and were 81.7% of net sales and operating revenues in 1994 and 87.8% in 1993.

Selling, General and Administrative Expenses for the second quarter of 1994 were down \$0.4 million (2.8%) compared to the corresponding 1993 quarter. These expenses for the year to date were down \$0.9 million (3.3%) compared to 1993.

Operating Profit for the quarter ended June 30, 1994 compared to the same 1993 period for the Company was higher by \$11.7 million (524.1%) and for the six months period by \$25.6 million (347.2%).

The operating results for the Company by industry segments for the comparable three month and six month periods follows (in millions of dollars).

FOREST PRODUCTS

Quarter Ended June 30, 1994

1994		(Decrease)
\$ 93.0	\$ 77.9	19.4
85.4	80.3	6.3
7.3	7.3	0.3
0.4	(9.7)	103.7
	\$ 93.0 85.4 7.3	1994 1993 \$ 93.0 \$ 77.9 85.4 80.3 7.3 7.3

Six Months Ended June 30, 1994

	1994		%Increase (Decrease)
Net Sales and Operating Revenue Cost of Sales and Operating Expenses Selling, General and Administrative	\$177.5 167.8	\$157.0 157.0	13.1 6.9
Expense Operating Profit (Loss)	14.7 (5.0)	15.9 (15.9)	(7.5) 68.5

Net sales and operating revenue in the Company's paper mill for the six month 1994 period were up 15.2% due to an increase in tons sold to outside customers of 19.8%, while the average selling price from the same 1993 period remained the same. Revenue from sales of crest white were up 13.3% with revenue from crest white sales amounting to 58% of total sales, which was up from 56% in 1993. Sales by the Company's container operations for the six month period this year over 1993 were up 11.1% on an increase of 10.8% in tons sold and a small 0.2% increase in selling price per ton. Timber revenue on sales to outside customers by our land company was up 47.1% on an increase in tons sold of 41.4% and a 4.0% increase in per ton selling price.

The cost of sales and operating expenses at the mill for the six months period ended June 30th decreased 3% on a per ton basis compared to last year but due to the increased volume these costs were up primarily in the area of repair materials, shipping department, operations fees, water treatment and workmen's compensation insurance.

Production at the mill was up 5.1% for the six month period of 1994 over like 1993 period as the average daily production was up 9.4% which overcame a four day reduction in days operated. The revenue was helped this period by the increase in sales volume particularity in the crest white tons sold and the \$30 a ton increase in linerboard prices in March 1994. There has been another \$40 per ton increase in linerboard prices in July 1994, which will improve third quarter results. The backlog of orders in our container operations have been at record highs the last several weeks.

TRANSPORTATION

Quarter Ended June 30, 1994

	1994	1993	%Increase (Decrease)
Net Sales and Operating Revenue Cost of Sales and Operating Expenses	\$ 44.8 32.6	\$ 43.2 33.3	3.7 (2.1)
Selling, General and Administrative			,
Expenses	4.1	4.5	(9.9)
Operating Profit	8.1	5.3	51.7

Six Months Ended June 30, 1994

	1994	1993	%Increase (Decrease)
Net Sales and Operating Revenue Cost of Sales and Operating Expenses Selling, General and Administrative	\$ 87.9 64.4		1.7 (2.7)
Expenses Operating Profit	8.4 15.1	8.3 12.0	1.2 26.0

Net sales and operating revenue for the six month period increased 1.8% at Florida East Coast Railway Company (FEC). This increase reflects the continued general improvement in the economy. Rail traffic volumes in rock and other types of carloads were up. Rock carloads for the first six months of 1994 were up 10.9%, other carloads up 1.7%, intermodel units and automotive carloads were down from 1993. Apalachicola Northern Railroad Company (ANRR) net revenue was flat for the six months 1994 period compared to 1993.

Cost of sales and operating expenses for the FEC decreased 3.3% for the six month period of 1994 and selling, general and administrative expenses were up 1.6%. There were small expense increases in employee wages, including fringe benefits, depreciation and property taxes. ANRR operating expenses for this six month period were up 4.9% and selling, general and administrative expenses were down 9.2%. The main operating expenses at ANRR that were up for this six month period are maintenance on the track, material and labor and repair of freight train cars.

SUGAR

Quarter Ended June 30, 1994

C	1994	1993	%Increase (Decrease)
Net Sales and Operating Revenue Cost of Sales and Operating Expenses Selling, General and Administrative	\$ 14.6 11.6	\$ 12.8 11.8	14.1 (2.0)
Expenses	0.8	0.8	(0.9)
Operating Profit	2.3	0.3	786.9
Six Months Ended June	30, 1994		
Net Sales and Operating Revenue	\$ 28.0	\$ 24.9	12.6
Cost of Sales and Operating Expenses Selling, General and Administrative	22.4	21.4	4.5
Expenses	1.8	1.8	3.5
Operating Profit	3.8	1.7	124.3

Net sales and operating revenue in the Sugar segment were up for the six month period due to an increase in tons sold of 10.2% and a 2.2% increase in sales price per ton.

Cost of sales and operating expenses per ton were down 3.5% caused by a decrease in dead season expenses this year and an increase in sales of molasses. Molasses is a by-product of the production of raw sugar and is accounted for as reduction in the cost of sales and operating expense.

COMMUNICATIONS

Quarter Ended June 30, 1994

	1994	1993	%Increase (Decrease)
Net Sales and Operating Revenue Cost of Sales and Operating Expenses Selling, General and Administrative	\$ 7.7 4.6	\$ 7.7 5.1	0.1 (9.5)
Expenses	1.1	1.0	8.3
Operating Profit	2.0	1.6	26.2
Six Months Ended June 30,	1994		
Net Sales and Operating Revenue	\$15.1	\$ 15.0	0.4
Cost of Sales and Operating Expenses Selling, General and Administrative	9.3	9.8	(4.9)
Expenses	2.2	2.1	4.4
Operating Profit	3.6	3.2	14.3

Net sales and operating revenue for the Communications segment were slightly higher for the six month period the result of access line growth.

Cost of sales and operating expenses were lower due primarily to the curtailment of an extensive outside plant maintenance program initiated in mid 1992. Selling, general and administrative expenses had a slight increase in the 1994 six months period from the like 1993 period that was attributable to an ongoing billing and customer service software conversion.

Quarter Ended June 30, 1994

	1994	1993	%Increase (Decrease)
Net Sales and Operating Revenue Cost of Sales and Operating Expenses Selling, General and Administrative	\$ 6.2 4.5	\$ 9.6 4.2	(35.1) 5.2
Expenses Operating Profit	0.5 1.3	0.5 4.8	(7.8) (73.6)

Six Months Ended June 30, 1994

Net Sales and Operating Revenue	\$ 25.7	\$ 15.1	70.2
Cost of Sales and Operating Expenses	9.2	7.6	20.2
Selling, General and Administrative			
Expenses	1.0	1.0	(0.8)
Operating Profit	15.5	6.4	141.0

In the Real Estate segment of the Company, Gran Central, Florida East Coast Industries, Inc.'s real estate subsidiary, had a 148.2% increase in net sales and operating revenue for the first six month period of 1994. This increase was attributable to sales of real estate being higher by \$12.5 million and rental income being up \$1.5 million. Southwood Properties, the Company's real estate division, had a decrease in net sales and operating revenue of \$3.4 million from less property and timber sales.

Expenses at Gran Central increased 29.6% in the six month period of 1994 over 1993 and continue to be caused by increased depreciation, property taxes and casualty insurance. Expenses at Southwood were down \$0.6 million as the cost of property sold was less on the decrease in realty sales.

Other Income for the quarter ended June 30, 1994 was up \$1.5 million (99.1%) as compared to the same 1993 period. For the six months ended June 30, 1994, other income was up \$0.7 million (11.8%) compared to the same 1993 period. The increase in the six months results occurred in dividend income and the net of interest income less interest expense, being up 61.3%.

Taxes for the second quarter were up \$6.0 million (647.4%) and \$10.3 million (224.8%) for the six month period. The effective tax rate for the six month period is 37.5% for 1994 and 34.6% for 1993. This increase in tax expense is the direct result of increased income.

Net Income Before Cumulative Effect Of Change In Accounting Principle for the second quarter of 1994 of \$7.6 million was \$6.9 million more than the same 1993 period or up 912.9%. The six month period ended June 30, 1994 shows an increase of \$11.6 million or up 274.5%. The earnings per share for the six month period ended June 30, 1994 of \$0.52 is \$0.39 more than the like 1993 period.

Financial Position

The company continues to have a strong current asset position. Current assets were \$282.8 million, down \$1.1 million or 0.4% from December 31, 1993. The Company's working capital ratio at June 30, 1994 was 2.8 to 1, a decrease from December 31, 1993 when it was 3.0 to 1.

The Company had a net increase in property, plant and equipment at June 30, 1994 of \$12.6 million over the December 31, 1993 balance. The Company's net investment in marketable securities has increased \$19.7 million compared to December 31, 1993. This is primarily attributable to the investment of proceeds received from Gran Central's sales of real estate in the first quarter. The Company has a minimum amount of long-term debt. The noncurrent long-term debt at June 30, 1994 of \$38.3 million was \$0.6 million less than at December 31, 1993. There were no other significant changes in the Balance Sheet at June 30, 1994 over December 31, 1993.

Stockholder's equity at June 30, 1994 was \$917.5 million or \$30.08 per share an increase of \$14.1 million or \$0.46 per share over \$903.5 million or \$29.62 per share at December 31, 1993.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

No change from Form 10-K for the year ended December 31, 1993 $\,$

Item 4. Submission of Matters to a Vote of Security Holders

At the Company's annual meeting of shareholders, held on May 10, 1994 the following persons were elected as Directors of the Company:

J. C. Belin R. E. Nedley
H. L. Brainin R. B. Newton, Jr.
E. C. Brownlie W. L. Revell
T. S. Coldewey R. E. Taylor
R. H. Dent W. T. Thompson, III
E. T. Ford W. L. Thornton
S.D. Fraser J. D. Uible

Item 5. Other Information

The Company is not aware of any other matters of significance to be reported hereunder.

Item 6(a). Exhibits

NOTICE OF ANNUAL MEETING held on May 10, 1994.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

St. Joe Paper Company (Registrant)

S. D. Fraser Vice President and Director

> D. M. Groos Comptroller

August 8, 1994 Date

ST. JOE PAPER COMPANY P. 0. BOX 1380 JACKSONVILLE, FLORIDA 32201

MARCH 31, 1994

TO THE HOLDERS OF COMMON STOCK OF ST. JOE PAPER COMPANY

NOTICE OF ANNUAL MEETING

The Annual Meeting of Shareholders of St. Joe Paper Company will be held on Tuesday, May 10, 1994, at 10:30 A.M. Eastern Daylight Savings Time, at the Commerce-Dockside Room, Marina Hotel and Convention Center at St. Johns Place, 1515 Prudential Drive, Jacksonville, Florida. The meeting will be held to consider and act upon the following matters, namely:

- To elect a Board of fourteen (14) directors for the ensuing year and until their successors are duly elected and qualified.
- To transact such other business as may properly come before the Meeting or any adjournment or adjournments thereof.

Shareholders of record at the close of business on March 31, 1994 are entitled to notice of and to vote at the Annual Meeting.

All shareholders are cordially invited and urged to attend the meeting in person. The holders of a majority of the outstanding shares entitled to vote at the Meeting, present in person or by proxy, shall constitute a quorum.

This notice and the accompanying proxy material contains important information regarding the Company and matters to be acted on at the Annual Meeting.

BY ORDER OF THE BOARD OF DIRECTORS

RONALD A. ANDERSON SECRETARY

IT IS IMPORTANT THAT YOUR SHARES BE REPRESENTED AT THE MEETING. WHETHER OR NOT YOU PLAN TO ATTEND THE MEETING, PLEASE COMPLETE AND RETURN THE PROXY IN THE ENCLOSED ENVELOPE PROMPTLY.