FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) April 20, 2001 

The St. Joe Company

-----(Exact Name of Registrant as Specified in Its Charter)

Florida

. ..... ..... (State or Other Jurisdiction of Incorporation)

1-10466

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(Commission File Number) (IRS Employer Identification No.)

1650 Prudential Drive, Suite 400, Jacksonville, FL 32207 , ..... (Address of Principal Executive Offices) (Zip Code)

(904) 396-6600 (Registrant's Telephone Number, Including Area Code)

N/A

- - - ------(Former Name or Former Address, if Changed Since Last Report)

ITEM 9. REGULATION FD DISCLOSURE

The purpose of this Form 8-K is to furnish Supplemental Information for the period ended March 31, 2001. A copy is furnished with this Form 8-K as Exhibit 99.1 and is incorporated by reference.

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ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

99.1 Supplemental Information for the period ending March 31, 2001.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE ST. JOE COMPANY

Dated: April 20, 2001

By: /s/ Robert M. Rhodes - - - -- - ------Name: Robert M. Rhodes Title: Executive Vice President and General Counsel

59-0432511

SUPPLEMENTAL INFORMATION FOR THE PERIOD ENDING 3-31-01

[THE ST JOE COMPANY LOGO]

## FORWARD LOOKING STATEMENT

This document contains "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipate", "expect", "estimate", "intend", "plan", "goal", "believe" or other words of similar meaning. All forward-looking statements, by their nature, are subject to risks and uncertainties. The Company's actual future results may differ materially from those set forth in the Company's forward-looking statements. In particular, discussions regarding (a) the size and number of commercial buildings and residential units; (b) development timetables, development approvals and the ability to obtain approvals; (c) anticipated price ranges of developments; (d) the number of units that can be supported upon full build-out; (e) absorption rates; and (f) expected gain on land sales are forward-looking statements. For further information about forward-looking statements, the reader should consult the disclosures contained in the periodic reports filed by the Company with the Securities and Exchange Commission. and in the Company's other written materials.

[The St. Joe Company Logo]

SUPPLEMENTAL INFORMATION - ST. JOE COMMERCIAL FOR THE PERIOD ENDING 3-31-01

[THE ST. JOE COMPANY LOGO]

ST. JOE COMMERCIAL LAND POSITIONS HELD FOR INVESTMENT MARCH 31, 2001 (\$ IN THOUSANDS)

|  | MARKET   | ACRES                                      | ENTITLED<br>SQ. FT.(A)   | ORIGINAL<br>COST    |
|--|--|--|--|---------------------|
| SOUTHEAST  |  |  |  |                     |
| Glenlake<br>Parkstone Plaza<br>Lakeside at Frisco Bridges<br>3001 Knox<br>Westchase<br>Oak Park at Westchase | Atlanta, GA<br>Chantilly, VA<br>Dallas, TX<br>Dallas, TX<br>Houston, TX<br>Houston, TX | 18.2<br>19.1<br>60.3<br>2.5<br>4.5<br>54.9 | 850,000<br>240,000<br>1,458,000<br>245,000<br>150,000<br>1,460,000 |                     |
|  | ,  | 159.5                                      | 4,403,000  |                     |
| NORTHEAST FLORIDA  |  |  |  |                     |
| Golfway Center<br>Currington   | St. Augustine, FL<br>Jacksonville, FL  | 23.3<br>0.3<br><br>23.6                    | 167,500<br>-<br>167,500  |                     |
| CENTRAL FLORIDA  |  |  |  |                     |
| Millenia Park  | Orlando, FL  | 21.7                                       | 592,000  |                     |
| SOUTH FLORIDA  |  |  |  |                     |
| Beacon Square at Boca  | Boca Raton, FL   | 18.3                                       | 282,000  |                     |
| то   | TAL  | 223.2                                      | 5,444,500  | \$ 72,000<br>====== |

(a) Excludes entitlements related to land parcels that have been developed.

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|  | MARKET                                | OWNERSHIP %  | NET RENTABLE<br>SQUARE FEET | LEASED %   | CONSTRUCTION<br>COMPLETION<br>DATE | STABILIZATION<br>DATE |
|--|---------------------------------------|--------------|-----------------------------|------------|------------------------------------|-----------------------|
| SOUTHEAST  |                                       |              |                             |            |                                    |                       |
| CAREington Int'l.                                    | Dallas, TX                            | 100%         | 74,000                      | 100%       | 3Q/01                              | 3Q/01                 |
| NORTHWEST FLORIDA                                    |                                       |              |                             |            |                                    |                       |
| Southwood(a)   | Tallahassee, FL                       | 100%         | 88,000                      | 0%         | 1Q/02                              | 10/03                 |
| NORTHEAST FLORIDA                                    |                                       |              |                             |            |                                    |                       |
| TNT Logistics(a)<br>Golfway Center (Tree of Life)(a) | Jacksonville, FL<br>St. Augustine, FL | 100%<br>100% | 99,000<br>69,000            | 70%<br>75% | 1Q/02<br>4Q/01                     | 3Q/02<br>3Q/02        |
|  |                                       |              | 168,000                     |            |                                    |                       |
| SOUTH FLORIDA  |                                       |              |                             |            |                                    |                       |
| IBM  | Boca Raton, FL                        | 100%         | 160,000                     | 100%       | 20/01                              | 3Q/01                 |
|  |                                       |              | 160,000                     |            |                                    |                       |
| TOTAL  |                                       |              | 490,000<br>======           |            |                                    |                       |

(a) Currently in predevelopment.

ST. JOE COMMERCIAL PORTFOLIO OF OPERATING PROPERTIES MARCH 31, 2001 (\$ IN THOUSANDS)

|                                |                  |             | # 0F      | NET<br>RENTABLE | LEASED     | ANNUAL<br>NET OPERATING |
|--------------------------------|------------------|-------------|-----------|-----------------|------------|-------------------------|
|                                | MARKET           | OWNERSHIP % | BUILDINGS | SQ. FT.         | PERCENTAGE | INCOME(D)               |
|                                |                  |             |           |                 |            |                         |
| INVESTMENT PROPERTY PORTFOLIO  |                  |             |           |                 |            |                         |
| Prestige Place                 | Clearwater, FL   | 100%        | 2         | 143,000         | 95%        | \$ 5,439                |
| Harbourside                    | Clearwater, FL   | 100%        | 1         | 147,000         | 76%        | 1,315                   |
| Lakeview                       | Tampa, FL        | 100%        | 1         | 125,000         | 94%        | 1,394                   |
| Palm Court                     | Tampa, FL        | 100%        | 1         | 62,000          | 93%        | 618                     |
| Westside Corporate Center      | Plantation, FL   | 100%        | 1         | 100,000         | 95%        | 1,276                   |
| 280 Interstate North           | Atlanta, GA      | 100%        | 1         | 126,000         | 92%        | 1,366                   |
| Southhall Center (a)           | Orlando, FL      | 100%        | 1         | 155,000         | 97%        | 1,948                   |
|                                |                  |             |           |                 |            |                         |
|                                |                  |             | 8         | 858,000         | 92%        | 13,356                  |
|                                |                  |             |           |                 |            |                         |
| DEVELOPMENT PROPERTY PORTFOLIO |                  |             |           |                 |            |                         |
|                                |                  |             |           |                 |            |                         |
| CNL Center                     | Orlando, FL      | 50%         | 1         | 346,000         | 94%        | 6,500 (e)(f)            |
| Millenia Park One              | Orlando, FL      | 50%         | 1         | 158,000         | 85%        | 2,500 (e)(f)            |
| Alliance Bank Building(b)      | Orlando, FL      | 50%         | 1         | 71,000          | 86%        | 555 (e)                 |
| NCCI(c)                        | Boca Raton, FL   | 100%        | 1         | 290,000         | 100%       | 4,844                   |
| 355 Alhambra                   | Coral Gables, FL | 45%         | 1         | 224,000         | 40%        | 4,966 (e)(f)            |
| Park Center                    | Panama City, FL  | 100%        | 2         | 23,000          | 87%        | 197                     |
| Deerfield Commons I            | Atlanta, GA      | 40%         | 1         | 122,000         | 97%        | 1,767 (e)               |
| Westchase Corporate Center     | Houston, TX      | 93%         | 1         | 184,000         | 74%        | 2,500 (e)(f)            |
|                                |                  |             |           |                 |            |                         |
|                                |                  |             | 9         | 1,418,000       | 83%        | 23,829                  |
|                                |                  |             |           |                 |            |                         |
| тот                            | AL               |             | 17        | 2,276,000       | 86%        | \$ 37,185               |
|                                |                  |             | ==        | ========        | ==         | =======                 |
|                                |                  |             |           |                 |            |                         |

(a) Property acquired on April 2, 2001.
(b) Property expected to be redeveloped.
(c) Property sold on April 12, 2001.
(d) Represents budgeted net operating income.
(e) All information is shown at 100%.
(f) Represents proforma net operating income at stabilization.

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SUPPLEMENTAL INFORMATION - ARVIDA FOR THE PERIOD ENDING 3-31-01

[THE ST JOE COMPANY LOGO]

| ST. JOE/ARVIDA<br>DESCRIPTION OF COMMUNITIES | WATERCOLOR  | WALTON COUNTY<br>WATERSOUND             | CAMP CREEK GOLF CLUB | SUMMERWOOD  |
|--|---|---|----------------------|-------------|
| As of March 31, 2001                         |   |   |                      |             |
| YEAR SALES BEGIN                             | 2000  | 2001                                    | 2003                 | 1998        |
| YEAR OF COMPLETION                           | 2009  | 2010                                    | 2003                 | 2002        |
| ACRES IN COMMUNITY                           | 499   | 256                                     | 1,203                | 79          |
| TOTAL PLANNED UNITS                          |   |   |                      |             |
| Arvida Built                                 | 374   | 140                                     | 20                   | 152         |
| Retail Lots/Outside Builder                  | 766   | 410                                     | 0                    | 67          |
| TOTAL  | 1,140   | 550                                     | 20                   | 219         |
| SALES, AS OF MARCH 31, 2001                  |   |   |                      |             |
| Arvida Built                                 | 36  | 0                                       | 0                    | 112         |
| Retail Lots/Outside Builder                  | 77  | 0                                       | 0                    | 67          |
| TOTAL  | 113   | 0                                       | 0                    | 179         |
| REMAINING TO BE SOLD                         |   |   |                      |             |
| Arvida Built                                 | 338   | 140                                     | 20                   | 40          |
| Retail Lots/Outside Builder                  | 689   | 410                                     | 0                    | 0           |
| TOTAL  | 1,027   | 550                                     | 20                   | 40          |
| STABILIZED ABSORPTIONS                       | 95  | 65                                      | 20                   | 48          |
| ARVIDA-BUILT HOUSE PRICING (IN THOUSANDS)    | \$400 - \$1,000+                                      | \$900 - \$1,000+                        | \$325                | \$120 - 175 |
| LOT PRICING (IN THOUSANDS)                   |   |   |                      |             |
|  | \$150 - \$1,000+                                      | \$200 - \$1,000+                        |                      |             |
| AMENITIE                                     | Resort<br>Beach Club<br>Boat House<br>Tennis Facility | Resort<br>Beach Club<br>Tennis Facility | 36 Holes of Golf     | Pool        |

Tenni

|             | 0   |
|-------------|-----|
| oat House   | Ten |
| is Facility |     |
| Parks       |     |

| Parl       | <s< th=""></s<> |
|------------|-----------------|
| Pedestrian | Trails          |

|                             | BAY COUNTY |          |                        |            |                |  |  |  |
|-----------------------------|------------|----------|------------------------|------------|----------------|--|--|--|
|                             | WOODRUN    | HAMMOCKS | BAY COUNTY LOT PROGRAM | HUNTINGTON | W. LAKE POWELL |  |  |  |
|                             |            |          |                        |            |                |  |  |  |
| YEAR SALES BEGIN            | 1998       | 2000     | 2000                   | 2001       | 2004           |  |  |  |
|                             |            |          |                        |            |                |  |  |  |
| YEAR OF COMPLETION          | 2001       | 2006     | 2016                   | 2005       | 2018           |  |  |  |
| ACRES IN COMMUNITY          | 25         | 143      | 225                    | 138        | 1,550          |  |  |  |
|                             |            |          |                        |            |                |  |  |  |
| TOTAL PLANNED UNITS         |            |          |                        |            |                |  |  |  |
| Arvida Built                | 22         | 475      | 0                      | 268        | 1,145          |  |  |  |
| Retail Lots/Outside Builder | 29         | 0        | 447                    | 0          | 755            |  |  |  |
| TOTAL                       | 51         | 475      | 447                    | 268        | 1,900          |  |  |  |
| SALES, AS OF MARCH 31, 2001 |            |          |                        |            |                |  |  |  |
| Arvida Built                | 20         | 8        | Θ                      | 0          | 0              |  |  |  |
| Retail Lots/Outside Builder | 21         | 0        | 11                     | 0          | 0              |  |  |  |
|                             |            |          |                        |            |                |  |  |  |
| TOTAL                       | 41         | 8        | 11                     | 0          | Θ              |  |  |  |
| REMAINING TO BE SOLD        |            |          |                        |            |                |  |  |  |
| Arvida Built                | 2          | 467      | Θ                      | 268        | 1,145          |  |  |  |
| Retail Lots/Outside Builder | 8          | 0        | 436                    | 0          | 755            |  |  |  |
| TOTAL                       | 10         | 467      | 436                    | 268        | 1,900          |  |  |  |

| STABILIZED ABSORPTIONS<br>ARVIDA-BUILT HOUSE PRICING (IN THOUSANDS) | \$225 | \$90 - \$150           | 25          | 90<br>\$95 - \$150 | 150<br>\$175 - 400+            |
|---|-------|------------------------|-------------|--------------------|--------------------------------|
| LOT PRICING (IN THOUSANDS)  | \$ 32 |                        | \$30 - \$35 |                    | \$105 - \$120                  |
| AMENITIES   | None  | Tot lots<br>Bike Paths | None        | Pool               | 18 Holes of Golf<br>Beach club |

|  | GL                        | ILF COUNTY           |                     | CAPITOL<br>REGION   |
|--|---------------------------|----------------------|---------------------|---|
| ST. JOE/ARVIDA<br>DESCRIPTION OF COMMUNITIES<br>AS OF MARCH 31, 2001 | THE POINT AT ST JOE BEACH | MEXICO BEACH         | SABAL BEACH         | SOUTHWOOD   |
| YEAR SALES BEGIN   | 2001                      | 2003                 | 2004                | 2000  |
| YEAR OF COMPLETION   | 2005                      | 2015                 | 2020                | 2020  |
| ACRES IN COMMUNITY   | 80                        | 946                  | 810                 | 3,800   |
| TOTAL PLANNED UNITS  |                           |                      |                     |   |
| Arvida Built<br>Retail Lots/Outside Builder                          | 1<br>111                  | 150<br>615           | 0<br>1,600          | 2,707<br>1,543  |
| TOTAL  | 112                       | 765                  | 1,600               | 4,250   |
| SALES, AS OF MARCH 31, 2001  |                           |                      |                     |   |
| Arvida Built<br>Retail Lots/Outside Builder                          | 0<br>0                    | 0<br>0               | 0<br>0              | 34<br>31  |
| TOTAL  | <br>0                     | <br>0                | 0                   | 65  |
| REMAINING TO BE SOLD   |                           |                      |                     |   |
| Arvida Built<br>Retail Lots/Outside Builder                          | 1<br>111                  | 150<br>615           | 0<br>1,600          | 2,673<br>1,512  |
| TOTAL  | 112                       | 765                  | 1,600               | 4,185   |
| STABILIZED ABSORPTIONS<br>ARVIDA-BUILT HOUSE PRICING (IN THOUSANDS)  | 31                        | 50<br>250+           | 120                 | 265<br>\$115 - \$300  |
| LOT PRICING (IN THOUSANDS)   | \$90 - \$400+             | \$90 - \$600+        | 150+                | \$40 - \$125  |
| AMENITIES  | Beach club<br>Marina      | Beach club<br>Marina | Beach clu<br>Marina | b 18 holes of gol<br>Pedestrian trail<br>Aquatic facilit<br>Tennis facilit<br>Clubhouse (AA<br>Beach Club |

|   | CAPITOL REGION       |            | J                   | ACKSONVILLE          |                     |
|---|----------------------|------------|---------------------|----------------------|---------------------|
| ST. JOE/ARVIDA  | SUMMERCAMP           | RIVERTOWN  | JAMES ISLAND        | ST. JOHN'S G. & C.C. | HAMPTON PARK        |
| DESCRIPTION OF COMMUNITIES<br>AS OF MARCH 31, 2001                  |                      |            |                     |                      |                     |
| YEAR SALES BEGIN  | 2003                 | 2000       | 1999                | 2001                 | 2001                |
| YEAR OF COMPLETION  | 2013                 | 2018       | 2003                | 2006                 | 2004                |
| ACRES IN COMMUNITY  | 750                  | 4,346      | 194                 | 820                  | 150                 |
| TOTAL PLANNED UNITS   |                      |            |                     |                      |                     |
| Arvida Built  | 450                  |            | 365                 | 533                  | 158                 |
| Retail Lots/Outside Builder   | 150                  | N/A        | 0                   | 266                  | 0                   |
| TOTAL   | 600                  |            | 365                 | 799                  | 158                 |
| SALES, AS OF MARCH 31, 2001   |                      |            |                     |                      |                     |
| Arvida Built  | 0                    | 0          | 209                 | 33                   | Θ                   |
| Retail Lots/Outside Builder   | Θ                    | 21         | Θ                   | 25                   | Θ                   |
| TOTAL   | 0                    | 21         | 209                 | 58                   | <br>0               |
| REMAINING TO BE SOLD  |                      |            |                     |                      |                     |
| Arvida Built  | 450                  |            | 156                 | 500                  | 158                 |
| Retail Lots/Outside Builder   | 150                  | N/A        | 0                   | 241                  | 0                   |
| TOTAL   | 600                  |            | 156                 | 741                  | 158                 |
| STABILIZED ABSORPTIONS<br>ARVIDA-BUILT HOUSE PRICING (IN THOUSANDS) | 60<br>\$250 - \$450+ | N/A<br>N/A | 90<br>\$175 - \$450 | 140<br>\$175 - \$350 | 70<br>\$200 - \$350 |
| LOT PRICING (IN THOUSANDS)  | \$75 - \$250+        | N/A        |                     | \$30 - \$70          |                     |

Beach club Marina 18 Pedestrian trails A

Marina T 18 holes of golf Clubhouse Aquatic facility Sports fields

Tennis facility Pool Sports fields Tot lot 18 holes of golf Clubhouse Aquatic facility Sports fields Tot lots

|   |  | SOUTH FLORIDA        | MIDATLANTIC OPERATIONS   |
|---|--|----------------------|--------------------------|
| ST. JOE/ARVIDA<br>DESCRIPTION OF COMMUNITIES<br>AS OF MARCH 31, 2001                | VICTORIA PARK  | JUPITER WOODS        | INCLUDING SAUSSY BURBANK |
| YEAR SALES BEGIN  | 2001   | 2001                 | 1999                     |
| YEAR OF COMPLETION  | 2011   | 2006                 | Ongoing                  |
| ACRES IN COMMUNITY  | 1859   | 175                  | N/A                      |
| TOTAL PLANNED UNITS<br>Arvida Built<br>Retail Lots/Outside Builder<br>TOTAL         | 2,630<br>993<br><br>3,623  | 326<br>0<br><br>326  | N/A                      |
| SALES, AS OF MARCH 31, 2001<br>Arvida Built<br>Retail Lots/Outside Builder<br>TOTAL | 2<br>3<br><br>5  | 0<br>0<br><br>0      | 99<br>0<br><br>99        |
| REMAINING TO BE SOLD<br>Arvida Built<br>Retail Lots/Outside Builder<br>TOTAL        | 2,628<br>990<br><br>3,618  | 326<br>0<br><br>326  | N/A                      |
| STABILIZED ABSORPTIONS<br>ARVIDA-BUILT HOUSE PRICING (IN THOUSANDS)                 | 440<br>\$120 - \$300   | 102<br>\$225 - \$350 | 400+<br>\$110 - \$380    |
| LOT PRICING (IN THOUSANDS)  | \$45 - \$75  |                      |                          |
| AMENITIES   | 18 holes of golf<br>Clubhouse<br>Clubhouse (AA)<br>Aquatic facility<br>Sports fields | Pool<br>Club House   | Varies By<br>Community   |

Note: Some of the projects discussed above are in various stages of planning and development and some have not obtained all of the necessary development permits and entitlements.